



**Purchasing Contract
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

AGENDA ITEM NO.: 21
AGENDA DATE: Thu 01/15/2004
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SUBJECT: Approve execution of a 12-month service contract with SAFE ZONE, INC. (MBE/FB), Austin, TX and N-LINE TRAFFIC MAINTENANCE, AUSTIN, TX (MBE/FR) for the rental of temporary traffic control devices and roadway pavement marking services, for the Austin Water Utility, Department of Public Works, Transportation, Planning and Sustainability Department, Watershed Protection and Development Review Department and Austin Energy in an amount not to exceed \$415,000, with two 12-month extension options in an amount not to exceed \$415,000 per extension option, for a total contract amount not to exceed \$1,245,000.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$161,250 is included in 2003-2004 Approved Operating Budget of the Austin Water Utility, \$37,500 is included in the Fiscal Year 2003-2004 Approved Operating Budget of the Public Works Transportation Fund, \$22,500 is included in the Fiscal Year 2003-2004 Approved Operating Budget of the Transportation, Planning and Sustainability Department, \$45,000 is included in the Fiscal Year 2003-2004 Approved Operating Budget of the Watershed Protection and Development Review Department, and \$45,000 is included in the Fiscal Year 2003-2004 Amended Operating Budget for the Electric Utility Department. Funding for the remaining three months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing	DIRECTOR'S
DEPARTMENT: for Austin Water Utility;	AUTHORIZATION: <u>Vickie Schubert</u>
Austin Energy; Public	
Works; Transportation,	
Planning and	
Sustainability; Watershed	
Protection and	
Development Review;	

FOR MORE INFORMATION CONTACT: R.C. Hernandez, Senior Buyer/974-6434

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Lowest bid of 3 received

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract establishes a service agreement for the delivery, placement, maintenance and replacement of temporary traffic control devices. Temporary traffic control devices include barricades, traffic cones, yellow and white pavement markings, and cyclone or plastic fencing. Services include the installation of temporary roadway striping and restoration of permanent roadway striping and raised pavement markings.



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These services are needed when City crews are required to work in the road or near high traffic areas and temporary modifications are necessary to divert traffic around the work sites. This will promote the efficiency of the departments in their day-to-day duties in maintaining the City's infrastructure and will improve response time and safety for the taxpayer. The contractor will be required to respond in both routine and emergency situations where traffic control is required.

The bid was structured for award to both a primary contractor (first low bidder) and alternate contractor (second low bidder) to assure the City of a reliable supply of temporary traffic control devices. The need for an alternate supplier for temporary traffic control devices is to address the times when Safe Zone, Inc., the primary contractor, has large orders from other customers that deplete all of its temporary traffic control devices and Safe Zone, Inc., may not be able to fulfill the City's needs.

MBE/WBE solicited: 4/2

MBE/WBE bid: 1/0

MBE/WBE subcontractor participation: 0/0

BID TABULATION

RENTAL – TEMPORARY TRAFFIC CONTROL DEVICES

IFB No: RH03300107A

Annual Budget \$415,000

<u>Vendor</u>	<u>Scenarios</u>	<u>Extended Price</u>
SAFE ZONE, INC. AUSTIN, TEXAS (MBE/MB)	1.1–4.2	\$60,376.50
N-LINE TRAFFIC MAINTENANCE AUSTIN, TX	1.1–4.2	\$63,983.20
United Rental Highway Technology Austin, Texas	1.1–4.2	\$71,033.75

Note: Eight different scenarios were used to evaluate the line item prices submitted by the vendors to determine who was overall lowest in price based on scenario totals. Each bidder provided firm pricing to be used during the term of the contract.

Complete bid tabulation is available in the Purchasing Office.

PRICE ANALYSIS

- Adequate competition.
- Seventy-three (73) notices were sent including four MBEs and two WBEs. Six bids were issued

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including two MBEs. Three bids were received with two MBEs responding.

- c. The previous contract average unit price was \$128.87; new contract average unit price is \$118.07. This represents a decrease of approximately 9%.

APPROVAL JUSTIFICATION

- a. Low bidder.
- b. The Austin Water Utility, Public Works and Transportation Department, Transportation, Planning and Sustainability Department, Watershed Protection, Development and Review Department and Austin Energy concur with the recommended award herein.
- c. Advertised in the Austin American-Statesman and Internet.