

RFP-8100-ABIA-004  
Terminal Concessions RFP Evaluation Worksheet  
Package F3

Proposer  
Final Score

HMS Host	Fara Café LLC
73.44	76.8

	<i>HMS Host</i>	<i>Fara Café LLC</i>
<b>Prior Experience (15pts Total)</b>	<b>13.2</b>	<b>9.4</b>
<b>Management and Operations Plan (20pts Total)</b>	<b>15.84</b>	<b>13.8</b>
<b>Proposed Concept (35pts Total)</b>	<b>26.8</b>	<b>27.4</b>
<b>Financial Proposal (30pts Total)</b>	<b>17.6</b>	<b>26.2</b>
<b>Overall Score</b>	<b>73.44</b>	<b>76.8</b>

RFP-8100-ABIA-004  
Terminal Concessions RFP Evaluation Worksheet  
Package F7

Proposer  
Final Score

Fara Café LLC

70.6

	<i>Fara Café LLC</i>
<b>Prior Experience (15pts Total)</b>	<b>9.4</b>
<b>Management and Operations Plan (20pts Total)</b>	<b>13.8</b>
<b>Proposed Concept (35pts Total)</b>	<b>25.6</b>
<b>Financial Proposal (30pts Total)</b>	<b>21.8</b>
<b>Overall Score</b>	<b>70.6</b>