



**Recommendation for
Water & Wastewater Commission**

Commission Meeting Date:	October 9, 2019
Council Meeting Date:	November 14, 2019
Department:	Purchasing Office
Client:	Daryl Slusher, Jay Porter
Agenda Item	
<p>Authorize award of a multi-term contract with Clean Earth of Alabama, Inc., to provide collection, transportation, processing, and disposal of hazardous waste, for up to five years for a total contract amount not to exceed \$4,440,000. This is a multi-department contract. Austin Water's requested authorization is \$140,000.</p>	
AMOUNT AND SOURCE OF FUNDING	
<p>Funding in the amount of \$25,667 is available in the Fiscal Year 2019-2020 Operating Budgets of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.</p>	
Purchasing Language:	<p>The Purchasing Office issued an Invitation for Bids (IFB) 1500 SLW1025 for these services. The solicitation issued on June 10, 2019 and it closed on July 16, 2019. Of the four offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: Solicitation Documents.</p>
Prior Council Action:	N/A
Boards and Commission Action:	October 9, 2019 – To be reviewed by the Water and Wastewater Commission.
MBE/WBE:	<p>(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).</p>

The City operates the Household Hazardous Waste Collection Facility (HHW) as a permanent component of the Recycle and Reuse Drop-Off Center. Six days per week, household hazardous waste is collected by the City and stored at the HHW in accordance with regulations specified by the Texas Commission on Environmental Quality (TCEQ) and the US Environmental Protection Agency (EPA). This facility provides an environmentally safe and convenient program for the collection of unwanted chemicals such as pesticides, herbicides, auto care products, and cleaning agents. Over the past five years, approximately 139,000 households have utilized HHW disposal and recycling services, and over 9.1 million pounds of hazardous waste have been collected and properly managed at the facility, diverting these hazardous materials from disposal in municipal landfills.

The contractor will collect, transport, process, and dispose of household hazardous waste collected at the HHW, as well as hazardous waste generated by the City at industrial City facilities. The contractor will also provide emergency response remediation services for hazardous and non-hazardous solid waste spills on City property. The contractor will perform all work in accordance with the TCEQ, Title 30 of the Texas Administrative Code, Chapter 330 Solid Waste Management Regulations, and the latest Code of Federal Regulations concerning hazardous waste. All disposal sites utilized by the contractor are and shall remain licensed by the U.S. EPA and/or the TCEQ or a respective state agency.

The current contract expires December 26, 2019. This contract will allow City departments to continue participating in hazardous waste diversion efforts. The requested authorization amount was determined using departmental estimates based on historical spend and future usage.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$2,664,000
Optional Extension 1	1 yr.	\$888,000
Optional Extension 2	1 yr.	\$888,000
TOTAL	5 yrs.	\$4,440,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

PRICE ANALYSIS

- a) Solicitations: 122 notices were sent, including 3 MBE and 6 WBE firms with no M/WBE firms responding.
- b) Cost Analysis: The proposed contract represents an 8% price increase. The Index supports a 19% increase.

**BID TABULATION
CITY OF AUSTIN
COLLECTION, TRANSPORTATION, PROCESSING, AND DISPOSAL OF HAZARDOUS WASTE**

Solicitation No. IFB 1500 SLW1025
 RX NO. RQM 1500 19041200452
 Opening Date: 7/16/2019
 Buyer: Sandy Wirtnanen

Receipt No.	1	2	3	4
Vendor Name	Trans-Environmental Services, LLC	Clean Harbors Environmental Services Inc.	Stericycle Environmental Solutions Inc	Clean Earth of Alabama, Inc
Local Presence (Y/N)	N	N	N	N
MBE/WBE				

Special Instructions: Offerors must use this Bid to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the proposal.

Bidder submits the following prices for all Bidder setup and preparation, labor, equipment, materials, and services necessary for the categorization, packaging, collection, transportation, processing, and disposal of hazardous wastes per the specification.

These items are traditionally disposed of through HHW programs. If a recycling option exists, please indicate method and unit price in the bid sheet.

