



Water & Wastewater Commission Review and Recommendation

Commission Meeting Date:	January 10, 2018
Council Meeting Date:	February 15, 2018
Department:	Purchasing
Client:	Frankie Casarez, Rick Harland, and David Anders
Agenda Item	
<p>Authorize negotiation and execution of multi-term contracts through the General Services Administration, Houston-Galveston Area Council, National Joint Powers Alliance, Texas Association of School Boards, and Texas Multiple Award Schedule cooperative purchase programs with Caldwell Country Chevrolet, Chastang Enterprises, Inc., Cooper Equipment Co., Inc., Creative Bus Sales, Inc., Doggett Freightliner of South Texas, LLC, RDO Equipment Co., Santex Truck Center, LTD., Siddens-Martin Emergency Group, LLC, Silsbee Ford, Inc., and various other contractors, to provide vehicles and equipment, each for up to three years for total contract amounts not to exceed \$128,330,000 divided among the contractors. This is a multi-department contract. Austin Water requested authorization is \$11,357,608.</p>	
Amount and Source of Funding	
Funding in the amount of \$3,518,000 is available in the Fiscal Year 2017-2018 Capital Budget of Austin Water.	
Purchasing Language:	Multiple cooperative purchase programs were reviewed for these goods. The Purchasing Office has determined these contractors' best meet the needs of the departments to provide the goods required at the best value for the City.
Prior Council Action:	N/A
Boards and Commission Action:	<p>January 10, 2018- To be reviewed by the Water and Wastewater Commission.</p> <p>January 10, 2018 – To be reviewed by the Zero Waste Advisory Commission.</p> <p>January 22, 2018 – To be reviewed by the Electric Utility Commission.</p>
MBE/WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

These contracts will provide Fleet Services the ability to purchase new and replacement vehicles, trailers, and pieces of equipment. These items will be added to the City's fleet for use by various general fund and enterprise departments.

General Services Agreement, Houston-Galveston Area Council, National Joint Powers Alliance, Texas Association of School Boards, and Texas Multiple Award Schedule cooperatives establish competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program. These contracts offer the lowest prices for the budgeted vehicles and equipment and are able to meet the needs of City departments. Fleet Services will review quotes obtained from the listed cooperatives to ensure the offered pricing provides the best value to the City. If during the evaluation process, it is determined that purchasing these items through a competitive process will yield a better value for the City, Fleet Services will work with the Purchasing Office to procure those items through the solicitation process and bring those contracts to Council for approval if applicable.

Austin Water funding for fiscal year 2018 is \$3,518,000 which is comprised of 57 replacement and 2 new vehicles. Authorization amounts for future fiscal years 2019 and 2020 are estimated at \$3,919,804 each year and are in alignment with forecasted replacement schedules presented by Central Fleet based on mileage and age of the fleet compliment. Future spend in 2019 and 2020 are subject to annual budget approval.

If a contract is not secured, the City will realize an increase in administrative costs and burdens to procure vehicles, trailers, and pieces of equipment used to support City operations and services.

Contract Detail				
	Contract Term	Total Contract Amount	Austin Water	Revised Amount
Initial Term	1	\$39,750,000	\$3,518,000	n/a
Extension Option 1	1	\$44,290,000	\$3,919,804	n/a
Extension Option 2	1	\$44,290,000	\$3,919,804	n/a
TOTAL	3	\$128,330,000	\$11,547,608	\$-

Austin Water FY 2017-2018

Simple Description	New	Replacement	Grand Total
1 TON FLAT BED TRUCK		1	1
1 TON SERVICE TRUCK		4	4
1 TON SERVICE TRUCK WITH CRANE		6	6
1/2 TON TRUCK		16	16
12 YARD DUMP TRUCK		1	1
3/4 TON TRUCK		1	1
30k CRANE		1	1
ALL TERRAIN VEHICLE		4	4
BACKHOE		1	1
BOAT	1		1
CHEVROLET EQUINOX	1	3	4
FLUSHER TRUCK		1	1
FORKLIFT		2	2
HAUL TRUCK		1	1
LIFT		1	1
MINI EXCAVATOR		1	1
MOWER		1	1
SERVICE BODY TRUCK W/CRANE		2	2
SERVICE TRUCK		2	2
SLUDGE PUMP		2	2
TRAILER		4	4
TRAILER MOUNTED WELDER		1	1
Vac-Tron LP573SDT hydroexcavator		1	1
Grand Total	2	57	59