



Water & Wastewater Commission Review and Recommendation

Commission Meeting Date:	April 10, 2019
Council Meeting Date:	April 25, 2019
Department:	Purchasing
Client:	Brian Haws, Danielle Lord, Rick Coronado, and David Anders
Agenda Item	
Authorize award of two multi-term contracts with DPC Industries Company and DXI Industries, Inc. , to provide liquid chlorine, for up to five years for a total contract amount not to exceed \$5,760,000 divided between the contractors.	
Amount and Source of Funding	
Funding in the amount of \$480,000 available in the Fiscal Year 2018-2019 Operating Budget of Austin Water. Funding for the remaining contract terms are contingent upon available funding in future budgets.	
Purchasing Language:	The Purchasing Office issued an Invitation for Bids (IFB) 2200 GLB1010 for these goods. The solicitation issued on November 12, 2018 and it closed on November 29, 2018. Of the four offers received, the recommended contractors submitted the only responsive offers. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Solicitation Documents
Prior Council Action:	N/A
Boards and Commission Action:	April 10, 2019 – To be reviewed by the Water and Wastewater Commission.
MBE/WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

These contracts will provide for the supply of liquid chlorine to be used at various water and wastewater treatment plants owned and operated by Austin Water. Chlorination is the process of adding chlorine to drinking water to disinfect it and kill germs. It is also added to wastewater and reclaimed water for the disinfection of pathogens. The solution is the commercial form of liquefied elemental chlorine gas. The product complies with the American Water Works Association Standard B301-18 and National Sanitation Foundation Standard 60, which governs additives for the treatment of drinking water.

These contracts will replace two contracts which expire May 24, 2019. The requested authorization amount was determined using estimates of increased annual usage and historical spend.

Contract Detail:

Contract Term	Length of Term	Current Authorization
Initial Term	2 Years	\$2,304,000
Extension Option 1	1 Year	\$1,152,000
Optional Extension 2	1 Year	\$1,152,000
Optional Extension 3	1 Year	\$1,152,000
TOTAL	5 Years	\$5,760,000

Note: Contract Authorization amounts are based on City's estimated annual usage.

PRICE ANALYSIS

- a) Solicitations: 68 notices were sent, including 0 MBE and 2 WBE firms, 2 responsive bids were received with no M/WBE firms responding.
- b) Cost Analysis: The proposed contract represents a 3.7% average increase from the previous contract, the Index supports an increase of 9.48%.

BID TABULATION CITY OF AUSTIN Liquid Chlorine															
SOLICITATION NO. IFB 2200 GLB1010															
RX No. RQM 18072400632															
Opening Date 11/29/2018															
Procurement Specialist: Georgia Billela															
Special Instructions: Offerors must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.															
The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.															
A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.															
Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.															
The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.															
Receipt No.				2			3			4			5		
Vendor Name				Brenntag Southwest, Inc			DPC Industries Company			DXI Industries, Inc			Western Lighting and Supply, LLC		
Local Presence (Y/N)															
MBE/WBE															
ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT OF MEASURE	MFG Name	UNIT PRICE	EXT PRICE	MFG NAME	UNIT PRICE	EXT PRICE	MFG NAME	UNIT PRICE	EXT PRICE	MFG NAME	UNIT PRICE	EXT PRICE
1	Liquid Chlorine - Ullrich Water Treatment Plant: Bulk Delivery	500	Ton		*	*	DPC Industries Company 138015	\$892.00	\$446,000.00	N/A	No Bid	\$0.00		*	*
2	Liquid Chlorine - Davis Water Treatment Plant : One-ton Cylinder	350	Ton		*	*	N/A	No Bid	\$0.00	DXI Industries Company 138010	\$577.80	\$202,230.00		*	*
3	Liquid Chlorine - Walnut Creek Waste Water Treatment Plant: One-ton Cylinder	675	Ton		*	*	N/A	No Bid	\$0.00	DXI Industries Company 138010	\$577.80	\$390,015.00		*	*
4	Liquid Chlorine - Lost Creek Waste Water Treatment Plant: 150-lb Cylinder	6,000	lbs.		*	*	N/A	No Bid	\$0.00	DXI Industries Company 138004	\$0.5867	\$3,520.20		*	*
TOTAL EXTENDED PRICE					*		\$446,000.00			\$595,765.20			*		
Additional Service (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD).															
The City may require Emergency deliveries of liquid chlorine. Please provide the cost for each type of emergency delivery. The price per delivery shall be fixed throughout the term of the Contract including any subsequent renewal periods.															
ITEM NO.	DESCRIPTION OF OTHER SERVICES OR PRODUCTS			PRICE	UNIT OF MEASURE		PRICE	UNIT OF MEASURE		PRICE	UNIT OF MEASURE		PRICE	UNIT OF MEASURE	
5	Emergency Delivery of one-ton cylinders			*	Per Delivery		No Bid	Per Delivery		\$300.00	Per Delivery		*	Per Delivery	
6	Emergency Delivery of 150-lb cylinders			*	Per Delivery		No Bid	Per Delivery		\$300.00	Per Delivery		*	Per Delivery	
7	Emergency Delivery of Bulk Delivery			*	Per Delivery		\$300.00	Per Delivery		No Bid	Per Delivery		*	Per Delivery	

*Deemed non-responsive - Did not meet requirements of the solicitation.

Award Method: Line by line

Prepared By: Venisha Ready
 Approved By: Georgia Billela

Yellow notates award