

AGENDA



Recommendation for Council Action

AUSTIN CITY COUNCIL

Regular Meeting: October 18, 2018

Item Number: 032

Purchasing Office

Authorize award and execution of a multi-term contract with Ennis-Flint, Inc. D/B/A Ennis Paint Inc. D/B/A Ennis Traffic Safety Solutions, to provide traffic paints and pavement marking materials, for up to five years for a total contract amount not to exceed \$2,350,000. (Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department	Purchasing Office.
Fiscal Note	Funding in the amount of \$450,000 is available in the Fiscal Year 2018-2019 Operating Budget of the Austin Transportation Department. Funding for the remaining contract terms is contingent upon available funding in future budgets.
Purchasing Language	The Purchasing Office issued an Invitation for Bids (IFB) 2400 MDP1000 for these goods. The solicitation issued on May 14, 2018 and it closed on May 29, 2018. Of the eight offers received, the recommended contractor submitted the lowest overall responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: Solicitation Documents <https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=125278> .
For More Information	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov < mailto:AgendaOffice@austintexas.gov >. NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized

	Contact Person: Michelle Pearson at 512-974-2023 or michelle.pearson@austintexas.gov <mailto:michelle.pearson@austintexas.gov>.
Client Department(s)	Austin Transportation Department.

Additional Backup Information:

The contract is for the purchase of traffic paint, thermoplastic material, and glass beads to be utilized by the Austin Transportation department. Roadway markings are used to convey messages to roadway users, to indicate which part of the road to use, to provide information about conditions ahead, and to indicate where passing is allowed. Traffic paint materials have been known to have a service life of up to two years. Thermoplastic materials are used for applications such as crosswalks and to mark the road at stop signs and have a service life of up to four years. Glass beads are used in conjunction with both traffic paint and thermoplastic materials to provide a retroreflective roadway marking.

This contract will combine three existing contracts, which expired in September and October 2018. It will also provide a reliable supply of materials to ensure the City's roadways are operational and reduce or eliminate delays in acquiring materials that could result in public safety issues and unnecessary traffic congestion. The requested authorization amounts were determined using departmental estimates based on historical spend. The recommended contractor is a current provider for some of these materials.

Contract Detail:

Contract Term	Length	Contract of Term Authorization
Initial Term	3 yrs.	\$1,400,000
Optional Extension 1	1 yr.	\$ 475,000
Optional Extension 2	1 yr.	\$ 475,000
TOTAL	5 yrs.	\$2,350,000

Note:Contract Authorization amounts are based on the City's estimated annual usage.