



**Purchasing Contract
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

AGENDA ITEM NO.: 26
AGENDA DATE: Thu 01/15/2004
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SUBJECT: Authorize negotiation and execution of a contract with ACTION TARGET, INC., Provo, UT, for the purchase and installation of automated target systems for the Austin Police Department Firing Range for firearms training and qualification for cadets and the annual re-qualification of police officers in an amount not to exceed \$52,092.

AMOUNT & SOURCE OF FUNDING: Funding is included in the Fiscal Year 2003-2004 Approved Operating Budget of the Police Department.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing
DEPARTMENT: for Police;

DIRECTOR'S
AUTHORIZATION: Vickie Schubert

FOR MORE INFORMATION CONTACT: Mick Osborne, Senior Buyer/974-2995

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Best proposal of three proposals received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified, therefore, no goals were established for this solicitation.

This contract is for the purchase and installation of an automated turning-target system and a "running man" target system at the Austin Police Department Firing Range. These systems are replacements for the current target systems, which are 13 years old and require frequent repair. Replacement parts for the current target systems are no longer in production.

The turning-target and running man systems are necessary to provide firearms training and qualification for cadets and for the annual re-qualification of police officers. Action Target will provide turnkey installation of the Power-90 Turning Target system and Running Man system. This includes 30 stationary turning stations, the running man system and Smart Range 2000 software, which operates both systems. The purchase price includes installation, training of the firing range staff in system operation and a three-year maintenance agreement.

An evaluation panel made up of APD Training Academy command personnel, firing range personnel and APD finance personnel ranked the proposals based upon mechanical design, software design, ease of use, factory support, prior experience, personnel qualifications, references, installation schedule and cost. The recommended awardee has been manufacturing target systems since 1986 and has a wide range of experience in the installation of target systems for federal, state and municipal customers.



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**Reference File No. RFP MO04100011
PROPOSAL ANALYSIS**

- a. Adequate competition.
- b. Thirty-one notices were sent. Thirteen proposals were issued. There was no M/WBE availability for this commodity.

APPROVAL JUSTIFICATION

- a. The proposal submitted by the recommended awardee meets the requirements of the request for proposal.
- b. The Police Department concurs with the recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.