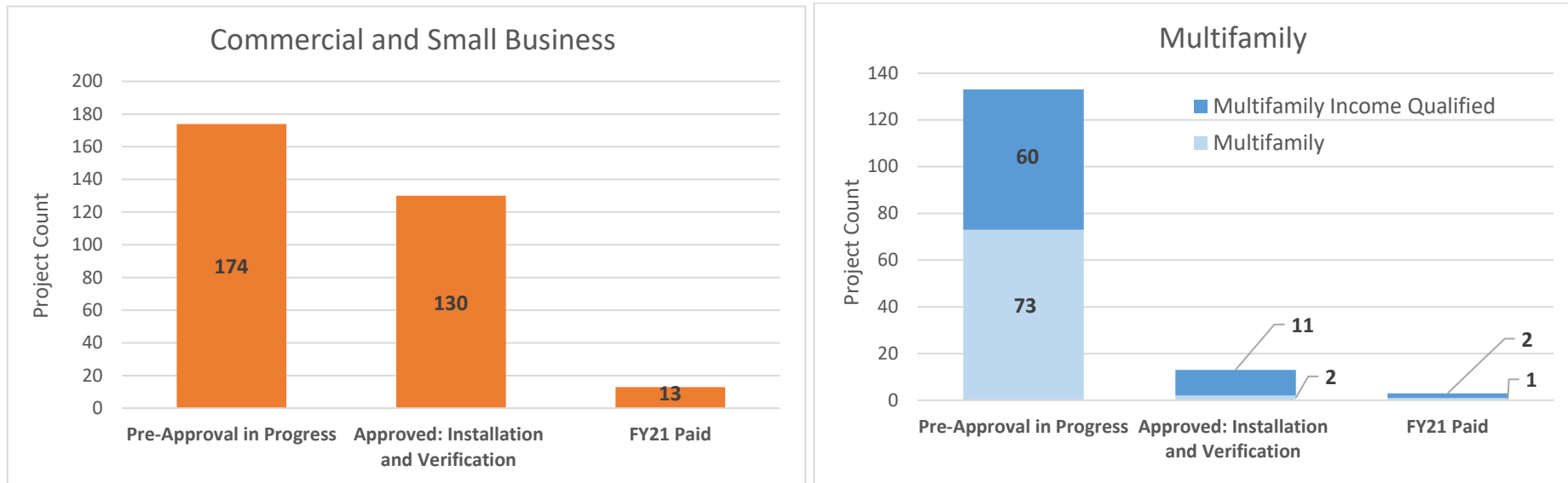


**Figure 1: Commercial and Multifamily Project Pipeline**



**Project Pipeline Notes:**

1. Figures includes all leads and applications, regardless of estimated rebate amount.
2. "Pre-Approval in Progress" includes: 1) customer/contractor submitted leads; 2) applications in development but not yet submitted to Austin Energy; and 3) applications submitted to Austin Energy that are under review for eligibility and approval of project scope.
3. "Approved: Installation and Verification" includes projects: 1) approved with installation underway; and 2) where installation is complete and final inspection and quality review are ongoing.
4. "FY21 Projects Paid" includes projects in which the check or payment has been distributed to the customer in FY21
5. In coordination with the customer and contractor, Austin Energy periodically removes leads and new applications that do not proceed to Installation.
6. **Multifamily COVID-19 Note:** Multifamily projects are allowed to proceed. Tenant approval will be obtained for all interior upgrades. Projects will proceed in phases to limit contractor time spent in tenant spaces.
7. **Commercial & Small Business COVID-19 Note:** The number of new projects received has decreased, but staff continue to process rebates payments. Inspections are proceeding with remote video software; limited in-person inspections occur when absolutely necessary.

Multifamily & Commercial Project Pipeline – Monthly Report  
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**Table 1: Multifamily and Multifamily Income Qualified – Estimated RCA Project Pipeline** (for estimated rebates  $\geq$ \$62k)

Program	Latest Workflow	Enrollment #	Location Name	Installation Address	Council District	Estimated kW savings	Estimated kWh savings	Estimated \$ Incentive	Measures Planned	Total # of Units
Multifamily Income Qualified	Installation	1203275	Bent Tree Apartments*	8405 BENT TREE RD	10	98.3	231,788	\$82,263	Air Conditioner Replacement and Smart Thermostats	126
Multifamily Income Qualified	Installation	1203807	Huntington Meadows	7000 DECKER LN	1	56.3	206,305	\$97,860	Lighting, Smart Thermostat, HVAC Tune-Up	200
Multifamily Income Qualified	Paid	1190789, 1198380, 1186819	Bridge At Northwest Hills	3600 GREYSTONE DR	10	102.8	274,064	\$172,999	Phase 1: Solar Screens (completed) Phase 2 (unoccupied) & Phase 3 (occupied): HVAC Tune-Up, Smart Thermostats, and lighting	314
Multifamily Income Qualified	Paid	1183402	Lupine Terrace	1137 GUNTER ST	1	34.8	131,144	\$62,724	Lighting, Smart Thermostat, HVAC Tune-Up,	140
Multifamily	Paid	1184360	Iron Horse Flats	1930 W RUNDBERG LN	4	47.2	168,917	\$85,779	Lighting, Smart Thermostats, HVAC Tune-Up	200
Multifamily	Installation	1190747, 1205154	Nalle Woods*	4700 N CAPITAL OF TEXAS HWY SB	10	57.0	263,247	\$98,886	Phase 1 (unoccupied) and Phase 2 (occupied): HVAC Tune-Up and Smart Thermostats	238
Multifamily	Installation	1201740, 1201741, 1190308	Monterrey Ranch	4701 STAGGERBRUSH RD	8	194.4	33,247	\$107,410	Solar Screens	1,070
Multifamily	Installation	1205826, 1207373, 1207491	Lantower Tech Ridge	14233 The Lakes Blvd	7	68.9	328,210	\$151,500	Smart Thermostats and HVAC Tune-Up	375