CATEGORY A - ITEMS PICKED UP AT HHW

1.0 LABPACKS												
ITEM #	DESCRIPTION	METHOD	QTY	UNIT	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE
1.1	Toxic Solids											
	Cubic yard box	Disposal	200	Box	*	*	\$623.20	\$124,640.00	\$1,620.00	\$324,000.00	\$600.00	\$120,000.00
	55-gallon drum	Disposal	60	Drum	*	*	\$247.03	\$14,821.80	\$466.90	\$28,014.00	\$200.00	\$12,000.00
	30-gallon drum	Disposal	30	Drum	*	*	\$207.05	\$6,211.50	\$309.15	\$9,274.50	\$140.00	\$4,200.00
	5-gallon drum	Disposal	30	Drum	*	*	\$80.98	\$2,429.40	\$55.52	\$1,665.60	\$50.00	\$1,500.00
1.2	Corrosives											
	Acids											
	55-gallon drum	Disposal	200	Drum	*	*	\$241.90	\$48,380.00	\$191.91	\$38,382.00	\$185.00	\$37,000.00
	30-gallon drum	Disposal	30	Drum	*	*	\$201.93	\$6,057.90	\$144.16	\$4,324.80	\$150.00	\$4,500.00
	5-gallon drum	Disposal	30	Drum	*	*	\$80.98	\$2,429.40	\$60.53	\$1,815.90	\$45.00	\$1,350.00
	Bases											
	55-gallon drum	Disposal	100	Drum	*	*	\$241.90	\$24,190.00	\$191.91	\$19,191.00	\$180.00	\$18,000.00
	30-gallon drum	Disposal	15	Drum	*	*	\$212.18	\$3,182.70	\$144.16	\$2,162.40	\$150.00	\$2,250.00
	5-gallon drum	Disposal	15	Drum	*	*	\$80.98	\$1,214.70	\$60.53	\$907.95	\$45.00	\$675.00
1.3	Oxidizers											
	55-gallon drum	Disposal	200	Drum	*	*	\$241.90	\$48,380.00	\$513.00	\$102,600.00	\$330.00	\$66,000.00
	30-gallon drum	Disposal	30	Drum	*	*	\$207.05	\$6,211.50	\$409.16	\$12,274.80	\$250.00	\$7,500.00
	5-gallon drum	Disposal	30	Drum	*	*	\$80.98	\$2,429.40	\$100.53	\$3,015.90	\$75.00	\$2,250.00
1.4	Flammable Liquid											
	55-gallon drum	Disposal	600	Drum	*	*	\$241.90	\$145,140.00	\$133.00	\$79,800.00	\$170.00	\$102,000.00
	30-gallon drum	Disposal	60	Drum	*	*	\$212.18	\$12,730.80	\$100.52	\$6,031.20	\$125.00	\$7,500.00
	5-gallon drum	Disposal	60	Drum	*	*	\$80.98	\$4,858.80	\$46.33	\$2,779.80	\$45.00	\$2,700.00
1.5	Non-hazardous (miscellaneous)											
	55-gallon drum	Disposal	60	Drum	*	*	\$151.70	\$9,102.00	\$115.53	\$6,931.80	\$100.00	\$6,000.00
	30-gallon drum	Disposal	30	Drum	*	*	\$139.40	\$4,182.00	\$95.00	\$2,877.00	\$75.00	\$2,250.00
	5-gallon drum	Disposal	30	Drum	*	*	\$70.73	\$2,121.90	\$46.33	\$1,389.90	\$45.00	\$1,350.00
1.6	Mercury											
	A. Metallic in containers	Recycle										
	30-gallon labpack drum	Recycle	3	Drum	*	*	\$637.55	\$1,912.65	\$2,409.16	\$7,227.48	\$450.00	\$1,350.00
	5-gallon drum	Recycle	6	Drum	*	*	\$319.80	\$1,918.80	\$360.53	\$2,163.18	\$225.00	\$1,350.00
	B. Mercury contaminated debris (> 260 ppm) such as broken thermometers or carpet that contains mercury contamination from spill	Retort/Recovery and Recycling Mercury										
	55-gallon labpack drum	Recycle	10	Drum	*	*	\$1,028.08	\$10,280.80	\$1,666.91	\$16,669.10	\$900.00	\$9,000.00
	30-gallon drum	Recycle	3	Drum	*	*	\$642.68	\$1,928.04	\$1,259.16	\$3,777.48	\$450.00	\$1,350.00
	5-gallon drum	Recycle	5	Drum	*	*	\$320.83	\$1,604.15	\$315.53	\$1,577.65	\$225.00	\$1,125.00
1.7	Reactives such as Calcium Carbide, Zinc Powder, Sodium metal (dangerous when wet)	Disposal	20	Drum	*	*	\$333.13	\$6,662.60	\$208.80	\$4,176.00	\$75.00	\$1,500.00
1.8	Organic Peroxides (methyl ethyl ketone peroxide, benzoyl peroxide)	Disposal	10	Drum	*	*	\$112.75	\$1,127.50	\$70.53	\$705.30	\$75.00	\$750.00
1.9	Camping Stoves-Propane	Recycle	300	Cyl	*	*	\$19.48	\$5,844.00	\$20.00	\$6,000.00	\$10.00	\$3,000.00
1.10	MAPP Gas	Disposal	100	Cyl	*	*	\$20.50	\$2,050.00	\$20.00	\$2,000.00	\$10.00	\$1,000.00
	16 oz. containers											
						*	\$502,042.34		\$691,734.74		\$419,450.00	

