



**Purchasing Contract
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

AGENDA ITEM NO.: 28
AGENDA DATE: Thu 09/02/2004
PAGE: 1 of 2

SUBJECT: Authorize execution of a supply/service agreement with SOUTHWEST X-RAY COMPANY, Dallas, TX, for the purchase of a computed radiography system in an amount not to exceed \$93,398, with two 12-month extension options for extended annual warranties in an amount not to exceed \$10,000 per extension option, for a total agreement amount not to exceed \$113,398.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$93,398 is available in the Fiscal Year 2003-2004 Approved Operating Budget of the Health and Human Services Department. Funding for the extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing **DIRECTOR'S**
DEPARTMENT: for Health and Human Services; **AUTHORIZATION:** Vickie Schubert

FOR MORE INFORMATION CONTACT: Vikie DeLuyck, MSW, Buyer/972-4014

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Lowest bid of four bids received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This agreement is for the purchase of a computed radiography system for the Health and Human Service Department (HHSD) Communicable Diseases Clinic. The two extension options will provide for extended annual warranties after expiration of the initial 12-month warranty period.

Currently, an outdated conventional x-ray film processor is being used by the Communicable Diseases Clinic. This new computed radiography system is a digital x-ray imaging system that will be used to take diagnostic chest x-rays of potential Tuberculosis (TB) patients. The advantages of using a digital x-ray system include the unit's small size, staff can work entirely in normal light conditions, the system can store approximately 15,000 images online, and the physician can read the x-rays remotely. The x-ray images can also be printed on the system's laser printer for inclusion in the patient's medical record.

Purchase of this system will prevent the need to refer patients to an outside vendor for diagnostic x-rays, thus delaying their diagnosis and possibly increasing the transmission of TB in our community.

MBE/WBE solicited: 0/0

MBE/WBE BID: 0/0



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**BID TABULATION
COMPUTED RADIOGRAPHY SYSTEM
IFB NO. VD04100009**

<u>VENDOR</u>	<u>TOTAL BID</u>
SOUTHWEST X-RAY COMPANY Dallas, TX	\$ 93,398.00
Eastman Kodak Company Rochester, NY	\$109,922.50
AGFA Healthcare Ridgefield Park, NY	\$138,055.10
FUJIFILM Medical Systems, USA Safford, TX	\$166,625.00

A complete bid tabulation is available in the Purchasing Office.

PRICE ANALYSIS

- Adequate competition.
- Fourteen notices were sent, including no MBEs and no WBEs. Five solicitations were issued, including no MBEs and no WBEs. Four bids were received with no MBEs and no WBEs responding.
- There is no bid history available since this is the first computed radiography system that the City has purchased.

APPROVAL JUSTIFICATION

- Lowest bid.
- HHSD concurs with the recommended award.
- Advertised in the Austin American-Statesman and Internet.