



Airport Advisory Commission

REGULAR MEETING MINUTES

July 11, 2017

The Airport Advisory Commission convened in a regular meeting on July 11, 2017, at 2716 Spirit of Texas Drive, in Room 174-A in Austin, Texas.

Board Members in Attendance:

Ernest Saulmon, Chair
John Walewski
Frank Maldonado

Michael Watry, Secretary
Nadia Barrera-Ramirez

Vicky Sepulveda
Bradley Tegeler

Board Members Absent:

Mike Rodriguez

Dominique Bobbio

Billy Owens

Staff in Attendance:

Patti Edwards, Dave Arthur, Susana Carbajal, Shane Harbinson, Donnell January, Carlton Thomas, Kane Carpenter, Rohini Kumarage, Francisco "Kiko" Garza, Janice White, Jennifer Williams, Becky Nagel, Jessica BlueBird, Ruben Reyes, Jim Halbrook, Ramonika Carr, Ellen Brunjes-Brandt

Others Present:

Kylie McGiven, KXAN
Juan Salinas, KXAN
Russell Blanch, Landrow & Brown
Jonathan Bluth, Atlantic Aviation
Donny Cueto, Atlantic Aviation
Grayson Cox, KSA Engineers
Dan Tompkins, KSA
John Fuller, AE Com

Welcome & Call the Meeting to Order:

Ernest Saulmon called the meeting to order at 5:05 p.m.

1. CITIZENS COMMUNICATIONS:

None.

2. APPROVAL OF MINUTES – June 13, 2017

Motion to approve. Motion made by Nadia Barrera-Ramirez and seconded by John Walewski. Motion passed 6-0-0-4 (Commission Members Bradley Tegeler, Mike Rodriguez, Billy Owens, and Dominique Bobbio were absent at this vote).

3. STAFF BRIEFING, REPORTS AND PRESENTATIONS

Bradley Tegeler arrived at 5:07 p.m.

- a) Finance & Operations Reports for Fiscal Year 2017 to date.
- b) Planning & Engineering Capital Improvement Project Monthly Status Reports.
- c) Airport Tenant Updates.
- d) Ground Transportation Staging Area (GTSA) Transactions Report for June 2017.
- e) Transportation Network Companies (TNCs) Operations at the Airport.
- f) The Airport Ambassador Program.
- g) Report on Possible Asbestos at Maintenance Complex.

4. FOR RECOMMENDATION

- a) Conduct Office Elections
 - a. Vice-Chair

Motion to approve Nadia Barrera-Ramirez as Vice-Chair. Motion made by Ernest Saulmon and seconded by Bradley Tegeler. Motion passed 7-0-0-3 (Commission Members Mike Rodriguez, Billy Owens, and Dominique Bobbio were absent at this vote).

- b) Authorize negotiation and execution of a 60-month contract with JBT AEROTECH – JETWAY SYSTEMS, to provide safety inspections, emergency repair services and replacement parts for passenger boarding bridges, for a total contract amount not to exceed \$2,750,000.

Motion to approve. Motion made by Frank Maldonado and seconded by John Walewski. Motion passed 7-0-0-3 (Commission Members Mike Rodriguez, Billy Owens, and Dominique Bobbio were absent at this vote).

- c) Authorize award and execution of three contracts with HALIFAX SECURITY INC. DBA NORTH AMERICAN VIDEO, SCHNEIDER ELECTRIC BUILDINGS AMERICAS, INC., and COTHON SECURITY SOLUTIONS, to provide security system parts for the Austin-Bergstrom International Airport, with an initial 36-month term in an estimated amount of \$210,000, with two 12-month extension options in an

estimated amount of \$90,000 per extension option, for total contract amounts not to exceed \$390,000, divided among the contractors.

Motion to approve. Motion made by Nadia Barrera-Ramirez and seconded by Michael Watry. Motion passed 7-0-0-3 (Commission Members Mike Rodriguez, Billy Owens, and Dominique Bobbio were absent at this vote).

- d) Authorize negotiation and execution of a 36-month contract through the State of Texas Department of Information Resources cooperative purchasing program with LEVEL 3 FINANCIAL, INC. DBA LEVEL 3 COMMUNICATIONS, LLC. or LEVEL 3 COMMUNICATIONS, to provide telecommunication and internet services for the Aviation Department, in an amount not to exceed \$384,713. Annual Internal Review Report.

Motion to approve. Motion made by John Walewski and seconded by Vicky Sepulveda. Motion passed 7-0-0-3 (Commission Members Mike Rodriguez, Billy Owens, and Dominique Bobbio were absent at this vote).

5. NEW BUSINESS

None.

6. OLD BUSINESS (updates)

- a) Status of action items upon which the Commission has made a recommendation to Council. *(Please note the progress of the following items)*

Authorize negotiation and execution of a 36-month contract with THE SOLUTION DESIGN GROUP, INC., to provide financial management software as a service, training, support, and related professional services, in an amount not to exceed \$265,080. **[Item went before City Council on June 15, 2017 and passed.]**

Authorize negotiation and execution of a contract with SICK, INC. to provide an upgrade to the baggage handling system at Austin-Bergstrom International Airport, in an amount not to exceed \$125,154. **[Item went before City Council on June 22, 2017 and passed.]**

Authorize negotiation and execution of an interlocal agreement with the Capital Metropolitan Transportation Authority for capital improvements made to the bus stop at Austin-Bergstrom International Airport and establish the parties' responsibilities. **[Item went before City Council on June 22, 2017 and passed.]**

Authorize award and execution of a construction contract with FORSYTHE BROTHERS INFRASTRUCTURE LLC, for the Campus Signage Improvements project in the amount of \$254,300 plus a \$25,430 contingency in an amount not to exceed \$279,730. **[Item went before City Council on June 22, 2017 and passed.]**

Authorize the execution of a franchise relicensing application with Hilton Franchise Holding,

LLC (Hilton) to consider and process an application to operate Austin-Bergstrom International Airport's full-service hotel under the Hilton brand and payment of the application fee in an amount not to exceed \$85,000. **[Item went before City Council on June 15, 2017 and passed.]**

7. FUTURE AGENDA ITEMS

Date of next meeting: August 8, 2017

ADJOURNMENT.

Meeting was adjourned at 5:57 p.m.