2.0 Bulk Streams												
ITEM #	ITEM DESCRIPTION	METHOD	QTY	UNIT	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE
2.1	Mixed solvents & oil-based paint sludge (55-gallon)											
	A. >10,000 BTUs per pound (<3% Solids, <5% Halogens)	Disposal	300	Drum	*	*	\$114.80	\$34,440.00	\$131.91	\$39,573.00	\$120.00	\$36,000.00
	B. 5,000 - 10,000 BTUs per pound (<10% Solids, <5% Halogens)	Disposal	300	Drum	*	*	\$130.18	\$39,054.00	\$124.77	\$37,431.00	\$120.00	\$36,000.00
2.2	Paint sludge, <5,000 BTUs per pound	Disposal	20	Drum	*	*	\$258.30	\$5,166.00	\$187.91	\$3,758.20	\$200.00	\$4,000.00
2.3	Paint sludge, >5,000 BTUs per pound	Disposal	50	Drum	*	*	\$207.05	\$10,352.50	\$134.67	\$6,733.50	\$200.00	\$10,000.00
2.4	Oil-based paint in cans	Disposal	300	Cu. Yd.	*	*	\$355.68	\$106,704.00	\$470.00	\$141,000.00	\$420.00	\$126,000.00
2.5	Oil-based paint in cans	Disposal	60	Drum	*	*	\$207.05	\$12,423.00	\$161.91	\$9,714.60	\$150.00	\$9,000.00
2.6	Waste latex paint	Disposal	1800	Drum	*	*	\$109.68	\$197,424.00	\$295.00	\$531,000.00	\$120.00	\$216,000.00
	55-gallon drum	Recycle	200	Drum	*	*	\$248.05	\$49,610.00	\$166.91	\$33,382.00	\$180.00	\$36,000.00
2.7	Aerosol Cans	Disposal	100	Cu. Yd.	*	*	\$506.35	\$50,635.00	\$553.31	\$55,331.00	\$350.00	\$35,000.00
2.8	Alkaline Batteries	Recycle	300	Drum	*	*	\$114.54	\$34,362.00	\$406.00	\$121,800.00	\$225.00	\$67,500.00
	30 gallon drum	Recycle	75	Drum	*	*	\$63.55	\$4,766.25	\$82.85	\$6,213.75	\$45.00	\$3,375.00
2.9	Lithium Batteries	Recycle	100	Drum	*	*	\$183.48	\$18,348.00	\$310.53	\$31,053.00	\$0.00	\$5,000.00
2.10	Ni-Cd Batteries	Recycle	10	Drum	*	*	\$341.33	\$3,413.30	\$208.01	\$2,080.10	\$10.00	\$3,100.00
	30-gallon drum	Recycle	30	Drum	*	*	\$233.70	\$7,011.00	\$136.76	\$4,102.80	\$190.00	\$5,700.00
	5-gallon drum	Recycle	30	Drum	*	*	\$94.30	\$2,829.00	\$28.22	\$846.60	\$45.00	\$1,350.00
2.11	Li-Ion Batteries	Recycle	10	Drum	*	*	\$0.00	\$0.00	\$361.66	\$3,616.60	\$190.00	\$1,900.00
	30-gallon drum	Recycle	30	Drum	*	*	\$183.48	\$5,504.40	\$65.03	\$1,950.90	\$0.00	\$1,500.00
2.12	PCB capacitors/ballasts	Recycle	10	Drum	*	*	\$299.30	\$2,993.00	\$0.00	\$0.00	\$175.00	\$1,750.00
	30-gallon drum	Recycle	10	Drum	*	*	\$130.18	\$1,301.80	\$99.16	\$991.60	\$100.00	\$1,000.00
2.14	Freon- R12, R22, R134A	Recycle	10	Cyl	*	*	\$155.80	\$1,558.00	\$124.98	\$1,249.80	\$150.00	\$1,500.00
	30 Pound Cylinder (cylinder return requested)	Disposal	10	Cyl	*	*	\$222.43	\$2,224.30	\$124.98	\$1,249.80	\$1,000.00	\$10,000.00
2.15	Fluorescent lamps, Recycle	Recycle	30	Drum	*	*	\$284.95	\$8,548.50	\$206.70	\$6,201.00	\$100.00	\$3,000.00
	30-gallon fiber, U-Shaped	Recycle	30	Drum	*	*	\$284.95	\$8,548.50	\$206.70	\$6,201.00	\$100.00	\$3,000.00
	30-gallon fiber, CFLs	Recycle	5	Box	*	*	\$86.10	\$4,305.00	\$30.41	\$1,520.50	\$25.00	\$1,250.00
	8 ft. box (minimum 18 lamps/box)	Recycle	300	Box	*	*	\$77.90	\$23,370.00	\$26.67	\$8,001.00	\$25.00	\$7,500.00
2.16	Crushed/broken fluorescent lamps	Recycle	35	Drum	*	*	\$207.05	\$7,246.75	\$335.17	\$11,730.95	\$275.00	\$9,625.00
	55-gallon drum (Assume 300 lbs. per drum)	Disposal	5	Drum	*	*	\$232.68	\$1,163.40	\$236.20	\$1,181.00	\$175.00	\$875.00
2.17	Solvent-soaked rags, absorbent, >5000 BTU, Solid Fuels											
	55-gallon drum	Disposal	5	Drum	*	*	\$232.68	\$1,163.40	\$236.20	\$1,181.00	\$175.00	\$875.00

