

# OF AUGO

### Update on Mueller Financing

RMMA Plan Implementation Advisory
Commission

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# Mueller Implementation Strategy



- Public-private partnership
- City holds the land; master developer takes down land gradually, then sells to third parties
- Master developer designs, builds and funds all infrastructure & parks
  - Reimbursed by land sale proceeds and public financing (sales and property tax)
- Developer retains responsibility for overall implementation of vision & goals, with City oversight

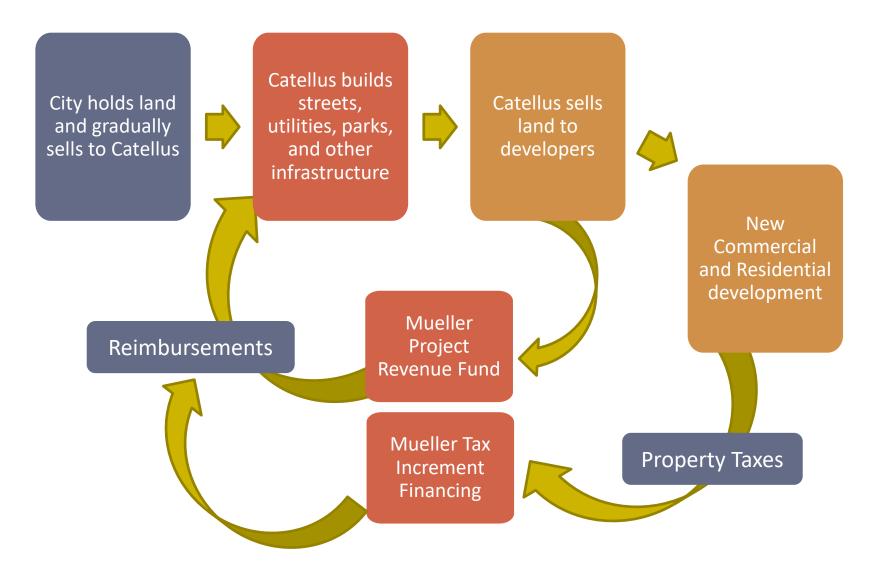






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### Financing Model for Mueller





### **Current Mueller Development**





Graphic by McCann Adams Studio (Aug 2018)



#### Project Finance Plan Recap



- Approximately \$265 Million in project costs
  - \$185 million land sales
  - \$65 million in public financing
    - \$50 million in debt from the TIF
    - \$15 million in Sales Tax
  - \$15 million in other revenue
- City's risk is minimized
  - relies on project revenue to support project costs
  - Catellus provides interim funding for project costs



# TIF Recap

O&M to be covered by TIF

	Mueller (TIF #16)
Base Year	2004
TIF Duration	Through 2032
Base Assessed Value (AV)	\$0
Current AV (Tax Yr 2018)	\$1.4 billion
COA Capture %	100%
Other Entity Participation	n/a
Other Participation	Yes / Developer
Current Project Cost	\$315 million
Estimated Project Cost to be covered by TIF Debt	\$60 million

No





#### Mueller Debt Summary

Year	Туре	Amount
2007	Sales Tax	\$12.0 million
2009	TIF (Property Tax)	\$15.0 million
2012	TIF (Property Tax)	\$16.8 million
2014	TIF (Property Tax)	\$15.8 million
	TOTAL	\$59.6 million

- Current (2018) Annual Debt Service on this outstanding Debt is \$4.5 million
  - Current (2018) Annual TIF Revenue is \$6.2 million

#### **Credit Factors**

- Strong assessed valuation growth over last 5 years
- Sales tax performing well







#### Questions / Discussion