DRAFT

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
Airport Operating Fund 5070
Income Statement - For Internal Use Only
Fiscal Year to Date for 9 Month(s) ended June 30, 2017

	Amended Budget	Budget Annualized 9 month(s)	Year to Date w/ Encumb	Y-T-D Variance Fav (Unfav)	Y-T-D % Variance Fav (Unfav)
REVENUE					
AIRLINE REVENUE					
Landing Fees	27,743,000.00	20,807,250.00	20,579,288.85	(227,961.15)	(1.1%)
Terminal Rental & Other Fees	36,210,000.00	27,157,500.00	27,770,800.45	613,300.45	2.3%
TOTAL AIRLINE REVENUE	63,953,000.00	47,964,750.00	48,350,089.30	385,339.30	0.8%
NON-AIRLINE REVENUE					
Parking	37,583,609.00	28,187,706.75	30,633,757.15	2,446,050.40	8.7%
Other Concessions	27,150,069.00	20,362,551.75	21,391,155.51	1,028,603.76	5.1%
Other Rentals and Fees	11,956,138.00	8,967,103.50	8,639,949.95	(327,153.55)	(3.6%)
TOTAL NON-AIRLINE REVENUE	76,689,816.00	57,517,362.00	60,664,862.61	3,147,500.61	5.5%
Interest Income	217,814.00	163,360.50	410,117.45	246,756.95	151.1%
TOTAL REVENUE	140,860,630.00	105,645,472.50	109,425,069.36	3,779,596.86	3.6%
OPERATING REQUIREMENTS					
Fac Mgmt, Ops and Airport Security	52,194,691.00	39,146,018.25	36,609,982.54	2,536,035.71	6.5%
Airport Planning and Development	4,162,285.00	3,121,713.75	2,697,693.40	424,020.35	13.6%
Support Services	21,342,367.00	16,006,775.25	11,408,961.73	4,597,813.52	28.7%
Business Services	13,576,502.00	10,182,376.50	9,208,626.57	973,749.93	9.6%
TOTAL OPERATING EXPENSES	91,275,845.00	68,456,883.76	59,925,264.24	8,531,619.52	12.5%
Debt Service					
GO Debt Service Fund	26,940.00	20,205.00	20,205.00	0.00	0.0%
2013A Revenue Refunding Bonds	16,906,054.00	12,679,900.58	12,679,900.58	0.00	0.0%
2013 Prosperity Bank Loan	5,242,472.00	3,888,915.31	3,888,915.65	(0.34)	(0.0%)
2014 Bond Issuance	1,022,380.00	733,398.59	733,387.55	11.04	0.0%
2017 Bond Issuance	45,226.00	15,260.38	0.00	15,260.38	100.0%
2005 Variable rate Notes (Swap)	11,367,213.00	8,529,520.00	8,010,482.00	519,038.00	6.1%
2005 Variable rate Notes Fees	1,339,682.00	1,004,761.26	1,000,382.38	4,378.88	0.4%
PFC Debt Service Funding	(12,746,311.00)	(9,561,453.66)	(9,370,810.57)	(190,643.09)	(2.0%)
TOTAL Net Debt Service	23,203,656.00	17,310,507.46	16,962,462.59	348,044.87	2.0%
OTHER REQUIREMENTS					
Workers' Compensation	438,392.00	328,794.00	328,787.00	7.00	0.0%
Citywide Administrative Support	4,426,720.00	3,320,040.00	3,320,020.00	20.00	0.0%
Communications & Technology Mgmt	1,665,952.00	1,249,464.00	1,249,462.00	2.00	0.0%
Accrued Payroll	185,220.00	138,915.00	138,915.00	0.00	0.0%
Compensation Adjustment	592,680.00	444,510.00	0.00	444,510.00	100.0%
Wage Adjustment Markets	133,472.00	100,104.00	0.00	100,104.00	100.0%
Operating Reserve	1,967,212.00	1,475,409.00	1,475,409.00	0.00	0.0%
CTECC	144,161.00	108,120.75	108,116.00	4.75	0.0%
Trunked Radio Allocation	124,230.00	93,172.50	93,172.50	0.00	0.0%
Public Works Capital Projects Mgmt Fund	771,082.00	578,311.50	578,302.00	9.50	0.0%
TOTAL OTHER REQUIREMENTS	10,449,121.00	7,836,840.75	7,292,183.50	544,657.25	6.9%
TOTAL REQUIREMENTS	124,928,622.00	93,604,231.97	84,179,910.33	9,424,321.64	10.1%
EXCESS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	15,932,008.00	12,041,240.53	25,245,159.03	13,203,918.50	109.7%

Note: Columns may not add to totals shown because of rounding

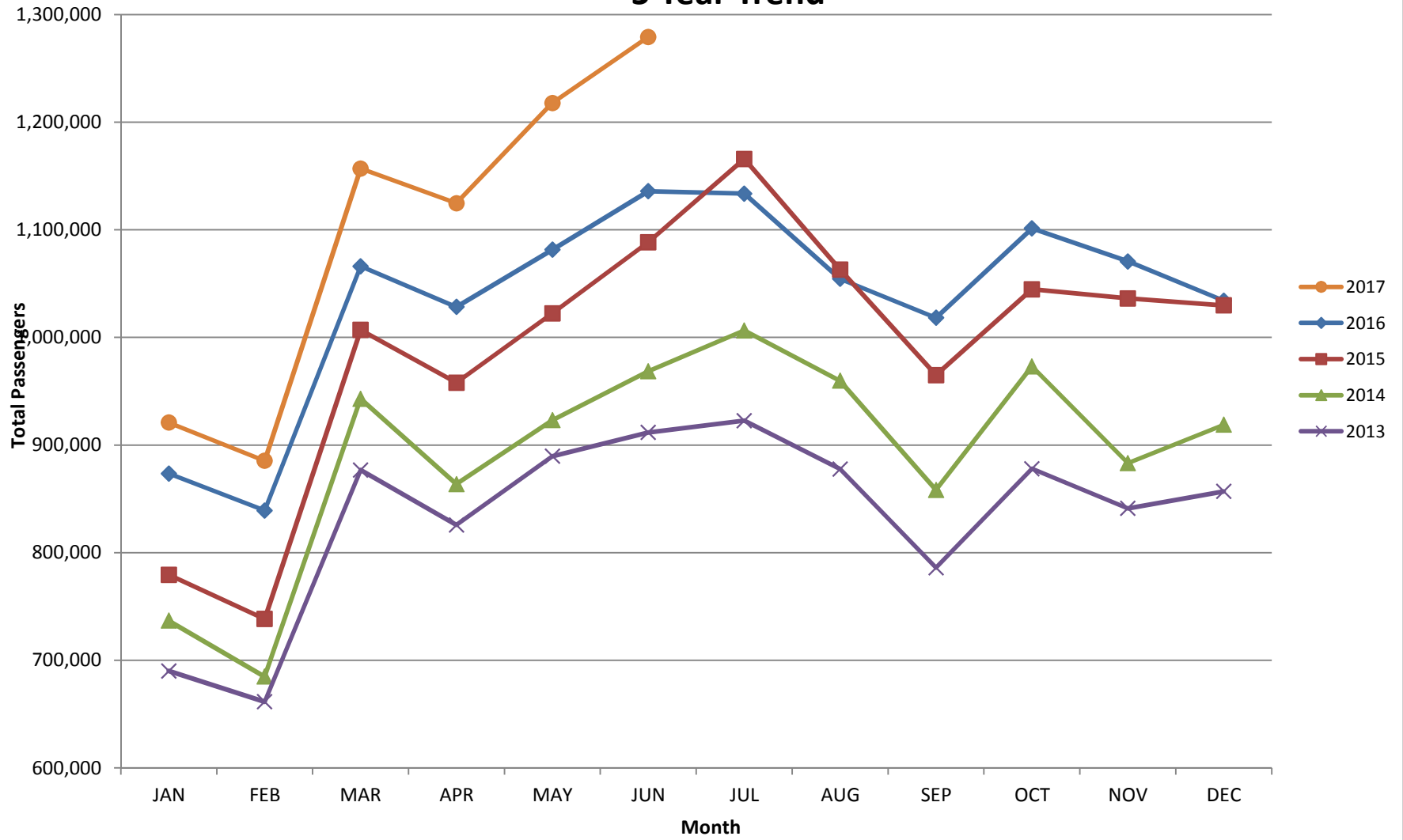
**CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
INCOME STATEMENT COMPARISON THIS YEAR VS. LAST YEAR**