**BID TABULATION
CITY OF AUSTIN
COLLECTION, TRANSPORTATION, PROCESSING, AND DISPOSAL OF HAZARDOUS WASTE**

Solicitation No. IFB 1500 SLW/1025
 RX NO. RQM 1500 19041200452
 Opening Date: 7/16/2019
 Buyer: Sandy Wirtanen

Receipt No.	1		2		3		4					
Vendor Name	Trans-Environmental Services, LLC		Clean Harbors Environmental Services Inc.		Stericycle Environmental Solutions Inc.		Clean Earth of Alabama, Inc					
Local Presence (Y/N)	N		N		N		N					
MBE/WBE												
2.15	30 Pound Cylinder (cylinder return requested)	Disposal	2	Cyl	*	*	\$214.23	\$428.46	\$124.98	\$249.96	\$1,000.00	\$2,000.00
	Fluorescent lamps, Recycle											
	30-gallon fiber, U-Shaped	Recycle	10	Drum	*	*	\$219.35	\$2,193.50	\$206.70	\$2,067.00	\$65.00	\$650.00
	30-gallon fiber, CFLs	Recycle	6	Drum	*	*	\$219.35	\$1,316.10	\$206.70	\$1,240.20	\$65.00	\$390.00
	8 R. box (minimum 18 lamps/box)	Recycle	10	Box	*	*	\$51.25	\$512.50	\$30.41	\$304.10	\$25.00	\$250.00
	4R. box (minimum 36 lamps/box/CFL)	Recycle	135	Box	*	*	\$46.13	\$6,227.55	\$26.67	\$3,600.45	\$25.00	\$3,375.00
2.16	Crushed/broken fluorescent lamps	Recycle	7	Drum	*	*	\$162.98	\$1,140.86	\$355.17	\$2,346.19	\$240.00	\$1,680.00
2.17	55-gallon drum (Assume 300 lbs. per drum)	Disposal	1	Drum	*	*	\$188.60	\$188.60	\$236.20	\$236.20	\$140.00	\$140.00
2.18	Solvent-soaked rags, absorbent, >5000 BTU, Solid Fuels	Disposal	1	Drum	*	*	\$75.85	\$75.85	\$132.03	\$132.03	\$115.00	\$115.00
	Oil/wastewater or oil/water mix (30% oil/70% water)											
2.19	55-gallon drum	Disposal	1	Drum	*	*	\$75.85	\$75.85	\$431.91	\$431.91	\$115.00	\$115.00
	Oil-contaminated soil/absorbent (non-haz)											
2.21	Used Motor Oil/Lubricants	Recycle	1	drum	*	*	\$70.73	\$70.73	\$161.91	\$161.91	\$115.00	\$115.00
	55-gallon drum											
	Category B Subtotal 2.0 (All items 2.1 - 2.21):				*		\$110,974.67		\$238,076.69		\$113,010.00	

