



## Water & Wastewater Commission Review and Recommendation

<b>Commission Meeting Date:</b>	November 14, 2018
<b>Council Meeting Date:</b>	November 29, 2018
<b>Department:</b>	Purchasing
<b>Client:</b>	Terry Delaney, Danielle Lord, Anna Bryan-Borja, and David Anders
<b>Agenda Item</b>	
<p>Authorize negotiation and execution of four multi-term contracts with <b>Corza Construction, LLC (MBE), JNA Painting and Contracting, Inc., Southstone Development Group, LLC (MBE), and Trini Construction Builder, LLC (MBE)</b>, to provide painting services, each for up to five years, for total contract amounts not to exceed \$10,000,000, divided among the contractors. This is a multi-department contract. Austin Water's requested authorization is \$262,500.</p>	
<b>Amount and Source of Funding</b>	
<p>Funding in the amount of \$52,500 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.</p>	
<b>Purchasing Language:</b>	The Purchasing Office issued Request for Proposals (RFP) 7500 KDS3001 for these services. The solicitation issued on June 25, 2018 and it closed on August 21, 2018. Of the six offers received, the recommended contractors submitted the best evaluated responsive offers.
<b>Prior Council Action:</b>	N/A
<b>Boards and Commission Action:</b>	November 14, 2018 – To be reviewed by the Water and Wastewater Commission.
<b>MBE/WBE:</b>	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities, therefore, no subcontracting goals were established.

These contracts will provide a continuous and reliable source for interior and exterior painting services such as wall preparation, taping/floating, and texturing, for various City facilities. These contracts will provide labor, supplies, related equipment, and paint (when requested by the City) for regularly scheduled maintenance and repair work.

The previous solicitation was awarded to a single vendor. These contracts with four qualified contractors allow for greater minority and women owned business enterprise participation, greater competition and greater contractor availability to provide services for over 300 City-owned facilities. During the contract term, individual projects will be awarded based upon the lowest fixed-price quotation meeting the project scope of work requirements.

These contracts replace a previous contract that expired in February 2018. Interim services were provided by City staff or delayed. Estimates are based upon historical expenditures and anticipated projects. The recommended contractors were not the previous providers for these services. Three of the four vendors are certified by the City as Minority owned Business Enterprises.

An evaluation team with expertise in this area evaluated the offers and determined these four offerors as the best to provide these services based on applicable experience, technical program and proposed solution, sample project, price, local business presence, and service-disabled veteran business enterprise presence.

**Contract Detail:**

<b>Contract Term</b>	<b>Length of Term</b>	<b>Contract Authorization</b>
Initial Term	3 Years	\$6,000,000
Optional Extension 1	1 Year	\$2,000,000
Optional Extension 2	1 Year	\$2,000,000
<b>TOTAL</b>	<b>5 Years</b>	<b>\$10,000,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**POINT TABULATION**

Painting Services – Corza Construction, LLC, JNA Painting and Contracting, Inc., Southstone Development Group, LLC, and Trini Construction Builder, LLC.

**VENDOR**

**TOTAL POINTS**

**Corza Construction, LLC	71
**Southstone Development Group, LLC	63
**Trini Construction Builder, LLC	63
JNA Painting and Contracting, Inc.	56
Ecoworks & Services, LLC	*

\*Deemed non-responsive – Did not meet specification requirements of the solicitation.

### **PRICE ANALYSIS**

- a) Note: Award of contract is recommended based on the four highest scoring offerors.
- b) Competitive Status: This was a Request for Proposals.
- c) Responses: 337 notices were sent, including 22 MBE and 12 WBE firms, 6 offers were received with 3 M/WBE firms responding.

\*\* MDB

### **APPROVAL JUSTIFICATION**

- a) Austin Water concurs with Central Purchasing recommended award