	This month - This Year vs. Last Year FY17 (Jun 17) vs FY16 (Jun 16)				Fiscal YTD - This Year vs. Last Year FY17 (Oct 16 - Jun 17) vs FY16 (Oct 15 - Jun 16)			
	FY17 Jun-17	FY16 Jun-16	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance	FY17 YTD Jun-17	FY16 YTD Jun-16	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
<u>Airline Revenue</u>								
Landing Fees	2,523,011.11	2,173,040.54	349,970.57	16.1%	20,579,288.85	17,843,185.88	2,736,102.97	15.3%
Terminal Rental & Other Fees	3,185,674.67	2,796,117.97	389,556.70	13.9%	27,770,800.45	24,414,904.14	3,355,896.31	13.7%
Total Airline Revenue	5,708,685.78	4,969,158.51	739,527.27	14.9%	48,350,089.30	42,258,090.02	6,091,999.28	14.4%
<u>Non-Airline Revenue</u>								
Parking	3,760,976.23	3,603,760.80	157,215.43	4.4%	30,633,757.15	28,147,415.26	2,486,341.89	8.8%
Food/Beverage & Retail	1,077,486.75	911,060.70	166,426.05	18.3%	8,497,439.32	7,644,443.65	852,995.67	11.2%
Rental Car	1,122,928.09	1,244,511.08	(121,582.99)	(9.8%)	10,822,701.94	10,266,332.61	556,369.33	5.4%
Advertising	123,379.50	163,410.50	(40,031.00)	(24.5%)	1,334,739.63	1,152,152.17	182,587.46	15.8%
Ads Barter Revenue	0.00	0.00	0.00	N/A	29,000.00	40,000.00	(11,000.00)	(27.5%)
Other Concessions	88,443.06	71,209.90	17,233.16	24.2%	707,274.62	601,539.79	105,734.83	17.6%
Other Rentals and Fees	1,008,348.46	950,986.52	57,361.94	6.0%	8,639,949.95	7,739,905.65	900,044.30	11.6%
Total Non-Airline Revenue	7,181,562.09	6,944,939.50	236,622.59	3.4%	60,664,862.61	55,591,789.13	5,073,073.48	9.1%
Interest Income	58,070.38	28,698.69	29,371.69	102.3%	410,117.45	191,258.45	218,859.00	114.4%
Total Operating Revenue	12,948,318.25	11,942,796.70	1,005,521.55	8.4%	109,425,069.36	98,041,137.60	11,383,931.76	11.6%
<u>Operating Requirements</u>								
Fac Mgmt, Ops and Airport Security	5,472,544.32	4,943,841.74	(528,702.58)	(10.7%)	36,609,982.54	33,927,202.82	(2,682,779.72)	(7.9%)
Airport Planning and Development	408,827.57	274,048.34	(134,779.23)	(49.2%)	2,697,693.40	1,765,996.50	(931,696.90)	(52.8%)
Support Services	1,656,969.27	1,679,251.04	22,281.77	1.3%	11,408,961.73	11,185,488.69	(223,473.04)	(2.0%)
Business Services	1,342,508.67	1,141,046.99	(201,461.68)	(17.7%)	9,208,626.57	9,116,463.58	(92,162.99)	(1.0%)
Total Operating Expense	8,880,849.83	8,038,188.11	(842,661.72)	(10.5%)	59,925,264.24	55,995,151.59	(3,930,112.65)	(7.0%)
<u>Debt Service</u>								
GO Debt Service Fund	2,245.00	2,192.09	(52.91)	(2.4%)	20,205.00	19,728.75	(476.25)	(2.4%)
2013A Revenue Refunding Bonds	1,408,717.73	1,409,678.33	960.60	0.1%	12,679,900.58	10,721,644.52	(1,958,256.06)	(18.3%)
2013 Prosperity Bank Loan	451,185.42	336,708.33	(114,477.09)	(34.0%)	3,888,915.65	2,803,933.30	(1,084,982.35)	(38.7%)
2014 Bond Issuance	96,327.09	25,239.59	(71,087.50)	(281.7%)	733,387.55	57,302.88	(676,084.67)	(1179.8%)
2005 Variable rate Notes (Swap)	950,091.00	868,903.00	(81,188.00)	(9.3%)	8,010,482.00	9,343,868.00	1,333,386.00	14.3%
2005 Variable rate Notes Fees	109,543.18	111,737.92	2,194.74	2.0%	1,000,382.38	1,040,598.11	40,215.73	3.9%
PFC Debt Service Funding	(1,063,095.93)	(1,082,259.68)	(19,163.75)	(1.8%)	(9,370,810.57)	(9,476,121.64)	(105,311.07)	(1.1%)
Total Debt Service	1,955,013.49	1,672,199.58	(282,813.91)	(16.9%)	16,962,462.59	14,510,953.92	(2,451,508.67)	(16.9%)
<u>Other Requirements</u>								
Workers' Compensation	36,535.00	35,400.00	(1,135.00)	(3.2%)	328,787.00	318,669.00	(10,118.00)	(3.2%)
Citywide Administrative Support	368,900.00	315,560.00	(53,340.00)	(16.9%)	3,320,020.00	2,840,036.00	(479,984.00)	(16.9%)
Communications & Technology Mgmt	138,830.00	104,015.00	(34,815.00)	(33.5%)	1,249,462.00	936,120.00	(313,342.00)	(33.5%)
Accrued Payroll	15,075.00	20,234.50	5,159.50	25.5%	138,915.00	182,110.50	43,195.50	23.7%
Operating Reserve	163,934.33	160,241.67	(3,692.66)	(2.3%)	1,475,409.00	1,442,175.00	(33,234.00)	(2.3%)
CTECC	12,015.00	11,565.00	(450.00)	(3.9%)	108,116.00	104,072.00	(4,044.00)	(3.9%)
Trunked Radio Allocation	10,352.50	9,560.00	(792.50)	(8.3%)	93,172.50	86,013.00	(7,159.50)	(8.3%)
Public Works Capital Projects Mgmt Fund	64,260.00	0.00	(64,260.00)	N/A	578,302.00	0.00	(578,302.00)	N/A
Liability Reserve	0.00	1,416.67	1,416.67	100.0%	0.00	12,750.00	12,750.00	100.0%
Total Other Requirements	809,901.83	657,992.84	(151,908.99)	(23.1%)	7,292,183.50	5,921,945.50	(1,370,238.00)	(23.1%)
<u>Total Requirements</u>	11,645,765.15	10,368,380.53	(1,277,384.62)	(12.3%)	84,179,910.33	76,428,051.01	(7,751,859.32)	(10.1%)
SURPLUS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	\$ 1,302,553.10	\$ 1,574,416.17	\$ (271,863.07)	(17.3%)	\$ 25,245,159.03	\$ 21,613,086.59	\$ 3,632,072.44	16.8%

