



**Water & Wastewater Commission
Review and Recommendation**

Commission Meeting Date:	August 14, 2019
Council Meeting Date:	September 19, 2019
Department:	Purchasing Office
Client:	Fredrick Hudson, Wildlands Conservation Division, 512-972-1684 and Daryl Slusher, Environmental Affairs & Conservation, 512-972-0218
Agenda Item	
Authorize award and execution of a multi-term contract with Hill Country Fencing, Inc., to provide rough terrain fencing services, for up to five years for a total contract amount not to exceed \$9,025,000.	
Amount and Source of Funding	
Funding in the amount of \$150,417 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.	
Purchasing Language:	The Purchasing Office issued an Invitation for Bids (IFB) 2200 GLB1013REBID for these goods and services. The solicitation issued on May 6, 2019 and it closed on May 30, 2019. Of the three offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: Solicitation Documents
Prior Council Action:	N/A
Boards and Commission Action:	August 14, 2019 - To be reviewed by the Water and Wastewater Commission.
MBE/WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

The contract will provide rough terrain fencing services. The services include installation, maintenance, removal, and replacement of barbed wire, high game fencing, and related products for the Wildland Conservation Division of Austin Water. The fencing will replace old, dilapidated fencing on the Water Quality Protection Lands and the Balcones Canyonlands Preserve. Fencing provides the most fundamental deterrent to trespassing and other crimes on City lands, demonstrates the due diligence for legal posting requirements, helps protect natural karst features and helps prevent environmental damage such as illegal dumping on aquifer recharge zones.

The contract will replace a contract which expired on April 21, 2018. A spot purchase was solicited to continue service until a new contract can be executed. The requested authorization amount for the contract was determined using departmental estimates and historical spending. The recommended contractor is not the current provider for these goods and services.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	2 yrs.	\$3,610,000
Optional Extension 1	1 yr.	\$1,805,000
Optional Extension 2	1 yr.	\$1,805,000
Optional Extension 3	1 yr.	\$1,805,000
TOTAL	5 yrs.	\$9,025,000

NOTE: Contract Authorization amounts are based on the City’s estimated annual usage.

PRICE ANALYSIS

- a) Solicitations: 82 notices were sent, including 0 MBE and 5 WBE firms with no M/WBE firms responding.
- b) Cost Analysis: The proposed contract represents a 32% decrease. The Producer Price Index supports a 14% increase.

**BID TABULATION
CITY OF AUSTIN
WILDLANDS ROUGH TERRAIN FENCING SERVICES**

SOLICITATION NO. IFB 2200 GLB1013REBID

RX NO. 19040500444

Opening Date: 5/30/2019

Buyer: Georgia Billea

Special Instructions: The City intends to award one contract based on overall low cost or multiple awards based on individual or sections/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

Be advised that exceptions taken or qualifying statements made to any portion of the solicitations may jeopardize acceptance of the bid and may result in disqualification of the bid. Prices being submitted shall include ALL discounts, handling and shipping charges, FOB Destination. A bid of '0' (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of 'no bid' will be interpreted by the City that the responder does not wish to bid on that item.

The quantities noted below are annual estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed. Quantities are provided as a guide based on historical usage. Actual purchases may be more or less.

Failure to respond to each section of this bid sheet may result in disqualification of your bid.

Receipt No.	1	2	3
Vendor Name	Hill Country Fence Inc	Master Fencing of TX	L & J Construction
Local Presence (Y/N)	N	N	N
MBE/WBE			

CATEGORY 1 - SERVICES

The Contractor shall provide all labor, transportation, equipment, labor, tools, incidentals, expendable items, and personnel protective equipment necessary for proper execution and completion of the fencing services. These services include fencing installation, removal, repair, and routine and preventive maintenance for all types wildlands rough terrain fencing as described in Section 0500 - Scope of Work.

