# **Recommendation for Council Action**

#### **AUSTIN CITY COUNCIL**

Regular Meeting: August 9, 2018 Item Number: 046

## **Purchasing Office**

Authorize negotiation and execution of two multi-term contracts for pest control services, one contract with TIBH Industries Inc., and one cooperative contract with Noles Pest Services LLC., D/B/A Pestmaster Services of Austin, both for up to five years for total contract amounts not to exceed \$1,520,400 divided between the contractors. (Notes: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department	Purchasing Office.
Fiscal Note	Funding in the amount of \$300,000 is available in the Fiscal Year 2017-2018 Operating Budget of various City departments. Funding for the remaining contract terms are contingent upon available funding in future budgets.
Purchasing Language	Multiple cooperative purchase programs were reviewed for these services. The Purchasing Office has determined these contractors' best meet the needs of the departments to provide the services required at the best value for the City.
For More Information	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or <a href="mailto:AgendaOffice@austintexas.gov">AgendaOffice@austintexas.gov</a> or to the buyer, Cyrenthia Ellis, at 512-974-1709 or <a href="mailto:Cyrenthia.Ellis@austintexas.gov">Cyrenthia.Ellis@austintexas.gov</a> <a href="mailto:Cyrenthia.Ellis@austintexas.gov">Cyrenthia.Ellis@austintexas.gov</a> .
Council Committee, Boards and Commission	July 11, 2018 - Approved by the Water and Wastewater Commission on a 7-0 vote, with Chair Moriarty and Commissioners Turrieta,
Boards and Commission	on a 7 o vote, with chair Monarty and Commissioners furfieta,

Action	Michel, and Schmitt absent.		
Client Department(s)	All City Departments.		

### **Additional Backup Information:**

These contracts will provide for continuation of the Integrated Pest Management (IPM) program with exclusion services as a strategy for the control of pests, in and around City facilities. The IPM program is a balanced, tactical approach to pest control. It involves taking action to anticipate pest outbreaks and to prevent potential damage. IPM programs often combine several control tactics, including biological control, cultural practices, mechanical controls, monitoring of pest populations and damage to property, and careful limited use of chemical and biological pesticides. The goal of an IPM program is to achieve economical and effective pest control with the least risk to the environment.

These contracts will replace an existing contract which expires August 17, 2018. Two contractors are needed to accommodate the high demand required to provide city wide pest control services. The recommended contractors will service more than 200 buildings (totaling over 43,000,000 square feet) and other miscellaneous locations. Multiple contractors were reviewed for these services and the recommended contractors were selected as providing the best value to the City.

TIBH Industries Inc. (formerly known as Texas Institute for the Blind and Handicapped) (TIBH) is a catalyst for employment opportunities for people with disabilities. They are a non-profit that links individuals with disabilities to meaningful career opportunities. TIBH has continued to grow every year, helping to employ more than 6,400 individuals with disabilities. Comparison of TIBH pricing in past years has shown them to be at or below those through private companies.

The Texas Local Government Purchasing Cooperative, administered by the Texas Association of School Boards, Inc. (Buyboard) cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

#### **Contract Detail:**

Contract	Length	Contract	
<u>Term</u>	of TermAuthorization		
Initial Term	1 yr.	\$ 288,250	
Optional Extension 1	1 yr.	\$ 304,550	
Optional Extension 2	1 yr.	\$ 309,200	
Optional Extension 3	1 vr.	\$ 309,200	

Optional Extension 4 1 yr. \$309,200

TOTAL 5 yrs. \$1,520,400

**Note:**Contract Authorization amounts are based on the City's estimated annual usage.