



**Purchasing Service Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 32
AGENDA DATE: Thu 01/29/2004
PAGE: 1 of 2**

SUBJECT: Authorize execution of two 20-month service agreements with AVNET NETWORK SOLUTIONS, Austin, TX through the State of Texas Department of Information Resources (DIR) Contract number DIR-VPC-04-025 for CISCO network products and services in an amount not to exceed \$5,944,000, with two 12-month extension options in an amount not to exceed \$874,500 for the first extension and \$891,500 for the second extension, for a total agreement amount not to exceed \$7,710,000; and for CISCO maintenance (SMARTnet) of this equipment and software in an amount not to exceed \$949,056, with two 12-month extension options in an amount not to exceed \$825,400 for the first extension and \$912,850 for the second extension, for total agreement amount not to exceed \$2,687,306.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$623,184 is available in Fiscal Year 2003-2004 Operating Budgets; \$33,333 is available in Fiscal Year 2003-2004 Amended Operating Budget of the Electric Utility Department; \$42,500 is available in the Fiscal Year 2003-2004 Trust and Agency Budgets; and \$ 3,450,000 is available in Capital Budgets of participating Departments. (See attachment for Department breakdown). Funding for the remaining sixteen months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: A fiscal note is attached.

REQUESTING Purchasing
DEPARTMENT: for Financial and
Administrative Services -
Communications and
Technology
Management;

**DIRECTOR'S
AUTHORIZATION:** Vickie Schubert

FOR MORE INFORMATION CONTACT: Maureen McKeon, 974-2001

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Cooperative Purchasing.

MBE / WBE: N/A

These contracts are for the acquisition of:

1. CISCO Networking products, services upgrade and to expand the City's Local Area Networks (LAN) and Wide Area Networks (WAN) with approved technology systems, and
2. SMARTnet maintenance to repair and keep current network equipment the City has purchased.

Switches, routers and other networking equipment are used to interconnect desktop computers, servers, and printers throughout the City so that employees can utilize services such as Outlook email, Banner for human resources and the Advantage financial application, and the City uses its network connections to receive and transmit up-to-date information over the Internet. These contracts will provide support for five Capital Improvement Projects (CIP), including an estimated \$5,150,000 for the City of Austin Telecommunications Network (COATN) and \$600,000 for the New City Hall.



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Maintenance costs have been estimated at 10% of the purchase price. SMARTnet maintenance covers repairs, technical support and new software/firmware releases. New equipment is purchased with a 90-day warranty and a maintenance agreement is required for continued maintenance.

The City's current contract with AVNET ends on January 31, 2004. The services, equipment, and maintenance are being provided by a contract that was competitively bid and awarded by the State of Texas, Department of Information Resources (DIR). DIR receives discounted pricing due to its volume purchasing for the State of Texas and has contracts with the various vendors that were obtained as a result of competitive bidding.

APPROVAL JUSTIFICATION

- a. Cooperative Purchasing Agreement.
- b. Communications and Technology Management concurs with recommendation.
- c. Council Resolution dated April 1, 1993, approving the use of state contracts.

CIP BUDGET FISCAL NOTE

DATE OF COUNCIL CONSIDERATION:
WHERE ON AGENDA:
DEPARTMENT:

29-Jan-04
Resolution
Communications and Technology Management Office
of Financial and Administrative Services Department

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FINANCIAL INFORMATION:

Project Name:	CITY OF AUSTIN TELECOMMUNICATIONS NETWORK
Project Authorization:	2003-2004 Approved Capital Budget
Funding Source:	FY04 Contractual Obligations
Fund/Agency/Orgn:	8640-567-0100

Total Current Appropriation	\$8,265,000.00
Unencumbered Balance	\$ 4,337,073.00 *
Amount of this Action	<u>(\$2,750,000.00)</u>
Remaining Balance	<u><u>\$1,587,073.00</u></u>

* Current Unencumbered Balance	\$ 4,337,073.00
Less	
1/29/2004 AVNET Network Solutions for Cisco products and services	\$ (2,750,000.00)
Estimated Unencumbered Balance	<u>\$ 1,587,073.00 *</u>

RE: 8640-567-0100

Financial Manager: Cheryl Worts Date: 1/20/04

**CIP BUDGET
FISCAL NOTE**

DATE OF COUNCIL CONSIDERATION:

29-Jan-04

WHERE ON AGENDA:

Resolution

DEPARTMENT:

Communications and Technology Management Office
of Financial and Administrative Services Department

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FINANCIAL INFORMATION:

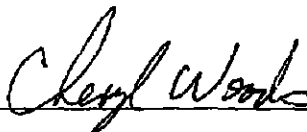
Project Name:	New City Hall Technology
Project Authorization:	2003-2004 Approved Capital Budget
Funding Source:	FY04 General Fund; Contractual Obligations; Z-Net Grant and FY03 Certificates of Obligation
Fund/Agency/Orgn:	8640-567-0003

Total Current Appropriation	\$4,063,301.00
Unencumbered Balance	\$ 3,763,291.00 *
Amount of this Action	<u>(\$600,000.00)</u>
Remaining Balance	<u><u>\$3,163,291.00</u></u>

* Current Unencumbered Balance	\$ 3,763,291.00
Less	
1/29/2004 AVNET Network Solutions for Cisco products and services	\$ (600,000.00)
Estimated Unencumbered Balance	<u><u>\$ 3,163,291.00 *</u></u>

RE: 8640-567-0003

Financial Manager: _____



Date: 1/20/04

CIP BUDGET FISCAL NOTE

DATE OF COUNCIL CONSIDERATION:

29-Jan-04

WHERE ON AGENDA:

Resolution

DEPARTMENT:

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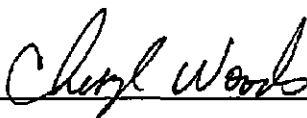
Project Name:	Mobile Data System
Project Authorization:	2003-2004 Approved Capital Budget
Funding Source:	Contractual Obligations
Fund/Agency/Orgn:	8640-747-0221

Total Current Appropriation	\$5,865,000.00
Unencumbered Balance	\$ 483,183.00 *
Amount of this Action	<u>(\$50,000.00)</u>
Remaining Balance	<u>\$433,183.00</u>

* Current Unencumbered Balance	\$ 483,183.00
Less	
1/29/2004 AVNET Network Solutions for Cisco products and services	\$ (50,000.00)
Estimated Unencumbered Balance	<u>\$ 433,183.00 *</u>

RE: 8640-747-0221

Financial Manager:



Date: 1/20/04