

RFP-8100-ABIA-004
Terminal Concessions RFP Evaluation Worksheet
Package F2

Proposer
Final Score

| |
|----------|
| HMS Host |
| 79.24 |

| | |
|---|-----------------|
| | <i>HMS Host</i> |
| Prior Experience (15pts Total) | 13.2 |
| Management and Operations Plan (20pts Total) | 15.84 |
| Proposed Concept (35pts Total) | 27.4 |
| Financial Proposal (30pts Total) | 22.8 |
| Overall Score | 79.24 |

RFP-8100-ABIA-004
Terminal Concessions RFP Evaluation Worksheet
Package F6

Proposer
Final Score

| |
|----------|
| HMS Host |
| 81.84 |

| | |
|---|-----------------|
| | <i>HMS Host</i> |
| Prior Experience (15pts Total) | 13.6 |
| Management and Operations Plan (20pts Total) | 16.04 |
| Proposed Concept (35pts Total) | 29 |
| Financial Proposal (30pts Total) | 23.2 |
| Overall Score | 81.84 |

RFP-8100-ABIA-004
Terminal Concessions RFP Evaluation Worksheet
Package F8

Proposer
Final Score

| DNC AUS F&B | HMS Host | Paradies |
|-------------|----------|----------|
| 77.16 | 84.84 | 84.58 |

| | <i>DNC AUS F&B Plus</i> | <i>HMS Host</i> | <i>Paradies</i> |
|---|-----------------------------|-----------------|-----------------|
| Prior Experience (15pts Total) | 13.3 | 13.4 | 12.7 |
| Management and Operations Plan (20pts Total) | 15.86 | 16.04 | 15.68 |
| Proposed Concept (35pts Total) | 27.4 | 31.2 | 29 |
| Financial Proposal (30pts Total) | 20.6 | 24.2 | 27.2 |
| Overall Score | 77.16 | 84.84 | 84.58 |