Note: Columns may not add to totals shown because of rounding

AUSTIN PASSENGER TRAFFIC

5 Year Trend



**Austin-Bergstrom International Airport
Aviation Activity Report
Calendar Year 2017 vs 2016**

Combined Terminals

	6/2017	6/2016	Percent Change	01/2017 - 06/2017	01/2016 - 06/2016	Percent Change
ABIA						
Total Passenger Activity						
Domestic Enplaned Revenue	611,382	555,372	10.09	3,125,940	2,894,192	8.01
Domestic Deplaned Revenue	570,779	529,443	7.81	3,067,652	2,867,163	6.99
International Enplaned Revenue	16,761	12,433	34.81	73,781	55,807	32.21
International Deplaned Revenue	15,413	11,756	31.11	71,834	57,033	25.95
Domestic Enplaned Non-Revenue	15,288	11,423	33.84	78,490	63,506	23.59
Domestic Deplaned Non-Revenue	14,762	11,515	28.20	74,988	65,635	14.25
International Enplaned Non-Revenue	132	45	193.33	549	479	14.61
International Deplaned Non-Revenue	95	40	137.50	451	471	-4.25
Intl Enplaned Pre-Cleared Revenue	1,832	1,854	-1.19	9,871	9,653	2.26
Intl Deplaned Pre-Cleared Revenue	1,663	1,862	-10.69	10,011	10,243	-2.26
Intl Enplaned Pre-Cleared Non-Revenue	21	24	-12.50	145	152	-4.61
Intl Deplaned Pre-Cleared Non-Revenue	11	29	-62.07	144	168	-14.29
South Terminal Domestic Enplaned Revenue	15,782	0	0.00	35,900	0	0.00
South Terminal Domestic Deplaned Revenue	15,268	0	0.00	35,080	0	0.00
South Terminal Domestic Enplaned Non-Revenue	11	0	0.00	12	0	0.00
South Terminal Domestic Deplaned Non-Revenue	4	0	0.00	4	0	0.00
ABIA Passenger Totals	1,279,204	1,135,796	12.63	6,584,852	6,024,502	9.30
<i>ABIA Enplaned Passenger Totals</i>	<i>661,209</i>	<i>581,151</i>	<i>13.78</i>	<i>3,324,688</i>	<i>3,023,789</i>	<i>9.95</i>
<i>ABIA Deplaned Passenger Totals</i>	<i>617,995</i>	<i>554,645</i>	<i>11.42</i>	<i>3,260,164</i>	<i>3,000,713</i>	<i>8.65</i>
<i>ABIA Domestic Passenger Totals</i>	<i>1,243,276</i>	<i>1,107,753</i>	<i>12.23</i>	<i>6,418,066</i>	<i>5,890,496</i>	<i>8.96</i>
<i>ABIA International Passenger Totals</i>	<i>35,928</i>	<i>28,043</i>	<i>28.12</i>	<i>166,786</i>	<i>134,006</i>	<i>24.46</i>

CURRENT PASSENGER RECORD = 1,279,204 RECORD SET = JUNE 2017

Total Aircraft Operations

Air Carrier	10,950	10,033	9.14	60,048	56,888	5.55
Commuter & Air Taxi	1,179	1,177	0.17	7,638	7,351	3.90
Military	847	921	-8.03	4,901	5,138	-4.61
General Aviation						
Itinerant	4,035	4,171	-3.26	25,352	24,439	3.74
Local	316	278	13.67	1,231	1,378	-10.67
Total G.A.	4,351	4,449	-2.20	26,583	25,817	2.97
Total Operations	17,327	16,580	4.51	99,170	95,194	4.18

