Recommendation for Council Action

AUSTIN CITY COUNCIL

Regular Meeting: April 26, 2018 Item Number: 021

Purchasing Office

Authorize negotiation and execution of a contract through the Texas Multiple Award Schedule cooperative purchase program with Red Wing Brands of America, Inc., to provide safety footwear and work boots, for up to 53 months for a total contract amount not to exceed \$1,598,979. (Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department	Purchasing Office.
Fiscal Note	Funding in the amount of \$143,000 is available in the Fiscal Year 2017-2018 Operating Budget of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.
Purchasing Language	These goods are only available through a single cooperative purchasing program. The Purchasing Office has determined this contractor best meets the needs of the departments to provide the goods required at the best value for the City.
For More Information	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <mailto:agendaoffice@austintexas.gov< a=""> or to the buyer, Claudia Rodriquez, at 512-974-2959 or ClaudiaR.Rodriquez@austintexas.gov <mailto:claudiar.rodriquez@austintexas.gov< a="">.</mailto:claudiar.rodriquez@austintexas.gov<></mailto:agendaoffice@austintexas.gov<>
Council Committee,	April 11, 2018 - Recommended unanimously by the Water and
Boards and Commission	Wastewater Commission on a 9-0 vote with Commissioner Ho off the

Action	dais and Commissioner Michel absent.
Client Department(s)	All City Departments.

Additional Backup Information:

The contract will provide various City departments with a source for the purchase of safety shoes and boots. Some City employees work in an environment where safety equipment is required, such as steel-toe boots or shoes. The contractor is able to provide various local store-front locations which can properly fit and size an employee so that they can safely conduct their daily job assignments. Knowledgeable staff is available to assist employees with any safety footwear needs at the two local Austin stores which employ Austin residents. They also offer the Red Wing Mobile Shoe Store which provides convenient shopping for various City departments which may require on-site fittings for a group of employees.

The current contract expires on May 31, 2018. The requested authorization amounts for the contract were determined by using departmental estimates based on historical spend and includes projections for the needs of added staffing who may require safety footwear.

The Texas Multiple Award Schedule cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program. The pricing available on the contract is the most favored customer pricing and offers significant discounts from retail pricing.

If the City is unable to secure the contract, departments will be required to conduct spot purchases for their safety footwear on an as needed basis, which could lead to an increase in costs.