ITEM NO.	ITEM DESCRIPTION	ESTIMATED QUANTITY	UNIT OF MEASURE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1	Barbed Wire Fence Installation	3,000	Linear Feet	\$8.50	\$25,500.00	*	*	\$4.60	\$13,800.00
2	Netwire Fence Installation	15,000	Linear Feet	\$8.75	\$131,250.00	*	*	\$6.20	\$93,000.00
3	Woven Wire Game Fence Installation	40,000	Linear Feet	\$11.00	\$440,000.00	*	*	\$18.00	\$720,000.00
4	Field Wire Game Fence Installation	10,000	Linear Feet	\$11.00	\$110,000.00	*	*	\$20.00	\$200,000.00
5	Water Gap Structure Along Woven Wire Game Fence Installation	2,000	Linear Feet	\$80.00	\$160,000.00	*	*	\$75.00	\$150,000.00
6	Water Gap Structure Along Barbed Wire Fence Installation (suspended cable)	400	Linear Feet	\$30.00	\$12,000.00	*	*	\$65.00	\$26,000.00
7	Installation 8' Gate Assembly (Gate, H-Braces, & Associated Hardware)	10	Each	\$560.00	\$5,600.00	*	*	\$2,200.00	\$22,000.00
8	Installation 4' Gate Assembly (Gate, H-Braces, & Associated Hardware)	10	Each	\$560.00	\$5,600.00	*	*	\$1,800.00	\$18,000.00
9	8' Corner Brace Installation, High Game and Woven Wire Game Fence	50	Each	\$500.00	\$25,000.00	*	*	\$1,500.00	\$75,000.00
10	4' Corner Brace installation, Net wire & Barb Wire Fence	50	Each	\$500.00	\$25,000.00	*	*	\$1,200.00	\$60,000.00
11	8' H-Brace Installation, High Game and Woven Wire Game Fence	200	Each	\$500.00	\$100,000.00	*	*	\$900.00	\$180,000.00
12	4' H-Brace Installation, Net Wire & Barb Wire Fence	100	Each	\$500.00	\$50,000.00	*	*	\$700.00	\$70,000.00
13	8' Line Brace Installation, High Game and Woven Wire Game Fence	75	Each	\$500.00	\$37,500.00	*	*	\$800.00	\$60,000.00
14	4' Line Brace Installation, Net Wire & Barb Wire Fence	30	Each	\$500.00	\$15,000.00	*	*	\$600.00	\$18,000.00
15	Tree Bracing Installation	50	Each	\$800.00	\$40,000.00	*	*	\$1,400.00	\$70,000.00
16	Fencing Removal (without replacement)	15,000	Linear Feet	\$2.00	\$30,000.00	*	*	\$3.00	\$45,000.00
17	Brush Clearing, cut and drag, 12 ft. wide	20,000	Linear Feet	\$3.00	\$60,000.00	*	*	\$6.00	\$120,000.00
18	Brush Clearing, mulching 8 ft. wide	23,000	Linear Feet	\$3.00	\$69,000.00	*	*	\$2.75	\$63,250.00
SUBTOTAL OF CATEGORY 1					\$1,341,450.00	*		\$2,004,050.00	

**BID TABULATION
CITY OF AUSTIN
WILDLANDS ROUGH TERRAIN FENCING SERVICES**

CATEGORY 2 - LABOR RATE -REPAIRS

Hourly labor rate for repairing of fencing and related fencing repairs services excluding the labor for services in Category 1 and Material cost in Category 3. This bid includes labor, transportation, equipment, tools, incidentals, expendable items, and personnel protective equipment for all repairs.

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL HOURS	UNIT OF MEASURE	HOURLY RATE	EXTENDED PRICE	HOURLY RATE	EXTENDED PRICE	HOURLY RATE	EXTENDED PRICE
11	Emergency repair REGULAR HOURS: Monday thru Friday, 6:00 A.M. and 6:00 P.M.	80	Hours	\$225.00	\$18,000.00	*	*	\$240.00	\$19,200.00
12	Emergency repair NON REGULAR HOURS: Monday thru Friday 6:01 P.M.-5:59 A.M., all day Weekends and Holidays	80	Hours	\$500.00	\$40,000.00	*	*	\$400.00	\$32,000.00
13	Non-emergency repair	240	Hours	\$190.00	\$45,600.00	*	*	\$200.00	\$48,000.00
SUBTOTAL OF CATEGORY 2					\$103,600.00		*		\$99,200.00

Category 3 - MARK-UP TO COST FOR MATERIALS

Proposer shall indicate the markup percentage to cost for materials used in Category 1 services. This does not include, gates in Category 2, labor, transportation, equipment, tools, incidentals, expendable items, and personnel protective equipment. The percentage markup(s) shall remain fixed throughout the term of the Contract including any subsequent renewal periods. The Contractor receipt of purchased material, that was approved by the City, must accompany invoice.

Item #	Description	Estimated Annual Expenditure	Markup to Costs (Percentage)	EXTENDED PRICE	Markup to Costs (Percentage)	EXTENDED PRICE	Markup to Costs (Percentage)	EXTENDED PRICE
14	Fencing materials billable as approved by the City (not to exceed 25%)	\$150,000.00	25%	\$187,500.00	*	*	25%	\$187,500.00
SUBTOTAL OF CATEGORY 3				\$187,500.00		*		\$187,500.00
TOTAL EXTENDED PRICE FOR CATEGORY 1-3				\$1,632,550.00		*		\$2,290,750.00

Note: *Deemed non-responsive - Did not meet specification requirements of the solicitation.

Award Method: By one total

Prepared By: Carol Shelton

Approved By: Georgia Billela

Yellow notates award.