



Amendment No. 1  
to  
Contract No. NS180000054  
for  
Standardized Crime Records Software  
between  
Saama Technologies, Inc.  
and the  
City of Austin

- 1.0 The City hereby exercises this extension option for the subject contract. This extension option will be August 9, 2019 through August 8, 2020. Four options will remain.
- 2.0 The total contract amount is increased by \$97,331.46 by this extension period. The total contract authorization is recapped below:

Action	Action Amount	Total Contract Amount
Initial Term: 8/9/2018-8/8/2019	\$96,367.79	\$96,367.79
Amendment No. 1: Option 1 – Extension 8/9/2019-8/8/2020	\$97,331.46	\$193,699.25

- 3.0 MBE/WBE goals do not apply to this contract.
- 4.0 By signing this Amendment, the Contractor certifies that the vendor and its principals are not currently suspended or debarred from doing business with the Federal Government, as indicated by the GSA List of Parties Excluded from Federal Procurement and Non-Procurement Programs, the State of Texas, or the City of Austin.
- 5.0 All other terms and conditions remain the same.

BY THE SIGNATURES affixed below, this amendment is hereby incorporated into and made a part of the above-referenced contract.

Sign/Date George Shemas 8/9/2019

Printed Name: George Shemas  
Authorized Representative

Saama Technologies, Inc.  
900 E. Hamilton Ave Ste.200  
Campbell, CA 95008  
614-652-6593  
[george.shemas@saama.com](mailto:george.shemas@saama.com)

Sign/Date: [Signature]  
James Howard  
Procurement Manager

City of Austin  
Purchasing Office  
124 W. 8th Street, Ste. 310  
Austin, Texas 78701



## City of Austin Purchasing Office

### Sole Source Certificate of Exemption

DATE: 5/25/18

DEPT: APD

TO: Purchasing Officer or Designee

FROM: Dan Dellemonache

PURCHASING POC:

PHONE: 512-974-5057

Chapter 252 of the Local Government Code requires that municipalities comply with certain competitive solicitation procedures before entering into a contract requiring an expenditure greater than \$50,000, unless the expenditure falls within an exemption listed in Section 252.022 or other applicable law.

Refer to Local Government Code 252.022 for a complete list of exemptions:

[Link to Local Government Code](#)

This Certificate of Exemption must be complete, fully executed, and filed with the City Purchasing Office.

The City has deemed this procurement to be exempt from the competitive solicitation requirements of LGC Chapter 252 based on the following facts:

1. The undersigned is authorized and certifies that the following exemption is applicable to this procurement.

Please check the criteria listed below that applies to this sole source request:

- ☒ Items that are available from only one source because of patents, copyrights, secret process, or natural monopolies.
- ☐ Films, manuscripts or books that are available from only one source.
- ☐ Gas, water and other utilities that are available from only one source.
- ☐ Captive replacement parts or components for equipment that are only available from one source.
- ☐ Books, papers and other library materials for a public library that are available only from the persons holding exclusive distribution rights to the materials.
- ☐ Management services provided by a nonprofit organization to a municipal museum, park, zoo, or other facility to which the organization has provided significant financial or other benefits.

**2. Describe this procurement including the following information as applicable:**

- **What it is for and why it is needed?**  
ARIC uses this software to acquire crime data and convert it into CopLink XML.
- **What is the municipal purpose that this procurement addresses or furthers?**  
This purchase will continue to allow SAAMA to ingest converted CopLink data into the CopLink software system.
- **Why is the procurement a sole source?**  
SAAMA copyrights the software and has no other vendors.
- **Has this procurement or a similar procurement been competitively solicited in the past?**  
This was previously awarded as a sole source under MA NS130000031.
- **Why is the vendor the only viable solution?**  
There is no other known company that owns the proprietary information for SAAMA's software.
- **Are there any other alternative solutions? If so, why are those alternatives unacceptable?**  
There are no other alternative solutions because no other agency can convert to CopLink XML.
- **Is there a concern regarding warranty, compatibility, and/or routine safety?**  
No, APD has contracted with this company in the past and currently uses the database.
- **Are there territorial or geographic restrictions for the product distribution and sale?**  
There are no geographic restrictions.
- **Are there other resellers, distributors, or dealers in the market?**  
There are no other resellers, distributors, or dealers for this product.
- **What other suppliers or products/services were considered?**  
There were no other products/services to consider because SAAMA does not share its data or information.
- **If the product is designed to be compatible with existing equipment/item/system, describe the age, value and useful life remaining of the current equipment/item/system. What is the estimated cost of buying new equipment/item/system? What is value of buying the addition versus buying all new?**  
This is a cloud based access to a data management system and does not require additional hardware or other equipment.
- **Is there a way to retrofit another brand? What is this estimated associated cost?**  
retro fitting does not apply since this is a cloud based service.
- **What specialized training or certifications are necessary to maintain or repair the equipment/item/system? Is it specific to the proposed vendor?**  
The database is hosted in a cloud based environment and all maintenance on the system is done by the vendor at their discretion.
- **Prices were determined to be reasonable based on the following (select all that apply):**
  - ☐ **Prices are the same or similar to current City contract.**  
Notes: At a minimum, note the City of Austin contract number and title.
  - ☐ **Prices are the same or similar to current contract with another government.**  
Notes: At a minimum, note the contract number, title and government that created the contract.
  - ☐ **Prices are on a current and publicly available list price, for the same or similar products, available to all government and commercial customers.**  
Notes: At a minimum, note the list price title, source of the list price (catalog and catalog publish date or web address and download date).
  - ☐ **Prices are established by law or regulation.**  
Notes: At a minimum, note the legal or regulatory reference that established the prices.
  - ☒ **Other means of determining Price Reasonableness.**  
Notes: Describe any other source that was used to establish Price Reasonableness.  
  
