



## Water & Wastewater Commission Review and Recommendation

<b>Commission Meeting Date:</b>	October 10, 2018
<b>Council Meeting Date:</b>	November 1, 2018
<b>Department:</b>	Purchasing
<b>Client:</b>	Kevin Koeller, Chris Chen, Danielle Lord, and David Anders
<b>Agenda Item</b>	
Authorize award and execution of a multi-term contract with <b>EWT Holding III Corporation D/B/A Evoqua Water Technologies LLC</b> , to provide calcium nitrate solution, equipment, and services, for up to five years for a total contract amount not to exceed \$2,800,000.	
<b>Amount and Source of Funding</b>	
Funding in the amount of \$513,333 available in the Fiscal Year 2018-2019 Operating Budget of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.	
<b>Purchasing Language:</b>	The Purchasing Office issued an Invitation for Bids (IFB) 2200 GLB1006 for these goods and services. The solicitation issued on July 16, 2018 and it closed on August 9, 2018. Of the two offers received, the recommended contractor submitted the lowest responsive offer.
<b>Prior Council Action:</b>	N/A
<b>Boards and Commission Action:</b>	October 10, 2018 – To be reviewed by the Water and Wastewater Commission.
<b>MBE/WBE:</b>	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there was an insufficient availability of M/WBEs; therefore, no subcontracting goals were established.

The contract is to provide calcium nitrate solution, equipment, and services for Austin Water's 20 facilities. The calcium nitrate solution is used to treat hydrogen sulfide in wastewater prior to entering the downstream collection system. This treatment is an efficient and economical approach to addressing odor and corrosion in the wastewater system. In addition to supplying the calcium nitrate solution, the contractor will utilize the existing storage tanks and provide the equipment to apply the chemical and the maintenance services to ensure the equipment functions optimally. Without the use of this chemical, the hydrogen sulfide level will increase and could result in foul and odorous smells in the neighborhoods.

This contract will replace the current contract which expires on December 9, 2018. The requested authorization amounts for the contract were determined using departmental estimates and historical spending. The recommended contractor is the current provider for these goods and services.

**Contract Detail:**

<b>Contract Term</b>	<b>Length of Term</b>	<b>Contract Authorization</b>
Initial Term	2 Years	\$1,120,000
Optional Extension 1	1 Year	\$560,000
Optional Extension 2	1 Year	\$560,000
Optional Extension 3	1 Year	\$560,000
<b>TOTAL</b>	<b>5 Years</b>	<b>\$2,800,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**BID TABULATION**

Calcium Nitrate Solution, Feed System Installation and Maintenance Services – EWT Holding III Corporation D/B/A Evoqua Water Technologies LLC

**VENDOR**

**TOTAL BID**

EWT Holding III Corporation D/B/A  
Evoqua Water Technologies LLC

\$488,800

Forsythe Brothers Infrastructure, LLC

\$511,400

**PRICE ANALYSIS**

- a) Note: Award of contract is recommended based on low bidder meeting the requirements of the solicitation.
- b) Competitive Status: This was a competitive solicitation.
- c) Solicitations: 190 notices were sent, including 0 MBE and 6 WBE firms, 2 bids were received with no M/WBE firms responding.
- d) Price Analysis: Price per gallon has increase by 8% since November 2017.

**APPROVAL JUSTIFICATION**

- a) Austin Water concurs with Central Purchasing recommended award.