

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	72854	Agenda Number	34.
Meeting Date:	August 17, 2017			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of a 36-month contract with STRYKER CORP DBA STRYKER SALES CORPORATION, to provide emergency transport equipment, in an estimated amount of \$1,500,000, with two 12-month extension options in an estimated amount of \$500,000 per extension option, for a total contract amount not to exceed \$2,500,000. Related to Item # 35</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$79,529 is available in the Fiscal Year 2016-2017 Operating Budget of the Emergency Medical Services department. Funding for the remaining 34 months of the original contract period and extension options are contingent upon available funding in future budgets.</p>				
Fiscal Note				
<p>A fiscal note is not required.</p>				
Purchasing Language:	<p>The Purchasing Office issued an Invitation for Bids (IFB) EAD0255 for these goods on April 17, 2017 and it closed on May 9, 2017 with one offer received. The recommended offer is the sole offer submitted by a responsible offeror. Additional information on the solicitation is included below the line. The recommended offeror is the current provider for these goods.</p>			
Prior Council Action:	<p>██████████</p>			
For More Information:	<p>Inquiries should be directed to the City Manager’s Agenda Office, at 512-974-2991 or AgendaOffice@ austintexas.gov</p> <p>NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation’s Authorized Contact Person: Erin D’Vincent, at 512-974-3070 or Erin.DVincent@ austintexas.gov</p>			
Boards and Commission Action:	<p>██████████</p>			
Related Items:	<p>██████████</p>			

MBE / WBE:

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established.

Additional Backup Information

The contract will provide powered emergency transport equipment including ambulance lift systems, powered ambulance stretchers, stair chairs, and accessories on each ambulance for the Emergency Medical Services (EMS) department. Powered ambulance stretchers are mobile beds that EMS patients are secured to during transportation to the medical facility. Upon arrival at the hospital the patient is then moved via the stretcher from the ambulance into the hospital emergency room.

Use of these systems has improved EMS personnel safety and patient transport efficiency. EMS response personnel face significant risk of developing musculoskeletal disorders through work-related activities. Lifting and loading stretchers into the back of an ambulance is an important and common responsibility of EMS personnel. This physically demanding task presents a potentially harmful situation due to awkward working postures and high loading forces. The use of this equipment makes patient transport safer due to the circumstances previously listed. All field EMS personnel are trained on this equipment and replacement equipment and supplies must be compatible with the existing stock to ensure interoperability and a uniform standard of practice.

This contract replaces an existing contract that expires September 29, 2017. This contract is for the purchase and replacement of equipment. Authorization amounts are due to outfitting new ambulances, replacing aging equipment, and escalations in pricing.

Failure to approve the contract will result in EMS not outfitting ambulances with the equipment required for patient transport.

BID TABULATION

IFB EAD0255

Emergency Patient Transport Equipment
(3 line items)

Vendor

Total Price

Stryker Corp dba Stryker Sales Corporation

\$477,168.64

A complete solicitation package, including a bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#).

STRYKER CORP DBA STRYKER SALES CORPORATION				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	36	\$ 1,500,000	n/a	n/a
Extension Option 1	12	\$ 500,000	n/a	n/a
Extension Option 2	12	\$ 500,000	n/a	n/a
TOTAL	60	\$ 2,500,000	\$ -	\$ -