

**EVALUATION MATRIX**  
**Austin Energy Home Energy Services**  
**RFP RMJ0311**

Evaluation Factors	Points	CLEAResult	Atlas Efficiency	French Ventures	EcoScience
Cost Proposal	40	40.0	36.8	36.8	36.8
Demonstrated Applicable Experience	20	19.3	18.0	18.0	10.3
Personnel Qualifications	20	17.0	17.8	18.0	14.5
Project Management Structure	10	8.5	8.8	8.3	6.5
Local Business Presence	10	10.0	10.0	10.0	10.0
Total	100	94.8	91.4	91.1	78.1

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.