

Evaluation Matrix

Solicitation #	RWS0503
Solicitation Description	Actuarial Services and Employee Benefits Consulting

Benefit Programs						
Criteria #	Description	PTS	Respondents			
			Segal Consulting	Arthur J. Gallagher & Co.	Holmes Murphy	Mercer
1	Program Coverage Requirements and Implementation Timeline	40	36.0	15.0	15.0	27.0
2	Performance Measures & Exceptions	20	18.0	20.0	20.0	6.0
3	Price Proposal	20	11.9	20.0	19.0	12.3
4	Business Organization and Experience & Qualifications	10	9.0	7.0	7.0	8.0
5	Local Business Presence	10	0.0	10.0	0.0	0.0
	Total Score	100	74.9	72.0	61.0	53.3

Compensation Programs						
Criteria #	Description	PTS	Respondents			
			Arthur J. Gallagher & Co.	Mercer	Holmes Murphy	Segal Consulting
1	Program Coverage Requirements and Implementation Timeline	40	25.0	30.0	20.0	15.0
2	Performance Measures & Exceptions	20	20.0	12.0	20.0	18.0
3	Price Proposal	20	17.4	20.0	15.3	8.9
4	Business Organization and Experience & Qualifications	10	8.0	9.0	6.0	7.0
5	Local Business Presence	10	10.0	0.0	2.0	0.0
	Total Score	100	80.4	71.0	63.3	48.9