ITEM #	ITEM DESCRIPTION	ESTIMATED ANNUAL QTY	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE
3.1	Stop Charges - To be charged for pickups at locations other than the City's Household Hazardous Waste Collection Facility	30	*	*	\$275.00	\$8,250.00	\$0.00	\$0.00	\$150.00	\$4,500.00
TOTAL EXTENDED PRICE (Subtotal Category A and Category B):			*		\$1,411,138.87		\$2,257,731.94		\$1,292,890.00	

CATEGORY C ADDITIONAL ITEMS - These items will not be used to determine award.

1.0 EMERGENCY RESPONSE AND EQUIPMENT
 Please provide itemized list of primary equipment or supplies not previously listed herein that will be used in the event of an emergency. You may provide another worksheet outlining the costs, if necessary. Any services or equipment required during an emergency that are not included in the Contractor's bid will be provided at prices and on terms mutually agreed to by both parties.

ITEM #	DESCRIPTION	UNIT OF MEASURE	UNIT PRICE	DESCRIPTION	DESCRIPTION	DESCRIPTION	DESCRIPTION
1.1				*	***See Emergency Response Rate Sheets in Attachment 1***	*Please see attachment in Section 3.1.2 of proposal outlining ER costs.	Please see attached IER Price List

ITEM #	DESCRIPTION	UNIT OF MEASURE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
2.1	85-gallon drum	EACH	*	\$180.00	\$187.50	\$180.00
2.2	85-gallon drum poly	EACH	*	\$195.00	\$222.75	\$180.00
2.3	55-gallon open-top steel	EACH	*	\$35.00	\$78.00	\$40.00
2.4	55-gallon closed-top steel	EACH	*	\$35.00	\$62.50	\$35.00
2.5	55-gallon open-top poly	EACH	*	\$45.00	\$61.75	\$40.00
2.6	55-gallon closed-top poly	EACH	*	\$45.00	\$61.75	\$35.00
2.7	30-gallon closed-top poly	EACH	*	\$50.00	\$55.50	\$35.00
2.8	30-gallon open-top poly	EACH	*	\$55.00	\$55.50	\$40.00
2.9	30-gallon closed-top steel	EACH	*	\$46.00	\$62.50	\$75.00
2.10	30-gallon open-top steel	EACH	*	\$59.00	\$62.50	\$75.00
2.11	20-gallon open poly	EACH	*	\$72.00	\$62.50	\$35.00
2.12	20-gallon open fiber (PG-1 container)	EACH	*	\$50.00	\$62.50	\$35.00
2.13	20-gallon steel drum, open-top	EACH	*	Case-By-Case	\$62.50	\$55.00
2.14	20-gallon steel drum, closed-top	EACH	*	Case-By-Case	\$62.50	\$55.00
2.15	8-gallon steel drum, closed-top	EACH	*	Case-By-Case	\$45.00	\$35.00
2.16	5-gallon poly	EACH	*	\$15.00	\$17.25	\$12.00
2.17	5-gallon metal pail closed-top	EACH	*	\$20.00	\$16.00	\$20.00
2.18	5-gallon metal pail screw top	EACH	*	Case-By-Case	\$24.00	\$20.00
2.19	1-gallon poly screw top	EACH	*	\$7.00	\$17.25	\$10.00
2.20	1 CY Box/Bag (Non-stamped)	EACH	*	\$45.00	\$71.75	\$40.00
2.21	1 CY DOT Stamped Box	EACH	*	\$55.00	\$71.75	\$45.00
2.22	16 lb bag of vermiculite	EACH	*	\$40.00	\$31.50	\$35.00

DESCRIPTION	QUANTITY	UNIT OF MEASURE	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE
Mobilization Charge is for additional temporary collection services. Please assume 30 Bidder staff for each event. Additional temporary collection services will not exceed two per calendar year.	2	Events	*	*	\$64,000.00	\$128,000.00	\$23,527.00	\$47,054.00	\$12,000.00	\$24,000.00

Note: *Deemed non-responsive - Did not meet requirements of the solicitation.

Award Method: By one total

Prepared By: Venisha Ready

Approved By: Sandy Wirtanen

Yellow notates award.