**Austin-Bergstrom International Airport
Aviation Activity Report
Calendar Year 2017 vs 2016**

By Terminal

	6/2017	6/2016	Percent Change	01/2017 - 06/2017	01/2016 - 06/2016	Percent Change
<u>Barbara Jordan Terminal (BJT)</u>						
Passenger Activity						
Domestic Enplaned Revenue	611,382	555,372	10.09	3,125,940	2,894,192	8.01
Domestic Deplaned Revenue	570,779	529,443	7.81	3,067,652	2,867,163	6.99
International Enplaned Revenue	16,761	12,433	34.81	73,781	55,807	32.21
International Deplaned Revenue	15,413	11,756	31.11	71,834	57,033	25.95
Domestic Enplaned Non-Revenue	15,288	11,423	33.84	78,490	63,506	23.59
Domestic Deplaned Non-Revenue	14,762	11,515	28.20	74,988	65,635	14.25
International Enplaned Non-Revenue	132	45	193.33	549	479	14.61
International Deplaned Non-Revenue	95	40	137.50	451	471	-4.25
Intl Enplaned Pre-Cleared Revenue	1,832	1,854	-1.19	9,871	9,653	2.26
Intl Deplaned Pre-Cleared Revenue	1,663	1,862	-10.69	10,011	10,243	-2.26
Intl Enplaned Pre-Cleared Non-Revenue	21	24	-12.50	145	152	-4.61
Intl Deplaned Pre-Cleared Non-Revenue	11	29	-62.07	144	168	-14.29
Barbara Jordan Terminal Passenger Totals	1,248,139	1,135,796	9.89	6,513,856	6,024,502	8.12
<i>BJT Enplaned Passenger Totals</i>	<i>645,416</i>	<i>581,151</i>	<i>11.06</i>	<i>3,288,776</i>	<i>3,023,789</i>	<i>8.76</i>
<i>BJT Deplaned Passenger Totals</i>	<i>602,723</i>	<i>554,645</i>	<i>8.67</i>	<i>3,225,080</i>	<i>3,000,713</i>	<i>7.48</i>
<i>BJT Domestic Passenger Totals</i>	<i>1,212,211</i>	<i>1,107,753</i>	<i>9.43</i>	<i>6,347,070</i>	<i>5,890,496</i>	<i>7.75</i>
<i>BJT International Passenger Totals</i>	<i>35,928</i>	<i>28,043</i>	<i>28.12</i>	<i>166,786</i>	<i>134,006</i>	<i>24.46</i>
<u>South Terminal (ST)</u>						
Passenger Activity						
South Terminal Domestic Enplaned Revenue	15,782	0	0.00	35,900	0	0.00
South Terminal Domestic Deplaned Revenue	15,268	0	0.00	35,080	0	0.00
South Terminal Domestic Enplaned Non-Revenue	11	0	0.00	12	0	0.00
South Terminal Domestic Deplaned Non-Revenue	4	0	0.00	4	0	0.00
South Terminal Passenger Totals	31,065	0	0.00	70,996	0	0.00

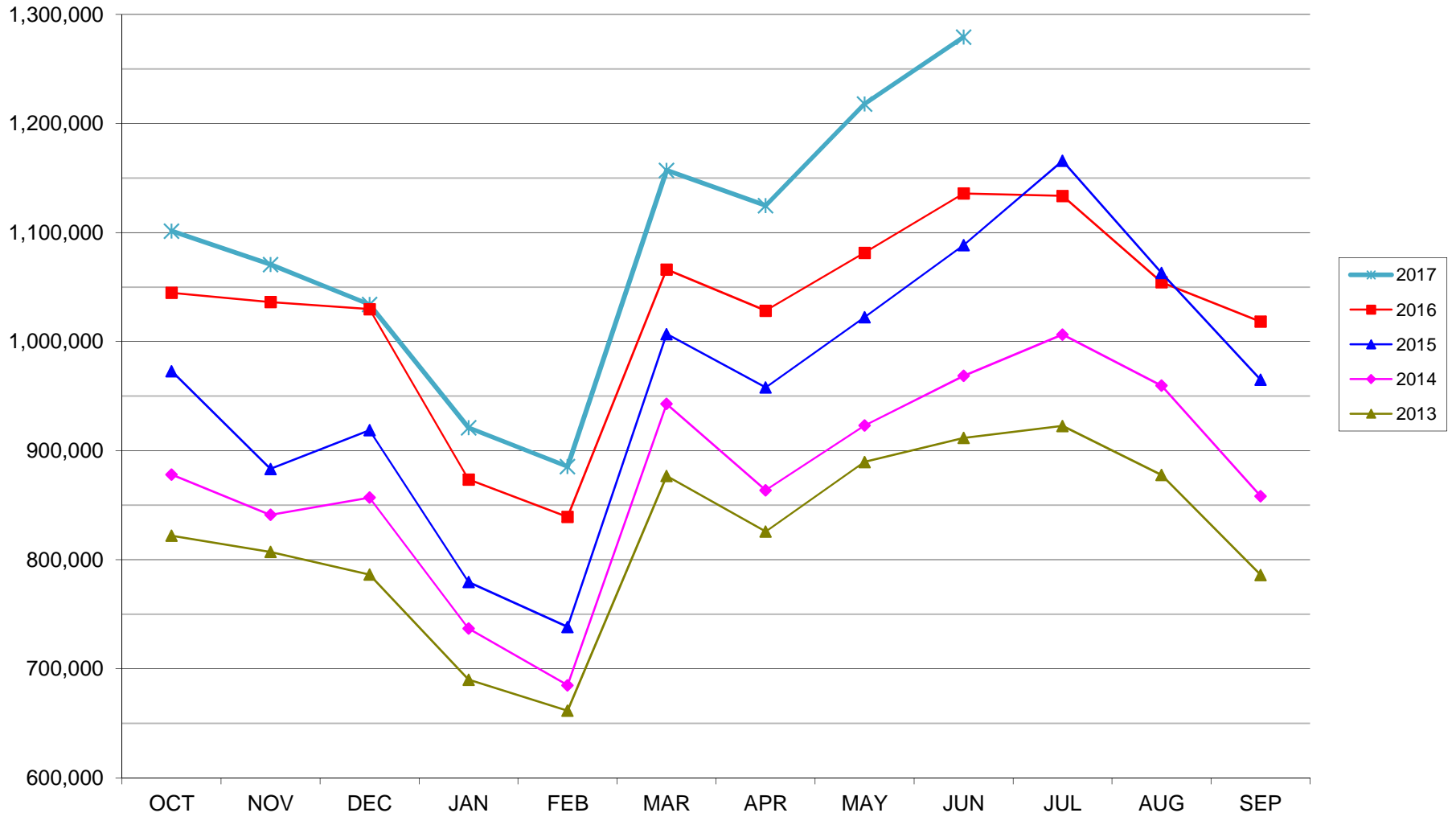
Austin-Bergstrom International Airport Aviation Activity Report Calendar Year 2017 vs 2016

