

Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	72857	Agenda Number	31.				
Meeting Date:	August 17, 2017								
Department:	Purc	hasing							

Subject

Authorize negotiation and execution of three contracts through the Texas Local Government Purchasing Cooperative, administered by the Texas Association of School Boards, Inc. (BuyBoard) with CASCO INDUSTRIES, INC., DOOLEY TACKABERRY, INC., and METRO FIRE APPARATUS SPECIALISTS, INC., to provide fire hoses and rescue equipment, each with an initial eight month term, in an estimated amount of \$220,000, and each with two 12-month extension options in a combined estimated amount of \$330,000 per extension option, for combined total contract amounts not to exceed \$880,000, divided among the contractors.

Amount and Source of Funding

Funding in the amount of \$55,000 is available in the Fiscal Year 2016-2017 Operating Budget of the Austin Fire Department. Funding for the remaining six months of the original contract periods and extension options are contingent upon available funding in future budgets.

Fiscal Note A fiscal note is not required. Multiple vendors within this cooperative were considered for these goods. The Purchasing **Purchasing** Office has determined these contractor's best meet the needs of the department to provide the Language: goods required at the best value for the City. **Prior Council** Action: Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or For More AgendaOffice@austintexas.gov or to the buyer, Kimberley Scannell, at 512-974-2261 or Information: kimberley.scannell@austintexas.gov Boards and Commission Action: **Related Items:** This procurement was reviewed for subcontracting opportunities in accordance with City MBE / WBE: Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this procurement, there were no subcontracting

opportunities; therefore, no subcontracting goals were established.

Additional Backup Information

These contracts are for replacement fire hoses and equipment to be used by the Austin Fire Department (AFD) on all fire apparatuses. Fire hoses are replaced due to normal wear or through damage sustained while fighting fires. Other firefighting equipment covered under these contracts includes thermal imaging cameras, rescue bags and saws, rescue rams and struts, fire hose tips, and wildfire pants and jackets.

These cooperative contracts are especially advantageous to AFD for two reasons: they provide flexibility based on the variety of items available and AFD is able to take advantage of technological advances in fire rescue equipment through these contractors as equipment is made available to the market place. The contractor's pricing through the cooperative program offers discounts ranging from 3% through 50% from the open market.

The BuyBoard cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Previous purchases were made from multiple contracts with varying expiration dates. The current contract for the majority of purchases expired on June 23, 2017. Due to the expiration of the previous BuyBoard contract and the time required to put a new contract in place, there was a lapse without a contract. Estimated quantities and expenditures were determined by previous purchase history and forecasting for future needs.

If contracts are not secured, AFD will have to make spot purchases of firefighting equipment which is timely and costly and could result in fire fighters not having the equipment necessary in their operations.

CASCO INDUSTRIES, INC., DOOLEY TACKABERRY, INC. and METRO FIRE APPARATUS SPECIALISTS, INC.									
	# months	Contract Amount		Contract Amendment	Revised Amount				
Original Term	8	\$	220,000	n/a	n/a				
Extension Option 1	12	\$	330,000	n/a	n/a				
Extension Option 2	12	\$	330,000	n/a	n/a				
TOTAL	32	\$	880,000	\$ -	\$ -				