

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	70118	Agenda Number	23.
Meeting Date:		May 18, 2017			
Department:		Purchasing			
Subject					
Authorize negotiation and execution of seven contracts with GRAYBAR ELECTRIC COMPANY, INC.; CRAWFORD ELECTRIC SUPPLY COMPANY, INC.; DEALERS ELECTRICAL SUPPLY; ELLIOTT ELECTRIC SUPPLY, INC.; FACILITY SOLUTIONS GROUP, INC.; HILL COUNTRY ELECTRIC SUPPLY, L.P.; and SUMMIT ELECTRIC SUPPLY CO, INC. through the cooperative purchasing programs U.S. Communities Government Purchasing Alliance, and the Local Government Purchasing Cooperative, administered by Texas Association of School Boards (BuyBoard) with an initial term up to 19 months, to provide electrical parts and supplies, in an amount of \$1,740,000, with four 12-month extension options in an amount of \$1,100,000 per extension option, for total contract amounts not to exceed \$6,140,000, divided among the contractors.					
Amount and Source of Funding					
Funding in the amount of \$870,000 is available in the Fiscal Year 2016-2017 Operating Budget of various City departments. Funding for the remaining months of the original contract period and extension options are contingent upon available funding in future budgets.					
Fiscal Note					
A fiscal note is not required.					
Purchasing Language:	Multiple cooperative purchase programs were reviewed for these goods. The Purchasing Office has determined these contractors best meets the needs of the departments to provide the goods required at the best value for the City.				
Prior Council Action:					
For More Information:	Inquiries should be directed to the City Manager’s Agenda Office, at 512-974-2991 or <a href="mailto:AgendaOffice@austintexas.gov">AgendaOffice@austintexas.gov</a> or to the buyer, Jonathan Dalchau, at 512-974-2938 or <a href="mailto:Jonathan.Dalchau@austintexas.gov">Jonathan.Dalchau@austintexas.gov</a>				
Boards and Commission Action:	April 17, 2017 – Recommended by the Electric Utility Commission on a 7-0 vote, with Commissioners Reel and Wray absent and two vacancies. May 10, 2017 – Recommended by the Water and Wastewater Commission on a 9-0 vote with Commissioners Kellough and Michel absent.				
Related Items:					

**MBE / WBE:**

This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this procurement, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.

### Additional Backup Information

These contracts will provide electrical parts and supplies for the maintenance, repair and improvement of electrical systems in and around buildings and properties owned by the City. The commodities purchased on these contracts will support repairs and installations performed by City technicians. These contracts will also provide an avenue to purchase energy efficient lighting, lighting controls, and other energy efficient equipment to decrease energy usage in City buildings.

These contracts are necessary to provide reliable, safe, and energy efficient electrical systems, lighting, and emergency back-up systems for buildings and properties owned by the City. It is essential to have reliable suppliers of high quality parts and supplies that are Underwriters Laboratories (UL) listed with a large and diverse inventory located in the Austin area. This will aid City departments to ensure all of the electrical systems are operating efficiently and will function properly.

These are new contracts for the City. Previous electrical parts and supplies were purchased individually through spot purchases as needed. The funding request is made up of estimates provided by the department based on their purchase history.

The U.S. Communities and BuyBoard cooperatives establish competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

If these contracts are not approved, City departments will have to continue to purchase needed materials under individual purchases, at less competitive prices and with higher administrative costs to the City.

**CRAWFORD ELECTRIC SUPPLY COMPANY, INC., DEALERS ELECTRICAL SUPPLY, ELLIOTT ELECTRIC SUPPLY, INC., FACILITY SOLUTIONS GROUP, INC., HILL COUNTRY ELECTRIC SUPPLY, L.P., GRAYBAR ELECTRIC COMPANY, INC., and SUMMIT ELECTRIC SUPPLY CO, INC.**

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	19	\$ 1,740,000	n/a	n/a
Extension Option 1	12	\$ 1,100,000	n/a	n/a
Extension Option 2	12	\$ 1,100,000	n/a	n/a
Extension Option 3	12	\$ 1,100,000	n/a	n/a
Extension Option 4	12	\$ 1,100,000	n/a	n/a
<b>TOTAL</b>	<b>67</b>	<b>\$ 6,140,000</b>	<b>\$ -</b>	<b>\$ -</b>