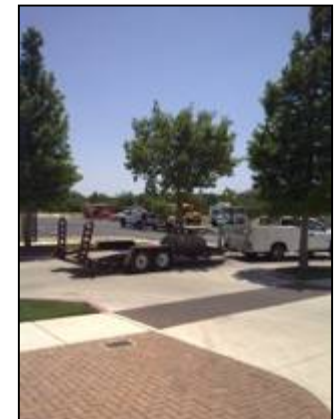


# MBE/WBE Small Business Advisory Committee Presentation

M U E L L E R

Oct 1, 2019



- Acquires land and contracts to build infrastructure:
  - Roads
  - Utilities
  - Detention ponds
  - Parks
  - Trails
  - Irrigation
  - Playgrounds
- Sells residential and commercial lots to others to build vertical development



- Strive for maximum participation by MBE/WBE contractors
- Create conditions for MBE/WBE investors and tenants to succeed
- Collaborate with employers to enhance diversity at Mueller
- Continue to work with community stakeholders

*Mueller Contractor Fair*



- MBE/WBE participation plays significant role in evaluation of proposals
- Contractors must meet specified goals for MBE/WBE participation OR demonstrate good-faith effort
- Catellus works with prime contractors to increase MBE/WBE participation
- Catellus monitors compliance over the life of the contract

- Delivers bid documents to City of Austin DSMBR for distribution to city plan room and other area plan rooms:
  - Austin Black Contractors Association
  - U.S. Hispanic Contractors Association, Austin Chapter
  - Asian-American Contractors Association of Texas
- Contractors notify MBE/WBEs of subcontracting opportunities
- Prime contractors must document good-faith efforts before Catellus will execute contract

*As of June 1, 2019:*

- MBE/WBE contracts to date:

**\$44.9 million — 26.78% of total**

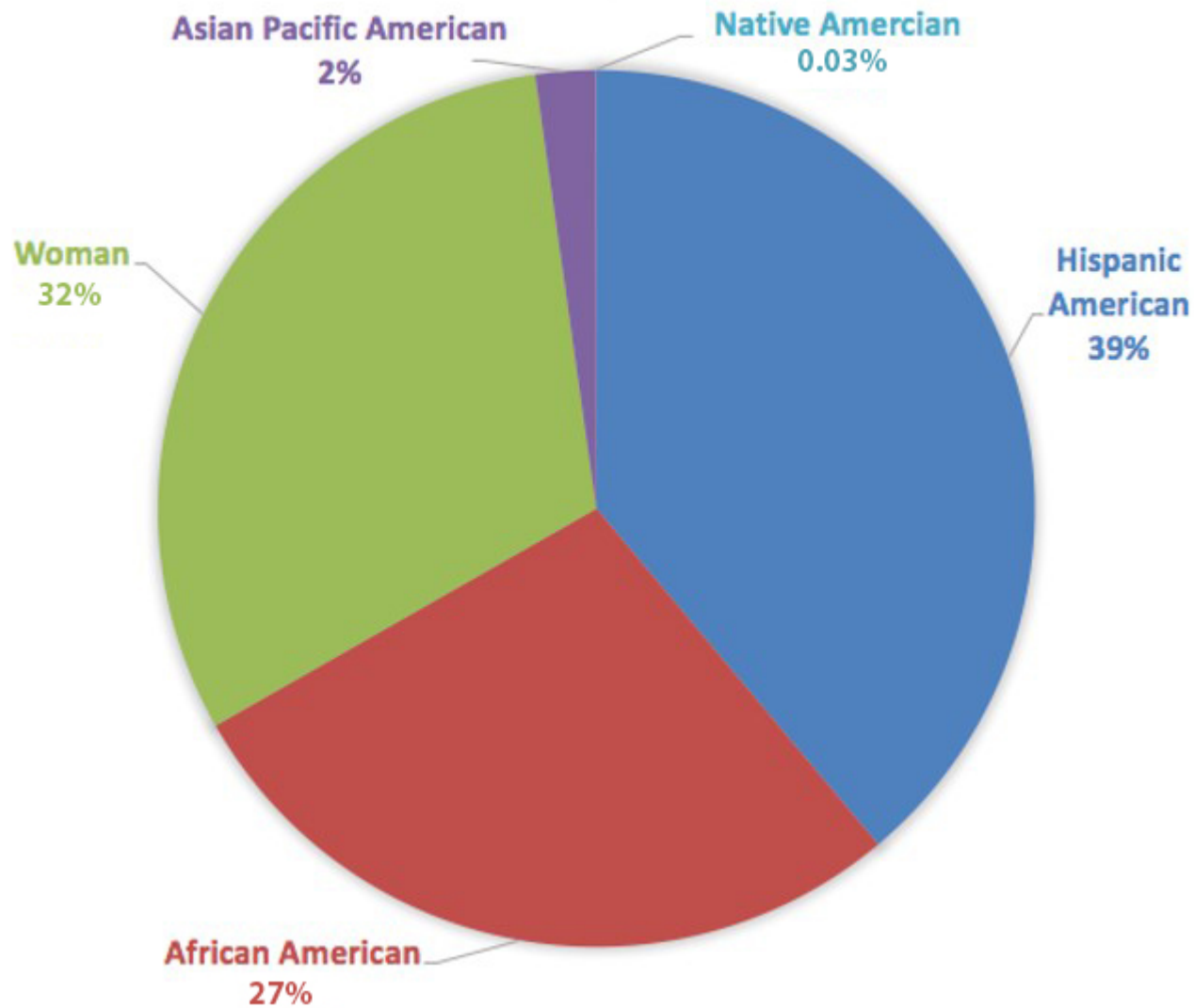
- Dollars paid to MBE/WBEs

**\$44.7 million**

- Number of MBE/WBEs

**90+ businesses**

## % MBE/WBE PARTICIPATION



- Roads and utilities
  - Section 11
- Parks:
  - Park on Philomena
  - Southeast Greenway
  - Section 11 Park
- Vertical construction:
  - Multi-tenant office buildings
  - Austin Energy headquarters
  - Hotel
  - Condominiums
  - Apartments
  - Homes