Prices are deemed reasonable based on last year's usage and the number of licenses being purchased in the current year.

\* The questions in the form are designed to justify why this purchase should be exempt from a competitive procurement process. Failure to provide adequate documentation to substantiate the request may lead to the request being rejected.

Place holder for department  
sole source description area

ARIC and its partner agencies currently use SAAMA's software to standardize and normalize crime records in the Austin metropolitan area and across the nation. SAAMA grabs crime data and converts it into CopLink XML and ingests that data into the CopLink software which is used by ARIC and its partner agencies. CopLink XML is the language that the CopLink software uses to read and distribute this data.

This is a sole source request for copyrighted software that is currently being used by the Austin Regional Intelligence Center. No other vendors are authorized to provide this support for this product.

NS130000031 is the current contract and was awarded as a sole source. This request is being used to amend that contract for 12 additional months with four 12 month extension options.

3. Forward the completed and signed Certificate of Exemption to the Purchasing Office along with the following documentation:

- ☐ Scope of Work or Statement of Work or Vendor Proposal
- ☐ Vendor's Quote
- ☐ Project timeline with associated tasks, schedule of deliverables or milestones, and proposed payment schedule
- ☐ Vendor's or Manufacturer's (if vendor is a sole authorized distributor) sole source letter: less than 6 months old, signed by an authorized representative, and on company letterhead, should clearly state they are the sole provider and explain why

4. Based on the above facts and supporting documentation, the City of Austin has deemed this procurement to be exempt from competitive procurement requirements pursuant to Texas Local Government Code section 252.022(7) and will contract with:

(Vendor Name): SAAMA for

(Description of Procurement): Access to SAAMA's crime reporting database

5. Check the contract type (one-time or multi-term) and fill in the dollar amount and term as applicable:

- ☐ This is a one-time request for \$ \_\_\_\_\_
- ☒ This is a multi-term contract request for 12 (# months for base term) in the amount of \$96,367.79 with 4 (# of renewal options) for \$ \_\_\_\_\_ each for a total contract amount of \$491,572.56

Recommended  
Certification

[Signature] 5-25-18  
Originator Date

Approved  
Certification

[Signature] 5-29-18  
Department Director or designee Date

[Signature] Acting ACM 05/30/2018  
Assistant City Manager / General Manager Date  
(procurements requiring Council approval)

Purchasing Office  
Review

[Signature] 5/4/18  
Authorized Purchasing Office Staff Date

Purchasing Office  
Management Review

\_\_\_\_\_  
Purchasing Officer or designee Date  
(procurements requiring Council approval)



100 W. Wilson Bridge Road  
Suite 201  
Worthington, Ohio 43230

May 8, 2018

City of Austin  
Purchasing Department  
P.O. Box 1088  
Austin, TX 78767

Dear Sir or Madam:

The purpose of this letter is to certify that the following software products have been developed by Saama Technologies, Inc. and licensed via agreement to the City of Austin Regional Intelligence Center.

- Harmonizer Engine
- N-DEx adapter
- Coplink Enterprise License
- Harmonizer Hub Production License
- Harmonizer Hub Test/Development License
- University of Texas Police Department Harmonizer Spoke
- Austin ISD Police Department Harmonizer Spoke
- Georgetown Police Department Harmonizer Spoke
- Round Rock Police Department Harmonizer Spoke
- Brazos E-Citation Harmonizer Spoke
- Travis County SO JMS Harmonizer Spoke

This agreement includes the Saama Software License Agreement for these products which confirms that these products are of proprietary nature and are owned and copyrighted by Saama Technologies, Inc.

There is no other company, other than Saama, (including its resellers) which is authorized to provide support for these products. Allowing any other company to work on the Saama software would be a violation of the Title and Nondisclosure provisions of the Saama Software License Agreement.ac

If there are any questions regarding the Saama Software License Agreement, you may contact me at (614) 652-6878.