	6/2017	6/2016	Percent Change	01/2017 - 06/2017	01/2016 - 06/2016	Percent Change
<u>Total Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	198,988	161,309	23.36	1,164,936	724,822	60.72
Domestic Deplaned Mail	405,509	227,807	78.01	2,109,038	1,190,483	77.16
International Enplaned Mail	0	0	0.00	0	0	0.00
International Deplaned Mail	2	0	0.00	2	0	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	604,499	389,116	55.35	3,273,976	1,915,305	70.94
Cargo						
Domestic Enplaned Cargo	5,648,322	5,267,748	7.22	29,745,620	30,395,796	-2.14
Domestic Deplaned Cargo	7,407,663	7,012,859	5.63	41,395,673	37,570,148	10.18
International Enplaned Cargo	566,409	315,911	79.29	4,385,760	2,369,708	85.08
International Deplaned Cargo	252,553	250,565	0.79	2,439,131	1,840,427	32.53
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	13,874,947	12,847,083	8.00	77,966,184	72,176,079	8.02
Belly Freight						
Domestic Enplaned Belly Freight	350,238	245,297	42.78	1,609,603	1,434,591	12.20
Domestic Deplaned Belly Freight	551,406	456,786	20.71	3,058,301	2,867,013	6.67
International Enplaned Belly Freight	244,790	145,251	68.53	1,275,785	1,035,150	23.25
International Deplaned Belly Freight	571,912	399,051	43.32	4,153,511	2,981,151	39.33
South Terminal-Intl Enplaned Belly Freight	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Freight	0	0	0.00	0	0	0.00
Belly Freight Totals	1,718,346	1,246,385	37.87	10,097,200	8,317,905	21.39
Cargo Totals (Mail, Cargo, Belly Freight)	16,197,792	14,482,584	11.84	91,337,360	82,409,289	10.83
<i>Enplaned Cargo Totals</i>	<i>7,008,747</i>	<i>6,135,516</i>	<i>14.23</i>	<i>38,181,704</i>	<i>35,960,067</i>	<i>6.18</i>
<i>Deplaned Cargo Totals</i>	<i>9,189,045</i>	<i>8,347,068</i>	<i>10.09</i>	<i>53,155,656</i>	<i>46,449,222</i>	<i>14.44</i>
<i>Domestic Cargo Totals</i>	<i>14,562,126</i>	<i>13,371,806</i>	<i>8.90</i>	<i>79,083,171</i>	<i>74,182,853</i>	<i>6.61</i>
<i>International Cargo Totals</i>	<i>1,635,666</i>	<i>1,110,778</i>	<i>47.25</i>	<i>12,254,189</i>	<i>8,226,436</i>	<i>48.96</i>

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

AUSTIN PASSENGER TRAFFIC 5 Year Trend



**Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2017 vs 2016**

Combined Terminals

	6/2017	6/2016	Percent Change	10/2016 - 06/2017	10/2015 - 06/2016	Percent Change
ABIA						
Total Passenger Activity						
Domestic Enplaned Revenue	611,382	555,372	10.09	4,676,243	4,405,231	6.15
Domestic Deplaned Revenue	570,779	529,443	7.81	4,593,507	4,349,163	5.62
International Enplaned Revenue	16,761	12,433	34.81	101,919	80,554	26.52
International Deplaned Revenue	15,413	11,756	31.11	99,319	80,365	23.58
Domestic Enplaned Non-Revenue	15,288	11,423	33.84	110,106	93,416	17.87
Domestic Deplaned Non-Revenue	14,762	11,515	28.20	105,731	95,351	10.89
International Enplaned Non-Revenue	132	45	193.33	752	715	5.17
International Deplaned Non-Revenue	95	40	137.50	640	691	-7.38
Intl Enplaned Pre-Cleared Revenue	1,832	1,854	-1.19	15,189	13,445	12.97
Intl Deplaned Pre-Cleared Revenue	1,663	1,862	-10.69	15,953	15,270	4.47
Intl Enplaned Pre-Cleared Non-Revenue	21	24	-12.50	214	537	-60.15
Intl Deplaned Pre-Cleared Non-Revenue	11	29	-62.07	201	537	-62.57
South Terminal Domestic Enplaned Revenue	15,782	0	0.00	35,900	0	0.00
South Terminal Domestic Deplaned Revenue	15,268	0	0.00	35,080	0	0.00
South Terminal Domestic Enplaned Non-Revenue	11	0	0.00	12	0	0.00
South Terminal Domestic Deplaned Non-Revenue	4	0	0.00	4	0	0.00
ABIA Passenger Totals	1,279,204	1,135,796	12.63	9,790,770	9,135,275	7.18
<i>ABIA Enplaned Passenger Totals</i>	<i>661,209</i>	<i>581,151</i>	<i>13.78</i>	<i>4,940,335</i>	<i>4,593,898</i>	<i>7.54</i>
<i>ABIA Deplaned Passenger Totals</i>	<i>617,995</i>	<i>554,645</i>	<i>11.42</i>	<i>4,850,435</i>	<i>4,541,377</i>	<i>6.81</i>
<i>ABIA Domestic Passenger Totals</i>	<i>1,243,276</i>	<i>1,107,753</i>	<i>12.23</i>	<i>9,556,583</i>	<i>8,943,161</i>	<i>6.86</i>
<i>ABIA International Passenger Totals</i>	<i>35,928</i>	<i>28,043</i>	<i>28.12</i>	<i>234,187</i>	<i>192,114</i>	<i>21.90</i>

CURRENT PASSENGER RECORD = 1,279,204 RECORD SET = JUNE 2017

Total Aircraft Operations

Air Carrier	10,950	10,033	9.14	88,525	86,088	2.83
Commuter & Air Taxi	1,179	1,177	0.17	11,805	11,390	3.64
Military	847	921	-8.03	7,156	7,474	-4.25
General Aviation						
Itinerant	4,035	4,171	-3.26	38,412	36,609	4.93
Local	316	278	13.67	1,981	2,320	-14.61
Total G.A.	4,351	4,449	-2.20	40,393	38,929	3.76
Total Operations	17,327	16,580	4.51	147,879	143,881	2.78

**Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2017 vs 2016**

By Terminal

	6/2017	6/2016	Percent Change	10/2016 - 06/2017	10/2015 - 06/2016	Percent Change
Barbara Jordan Terminal (BJT)						
Passenger Activity						
Domestic Enplaned Revenue	611,382	555,372	10.09	4,676,243	4,405,231	6.15
Domestic Deplaned Revenue	570,779	529,443	7.81	4,593,507	4,349,163	5.62
International Enplaned Revenue	16,761	12,433	34.81	101,919	80,554	26.52
International Deplaned Revenue	15,413	11,756	31.11	99,319	80,365	23.58
Domestic Enplaned Non-Revenue	15,288	11,423	33.84	110,106	93,416	17.87
Domestic Deplaned Non-Revenue	14,762	11,515	28.20	105,731	95,351	10.89
International Enplaned Non-Revenue	132	45	193.33	752	715	5.17
International Deplaned Non-Revenue	95	40	137.50	640	691	-7.38
Intl Enplaned Pre-Cleared Revenue	1,832	1,854	-1.19	15,189	13,445	12.97
Intl Deplaned Pre-Cleared Revenue	1,663	1,862	-10.69	15,953	15,270	4.47
Intl Enplaned Pre-Cleared Non-Revenue	21	24	-12.50	214	537	-60.15
Intl Deplaned Pre-Cleared Non-Revenue	11	29	-62.07	201	537	-62.57
Barbara Jordan Terminal Passenger Totals	1,248,139	1,135,796	9.89	9,719,774	9,135,275	6.40%
<i>BJT Enplaned Passenger Totals</i>	<i>645,416</i>	<i>581,151</i>	<i>11.06</i>	<i>4,904,423</i>	<i>4,593,898</i>	<i>6.76</i>
<i>BJT Deplaned Passenger Totals</i>	<i>602,723</i>	<i>554,645</i>	<i>8.67</i>	<i>4,815,351</i>	<i>4,541,377</i>	<i>6.03</i>
<i>BJT Domestic Passenger Totals</i>	<i>1,212,211</i>	<i>1,107,753</i>	<i>9.43</i>	<i>9,485,587</i>	<i>8,943,161</i>	<i>6.07</i>
<i>BJT International Passenger Totals</i>	<i>35,928</i>	<i>28,043</i>	<i>28.12</i>	<i>234,187</i>	<i>192,114</i>	<i>21.90</i>
South Terminal (ST)						
Passenger Activity						
South Terminal Domestic Enplaned Revenue	15,782	0	0.00	35,900	0	0.00
South Terminal Domestic Deplaned Revenue	15,268	0	0.00	35,080	0	0.00
South Terminal Domestic Enplaned Non-Revenue	11	0	0.00	12	0	0.00
South Terminal Domestic Deplaned Non-Revenue	4	0	0.00	4	0	0.00
South Terminal Passenger Totals	31,065	0	0.00	70,996	0	0.00

**Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2017 vs 2016**

	6/2017	6/2016	Percent Change	10/2016 - 06/2017	10/2015 - 06/2016	Percent Change
<u>Total Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	198,988	161,309	23.36	1,693,362	1,415,271	19.65
Domestic Deplaned Mail	405,509	227,807	78.01	3,101,242	2,011,143	54.20
International Enplaned Mail	0	0	0.00	0	0	0.00
International Deplaned Mail	2	0	0.00	2	0	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	604,499	389,116	55.35	4,794,606	3,426,414	39.93
Cargo						
Domestic Enplaned Cargo	5,648,322	5,267,748	7.22	45,993,354	45,653,588	0.74
Domestic Deplaned Cargo	7,407,663	7,012,859	5.63	63,597,012	53,949,663	17.88
International Enplaned Cargo	566,409	315,911	79.29	7,028,586	4,702,401	49.47
International Deplaned Cargo	252,553	250,565	0.79	3,589,046	3,665,412	-2.08
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	13,874,947	12,847,083	8.00	120,207,998	107,971,064	11.33
Belly Freight						
Domestic Enplaned Belly Freight	350,238	245,297	42.78	2,378,569	2,214,065	7.43
Domestic Deplaned Belly Freight	551,406	456,786	20.71	4,376,967	4,250,710	2.97
International Enplaned Belly Freight	244,790	145,251	68.53	1,675,807	1,598,944	4.81
International Deplaned Belly Freight	571,912	399,051	43.32	6,424,659	4,242,986	51.42
South Terminal-Intl Enplaned Belly Freight	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Freight	0	0	0.00	0	0	0.00
Belly Freight Totals	1,718,346	1,246,385	37.87	14,856,002	12,306,705	20.71
Cargo Totals (Mail, Cargo, Belly Freight)	16,197,792	14,482,584	11.84	139,858,606	123,704,183	13.06
<i>Enplaned Cargo Totals</i>	<i>7,008,747</i>	<i>6,135,516</i>	<i>14.23</i>	<i>58,769,678</i>	<i>55,584,269</i>	<i>5.73</i>
<i>Deplaned Cargo Totals</i>	<i>9,189,045</i>	<i>8,347,068</i>	<i>10.09</i>	<i>81,088,928</i>	<i>68,119,914</i>	<i>19.04</i>
<i>Domestic Cargo Totals</i>	<i>14,562,126</i>	<i>13,371,806</i>	<i>8.90</i>	<i>121,140,506</i>	<i>109,494,440</i>	<i>10.64</i>
<i>International Cargo Totals</i>	<i>1,635,666</i>	<i>1,110,778</i>	<i>47.25</i>	<i>18,718,100</i>	<i>14,209,743</i>	<i>31.73</i>

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

BUSINESS DEVELOPMENT AND TENANT MANAGEMENT
Airport Advisory Commission Report
August 8, 2017

New Air Service

- **ViaAir** announced nonstop service from AUS to **Steamboat Springs, Colorado** – Hayden/Yampa Valley Regional Airport (HDN). This nonstop route announcement from Austin to the popular ski destination will begin service on December 13, 2017. Tickets are available at www.FlyViaAir.com.
- **Frontier Airlines** announced plans to double the number of nonstop destinations it currently serves from Austin with flights to 8 cities including two new destinations. These new routes include:
 - Charlotte, NC**
 - Cincinnati, OH**
 - Columbus, OH (new destination)**
 - New Orleans, LA**
 - Phoenix, AZ**
 - Raleigh/Durham, NC**
 - Ontario, CA (new destination)**
 - San Jose, CA**
- **Delta Air Lines** has announced four nonstop round-trip flights between **Amsterdam's** Airport Schiphol (AMS) and AUS during SXSW. Scheduled on March 8, 9, 14 and 18, 2018, these flights will be operated using Boeing 767-300 aircraft with 225 seats, enabling almost 1,000 fans to fly nonstop to attend the SXSW festival.
- **Vacation Express** announced nonstop service from AUS to **Punta Cana** International Airport (PUJ), **Dominican Republic**, with Austin departures starting on May 28, 2018. Vacation Express' new nonstop flight service between Austin and Punta Cana will operate once per week, departing Austin on Mondays. Flights depart Austin at 7 a.m. and arrive in Punta Cana at 12:20 p.m. Punta Cana to Austin flights departs on Sundays at 2 p.m. and arrive in Austin at 5:45 p.m. The flights, arriving and departing from the Barbara Jordan Terminal from May 28, 2018 — Aug. 6, 2018, will be operated by Swift Air, on a 150 seat B737-400 aircraft with first-class seating.
- **Norwegian** announced nonstop service from AUS to **London Gatwick Airport (LGW)**. This announcement makes Austin-Bergstrom International Airport the first Texas airport with service by Norwegian. Service begins March 27, 2018 and will operate three times per week on a Boeing 787-9 Dreamliner. Norwegian's new nonstop flight service between Austin and London Gatwick Airport will operate on Monday, Wednesday and Saturday. The eight hour flight will depart from the Barbara Jordan Terminal at 4:20 p.m. and arrive in London at 7:20 a.m. Flights depart LGW at 10 a.m. and arrive in Austin at 2:20 p.m.