*Catellus has engaged Haynes-Eaglin-Waters to help with future contracting*



# CITY OF AUSTIN CERTIFICATION ANALYSIS

December 2018 - May 2019

## TOTAL PARTICIPATION:

<i>Total Contracted Amount</i>	<b>\$30,263,743</b>	28.61%	Total Participation
Hispanic American Total Paid to Date	\$4,945,590	16.34%	
African American Total Paid to Date	\$803,388	2.65%	
American Woman Total Paid to Date	\$2,797,961	9.25%	
Asian Pacific American Total Paid to Date	\$110,341	0.36%	
Native American Total Paid to Date	\$0	0.00%	

## COA CERTIFIED PARTICIPATION:

<i>Total Contracted Amount</i>	<b>\$30,263,743</b>	28.61%	in COA Database
Hispanic American Total Paid to Date	\$4,945,590	16.34%	
African American Total Paid to Date	\$803,388	2.65%	
American Woman Total Paid to Date	\$2,797,961	9.25%	
Asian Pacific American Total Paid to Date	\$110,341	0.36%	
Native American Total Paid to Date	\$0	0.00%	

## TOTALS:

Total Vendors	17	\$8,657,281	100%
Currently in COA database	17	\$8,657,281	100%
State Certified	0	\$0	0%
Past Certified / Other	0	\$0	0%

### Hispanic American Totals:

Total Vendors	7	\$4,945,590	100%
Currently in COA database	7	\$4,945,590	100%
State Certified	0	\$0	0%
Past Certified / Other	0	\$0	0%

### African American Totals:

Total Vendors	2	\$803,388	100%
Currently in COA database	2	\$803,388	100%
State Certified	0	\$0	0%
Past Certified / Other	0	\$0	0%

### American Women Totals:

Total Vendors	6	\$2,797,961	100%
Currently in COA database	6	\$2,797,961	100%
State Certified	0	\$0	0%
Past Certified / Other	0	\$0	0%

### Asian Pacific American Totals:

Total Vendors	2	\$110,341	100%
Currently in COA database	2	\$110,341	100%
State Certified	0	\$0	0%
Past Certified / Other	0	\$0	0%

### Native American Totals:

Total Vendors	0	\$0	0%
Currently in COA database	0	\$0	0%
State Certified	0	\$0	0%
Past Certified / Other	0	\$0	0%



# CITY OF AUSTIN CERTIFICATION ANALYSIS

June 2004 - May 2019

## TOTAL PARTICIPATION:

<i>Total Contracted Amount</i>		<b>\$167,524,619</b>	<b>26.69%</b> Total Participation
Hispanic American Total Paid to Date		\$17,242,011	10.29%
African American Total Paid to Date		\$12,282,522	7.33%
American Woman Total Paid to Date		\$14,116,234	8.43%
Asian Pacific American Total Paid to Date		\$1,058,803	0.63%
Native American Total Paid to Date		\$15,135	0.01%

## COA CERTIFIED PARTICIPATION:

<i>Total Contracted Amount</i>		<b>\$167,524,619</b>	<b>20.43%</b> in COA Database
Hispanic American Total Paid to Date		\$14,773,768	8.82%
African American Total Paid to Date		\$11,800,771	7.04%
American Woman Total Paid to Date		\$6,988,839	4.17%
Asian Pacific American Total Paid to Date		\$669,405	0.40%
Native American Total Paid to Date		\$0	0.00%

## TOTALS:

Total Vendors	<b>90</b>	<b>\$44,714,706</b>	<b>100%</b>
Currently in COA database	46	\$34,232,783	77%
State Certified	14	\$4,399,540	10%
Past Certified / Other	30	\$6,082,382	14%

### Hispanic American Totals:

Total Vendors	<b>39</b>	<b>\$17,242,011</b>	<b>100%</b>
Currently in COA database	25	\$14,773,768	86%
State Certified	4	\$1,321,126	8%
Past Certified / Other	10	\$1,147,118	7%

### African American Totals:

Total Vendors	<b>9</b>	<b>\$12,282,522</b>	<b>100%</b>
Currently in COA database	5	\$11,800,771	56%
State Certified	1	\$185	11%
Past Certified / Other	3	\$481,566	33%

### American Women Totals:

Total Vendors	<b>36</b>	<b>\$14,116,234</b>	<b>100%</b>
Currently in COA database	12	\$6,988,839	50%
State Certified	9	\$3,078,229	22%
Past Certified / Other	15	\$4,049,165	29%

### Asian Pacific American Totals:

Total Vendors	<b>5</b>	<b>\$1,058,803</b>	<b>100%</b>
Currently in COA database	4	\$669,405	63%
State Certified	0	\$0	0%
Past Certified / Other	1	\$389,398	37%

### Native American Totals:

Total Vendors	<b>1</b>	<b>\$15,135</b>	<b>100%</b>
Currently in COA database	0	\$0	0%
State Certified	0	\$0	0%
Past Certified / Other	1	\$15,135	100%





The information contained in this site plan is subject to change without notice. Callisto