Sincerely,

George Shemas  
Vice President  
Saama Technologies, Inc.

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**Additional Backup Information:**

The contract will provide maintenance and support of the SAAMA translation software used by Austin Regional Intelligence Center (ARIC) which includes the Austin Police Department (APD), University of Texas Police Department, Austin Independent School District Police Department, Georgetown Police Department, Round Rock Police Department, and Travis County Sheriff's Office. APD has partnered with other law enforcement agencies in Central Texas to implement a combined crime records data set used to quickly identify criminals. The SAAMA software extracts, transforms and loads records from the partner agencies into COPLINK software, providing a standardized format adopted by all agencies involved. This translation software ensures that records are consistent and accurate.

SAAMA software is proprietary and copyrighted by SAAMA Technologies, Inc. and no distributors or service providers are authorized to provide these services.

This contract will replace the previous contract which expired on July 31, 2018. The recommended contractor is the current provider for these services.

If this contract is not approved, ARIC will not have the ability to convert crime record data from partner agencies, which could delay identifying criminals and reducing crime

## GOAL DETERMINATION REQUEST FORM

<b>Buyer Name/Phone</b>	Sai Purcell/4-3058	<b>PM Name/Phone</b>	Dan Dellemonache/4-5057
<b>Sponsor/User Dept.</b>	APD	<b>Sponsor Name/Phone</b>	Name/Phone
<b>Solicitation No</b>	eCapris 126051/sole source	<b>Project Name</b>	SAAMA Software Subscriptions
<b>Contract Amount</b>	\$491,573/5 years	<b>Ad Date (if applicable)</b>	N/A
<b>Procurement Type</b>			
<input type="checkbox"/> AD – CSP <input type="checkbox"/> AD – Design Build Op Maint <input type="checkbox"/> IFB – IDIQ <input type="checkbox"/> Nonprofessional Services <input type="checkbox"/> Critical Business Need <input checked="" type="checkbox"/> Sole Source* <input type="checkbox"/> AD – CM@R <input type="checkbox"/> AD – JOC <input type="checkbox"/> PS – Project Specific <input type="checkbox"/> Commodities/Goods <input type="checkbox"/> Interlocal Agreement <input type="checkbox"/> AD – Design Build <input type="checkbox"/> IFB – Construction <input type="checkbox"/> PS – Rotation List <input type="checkbox"/> Cooperative Agreement <input type="checkbox"/> Ratification			
<b>Provide Project Description**</b>			
This contract is for maintenance and support of software for the Austin Police Department that converts and standardizes crime records from partner agencies.			
<b>Project History: Was a solicitation previously issued; if so were goals established? Were subcontractors/subconsultants utilized? Include prior Solicitation No.</b>			
Sole Source - 2013, no goals.			
<b>List the scopes of work (commodity codes) for this project. (Attach commodity breakdown by percentage; eCAPRIS printout acceptable)</b>			
92045 100%			
Sai Purcell		6/4/2018	
<b>Buyer Confirmation</b>		<b>Date</b>	

\* Sole Source must include Certificate of Exemption

\*\*Project Description not required for Sole Source

<b>FOR SMBR USE ONLY</b>			
<b>Date Received</b>	6/15/2018	<b>Date Assigned to BDC</b>	6/15/2018
<b>In accordance with Chapter2-9(A-D)-19 of the Austin City Code, SMBR makes the following determination:</b>			
<input type="checkbox"/> Goals	% MBE	% WBE	
<input type="checkbox"/> Subgoals	% African American	% Hispanic	
	% Asian/Native American	% WBE	
<input type="checkbox"/> Exempt from MBE/WBE Procurement Program		<input type="checkbox"/> No Goals	

# GOAL DETERMINATION REQUEST FORM

<b>This determination is based upon the following:</b>	
<input type="checkbox"/> Insufficient availability of M/WBEs <input type="checkbox"/> Insufficient subcontracting opportunities <input type="checkbox"/> Sufficient availability of M/WBEs <input checked="" type="checkbox"/> Sole Source	<input type="checkbox"/> No availability of M/WBEs <input type="checkbox"/> No subcontracting opportunities <input type="checkbox"/> Sufficient subcontracting opportunities <input type="checkbox"/> Other
If Other was selected, provide reasoning:	
<b>MBE/WBE/DBE Availability</b>	
N/A	
<b>Subcontracting Opportunities Identified</b>	
N/A	

Tracy Burkhalter	
<b>SMBR Staff</b>	<b>Signature/ Date</b>
Tracy Burkhalter	6/15/18
<b>SMBR Director or Designee</b>	<b>Date</b>
	6-18-18
<b>Returned to/ Date:</b>	