



Water & Wastewater Commission Review and Recommendation

Commission Meeting Date:	April 11, 2018
Council Meeting Date:	May 10, 2018
Department:	Purchasing
Client:	Becky Chen, Rick Harland, and Sherri Hampton
Agenda Item	
Authorize negotiation and execution of a contract through the Texas Local Government Purchasing Cooperative, administered by the Texas Association of School Boards, Inc. (BuyBoard) with Medwheels Inc. , for automated external defibrillators and accessories, for a term of 25 months in an amount not to exceed \$1,200,000. This is a multi-department contract. Austin Water's requested authorization is \$50,000.	
Amount and Source of Funding	
Funding is available in the Fiscal Year 2017-2018 Operating Budget of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.	
Purchasing Language:	Multiple vendors within this cooperative purchasing program were reviewed for these goods. The Purchasing Office has determined this contractor best meets the needs of the departments to provide the goods required at the best value for the City.
Prior Council Action:	N/A
Boards and Commission Action:	April 11, 2018- To be reviewed by the Water and Wastewater Commission. April 16, 2018- To be reviewed by the Electric Utility Commission.
MBE/WBE:	This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this procurement, there were or no subcontracting opportunities; therefore, no subcontracting goals were established.

The contract is for the purchase of automated external defibrillators (AEDs) and accessories for all City departments. City departments order AED units and supplies for use in city facilities and designated public spaces.

AEDs are critical medical devices for first responders when treating a patient experiencing a sudden cardiac arrest incident. Likewise, non-emergency personnel may use an AED to provide defibrillation and cardio pulmonary resuscitation (CPR) to a cardiac arrest victim until emergency responders arrive. In 2017, the Department of Justice and Food and Drug Administration reached an agreement with Philips, the City's previous AED supplier, which resulted in the suspension of AED manufacturing at specific facilities and limited distribution of specific AEDs and accessories within the United States. As a result of this, the City is proactively replacing Philips units with non-Philips units that meet the Office of the Medical Director's specifications.

The current contract expires May 31, 2018. Quantities were determined based on remaining Philips inventory and future forecasts. Medwheels Inc. is HUB certified, South Central Texas Regional Certification Agency Women owned Business Enterprise certified, and a federally certified Woman Owned Small Business.

The Texas Local Government Purchasing Cooperative, administered by the Texas Association of School Boards, Inc. (BuyBoard) cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

If the City is unable to secure a contract, departments will be forced to procure these goods on an as-needed basis which may result in higher prices and increased turnaround order time.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

BID TABULATION

N/A

AUTOMATED EXTERNAL DEFIBRILLATORS

VENDOR

TOTAL BID

N/A

\$0

Note: The Texas Local Government Purchasing Cooperative, administered by the Texas Association of School Boards, Inc. (BuyBoard) cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

PRICE ANALYSIS

- a) Competitive Status: Competitively bid cooperative purchase programs.
- b) Solicitations: 0 notices were sent, including 0 MBE and 0 WBE firms.
- c) Quantities were determined based on past expenditures and estimated future needs by the end users.
- d) The original contract was through a cooperative.
- e) Price Analysis: New contract provides a 6.34% discount compared to the old contract.

APPROVAL JUSTIFICATION

- a) Lowest bid on existing cooperative purchase program contracts.
- b) Austin Water concurs with Central Purchasing recommended award.