New Concessions

- I VINI Fine Wine and Fresh Italian Restaurant opened Friday, July 28, 2017.

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	73159	Agenda Number	<ITEM_OUTLINE>
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Meeting Date:	August 31, 2017
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Department:	Purchasing
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Subject

Authorize negotiation and execution of a contract with Booz Allen Hamilton Engineering Services, LLC., to provide radio frequency engineering and consulting services, with an initial term of two years and three one year extension options, for a total contract amount not to exceed \$1,250,000.

Amount and Source of Funding

Funding in the amount of \$41,667 is available in the Fiscal Year 2016-2017 Operating Budget of the Aviation Department. Funding for the remaining 22 months of the original contract period and extension options are contingent upon available funding in future budgets.

Fiscal Note

[REDACTED]

Purchasing Language:	The Purchasing Office issued a Request for Qualification Statements (RFQS) PAX0503 for these services. The solicitation issued on April 10, 2017 and it closed on May 16, 2017. One offer was received, the recommended contractor submitted the sole responsive offer. A complete solicitation package, including a response list, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: Solicitation Documents
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Prior Council Action:	[REDACTED]
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For More Information:	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@ austintexas.gov NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Sai Xoomsai Purcell, at 512-974-3058 or Sai.Xoomsai@ austintexas.gov
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Boards and Commission Action:	August 8, 2017 – To be reviewed by the Airport Advisory Commission.
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Related Items:	
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MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were an insufficient number of certified M/WBEs; therefore, no subcontracting goals were established.
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Additional Backup Information

The contract will provide radio frequency engineering and consulting services for the Aviation department at the Austin-Bergstrom International Airport (ABIA). ABIA is a relatively small campus with a large number of wireless users that can create interruptions to, and interference with, other ongoing radio traffic including the communication between pilots and air traffic controllers. ABIA continues to see an increase in the implementation of wireless devices used to monitor various types of equipment throughout the terminal (elevators, baggage-handling system, and fire extinguishers), airfield, and in use by its tenants. This consultant will assist the Aviation department in managing the wireless radio frequency by providing wireless communications design, analysis, troubleshooting, measurement, installation, maintenance, and repair for new and existing radio frequency systems at ABIA.

The contract will replace the previous contract that expired on December 31, 2016. Since the expiration of this contract, ABIA has relied on internal staff, with limited expertise, to answer questions and assist tenants. Routine maintenance has been deferred and several complex antenna projects are currently on hold until a new contract can be executed.

The contract authorization requested includes previous usage and forecasting for future usage. An evaluation team with expertise in this area evaluated the offers and scored Booz Allen Hamilton Engineering Services, LLC. as the best to provide these services based on program, system concept and solutions, and implementation, testing and quality assurance.

Airline pilots flying into ABIA must be able to communicate with the air traffic controllers on the ground without interruptions and harmful interferences. Continued consultant management of wireless communications will ensure a safe aviation environment.

BOOZ ALLEN HAMILTON ENGINEERING SERVICES, LLC.				
	Contract Term	Contract Amount	Contract Amendment	Revised Amount
Initial Term	2	\$ 500,000	n/a	n/a
Extension Option 1	1	\$ 250,000	n/a	n/a
Extension Option 2	1	\$ 250,000	n/a	n/a
Extension Option 3	1	\$ 250,000	n/a	n/a
TOTAL	5	\$ 1,250,000	\$ -	\$ -

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	73161	Agenda Number	<ITEM_OUTLINE>
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Meeting Date:	August 31, 2017
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Department:	Purchasing
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Subject

Authorize negotiation and execution of a contract through the Houston-Galveston Area Council with Siddons-Martin Emergency Group, LLC, for an aircraft rescue firefighting apparatus, in an amount not to exceed \$782,444.

Amount and Source of Funding

Funding is available in the Fiscal Year 2016-2017 Capital Budget of the Aviation Department. A fiscal note is attached.

Fiscal Note

[REDACTED]

Purchasing Language:	Multiple cooperative purchase programs were reviewed for this good. The Purchasing Office has determined this contractor best meets the needs of the department to provide the good required at the best value for the City.
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Prior Council Action:	[REDACTED]
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For More Information:	Inquiries should be directed to the City Manager’s Agenda Office, at 512-974-2991 or AgendaOffice@ austintexas.gov or to the buyer, Jonathan Dalchau, at 512-974-2938 or Jonathan.Dalchau@ austintexas.gov
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Boards and Commission Action:	August 8, 2017 – To be reviewed by the Airport Advisory Commission.
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Related Items:	[REDACTED]
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MBE / WBE:	This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established.
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Additional Backup Information

The contract is for the purchase of a replacement aircraft rescue firefighting (ARFF) apparatus that will be housed at the fire station located at the Austin-Bergstrom International Airport (ABIA). The apparatus is an all-wheel drive diesel powered unit capable of holding water, foam concentrate, and dry chemical for the purpose of passenger and aircraft rescue options. The purchase of this apparatus is driven by the last inspection by the Federal Aviation Administration (FAA). Due to the age and condition of one of the units, the FAA expressed concerns about the reliability of the unit and suggested replacement to ensure sufficient units were available. ABIA currently has four ARFF units in-service. This contract will increase the number back to five units.

This purchase is made in accordance with the applicable requirements of the National Fire Protection Association 414 (2017 Edition) Standard for ARFF apparatuses, as adopted by FAA Advisory Circular 150/5220-10E Guide Specification for ARFF apparatus.

The Houston-Galveston Area Council cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

If a contract is not secured, ABIA could be vulnerable to flight reductions/interruptions if one of the other units went out of service due to not having the proper ratio of ARFF units to number of commercial flights to meet FAA requirements to operate the airport.