(footnotes located on next page)

Multifamily & Commercial Project Pipeline – Monthly Report  
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**Table 2: Commercial and Small Business – Estimated RCA Project Pipeline** (for estimated rebates  $\geq$ \$62k)

Program	Latest Workflow	Enrollment Number	Location Name	Installation Address	Council District	Estimated kW savings	Estimated kWh savings	Estimated \$ Incentive	Measures Planned
Commercial	Installation	1195942	Costco*	4301 W WILLIAM CANNON DR A	8	252	713,089	\$ 62,488	Lighting
Commercial	Installation	1179740	Atria Senior Living*	9306 GREAT HILLS TRL	10	220	839,176	\$63,335	Lighting
Commercial	Installation	1201470	Lowe's #1948*	12611 SHOPS PKWY Unit 200	ETJ	234.4	664,837	\$62,247	Lighting

Notes:

1. \* indicates projects in which the RCA Fact Sheet was previously submitted
2. Rebates, kW, and kWh are subject to change pending final installation scope and site inspections.
3. The above pipeline includes projects that, upon completion of the pre-installation inspection, exceed \$62k in estimated rebates. RCA Fact Sheets will be provided for these projects based on the approved scope.
4. Estimated kW and kWh savings include estimated transmission and distribution system losses.



## MULTIFAMILY INCOME QUALIFIED REBATE FACT SHEET

### Huntington Meadows

**Note: Data reflects the proposal scope prior to installation and is subject to change pending final installation and inspection.**

<b>Property Name</b>	Huntington Meadows				
<b>Customer Name</b>	Decker Lane Partners LP				
<b>Property Address</b>	7000 DECKER LN				
<b>Year Built</b>	1998				
<b>Average Rent per Floor Plan<sup>1</sup></b>	1BR \$900; 2BR \$1,100; \$3BR 1,250				
<b>Number of Rentable Units</b>	200				
<b>Housing Type</b>	Market rate & Income Restricted, Level C				
<b>Water Heater Type</b>	Gas				
<b>Electric Utilization Intensity (EUI)</b>	9.49 kwh/ft2				
<b>Average Electric Utilization Intensity for cohort <sup>2</sup></b>	8.31 kwh/ft2				
<b>Project and Rebate</b>					
<b>Total Project Costs - Estimated</b>	\$97,860				
<b>Total Rebate - Estimated</b>	\$97,860				
<b>% of Total Construction Costs</b>	100%				
<b>Rebate per Unit - Estimated</b>	\$489				
<b>Note(s)</b>					
Huntington Meadows will install smart thermostats, upgrade to LED lighting, and perform HVAC Tune-Up at 200 units.					
<b>Project Annual Savings at 100% Occupancy</b>					
<b>Kilowatt (kW) Saved - Estimated</b>	56.3 kW				
<b>Kilowatt-hours (kWh) - Estimated</b>	206,305 kWh				
<b>\$/kW - Estimated</b>	\$1,736				
<b>Annual Dollar Savings Per Unit - Estimated<sup>3</sup></b>	\$97				
<b>Scope of Work</b>					
<b>Measure</b>	<b>Rebate Amount - Estimated</b>	<b>kW Saved – Estimated</b>	<b>kWh Saved – Estimated</b>	<b>\$/kW</b>	<b>Annual Dollar Savings Per Unit<sup>4</sup></b>
Smart Thermostats	\$30,300	17.6	100,801	\$1,722	\$47
HVAC Tune-Up	\$54,540	24.0	93,283	\$2,274	\$44
Lighting	\$13,020	14.79	12,221	\$880	\$6
<b>Total</b>	<b>\$97,860</b>	<b>56.3</b>	<b>206,305</b>	<b>\$1,736</b>	<b>\$97</b>
<b>Measures Performed in last 10 years at this property</b>		<b>Completion Date</b>	<b>Rebate Amount</b>		
Duct Remediation & Sealing		10/20/2016	\$55,306		
Solar Screens		1/6/2017	\$56,320		

<sup>1</sup> Source: CoStar

<sup>2</sup> Cohort Type is determined by the year the property is built and the heating type (either gas or electric)

<sup>3</sup> Calculation based on 10 cents per kWh

<sup>4</sup> Energy (kWh) and dollars (\$) saved per project varies by both the size of the project and the type of heating. Projects with electric heat generally have higher savings than projects with gas heat.



## MULTIFAMILY INCOME QUALIFIED REBATE FACT SHEET

### Bridge at Northwest Hills

**Note: Data reflects final installation and inspection; some values may have changed since original proposal scope.**

Property Name	Bridge At Northwest Hills				
Customer Name	City of Austin Housing Authority				
Property Address	3600 Greystone Dr.				
Year Built	1978				
Average Rent per Floor Plan <sup>1</sup>	1BR \$987   2BR \$1,326				
Number of Rentable Units	314				
Housing Type	Market Rate (non-profit owner)				
Water Heater Type	Electric				
Electric Utilization Intensity (EUI)	9.97 kwh/ft2				
Average Electric Utilization Intensity for cohort <sup>2</sup>	8.05 kwh/ft2				
Project and Rebate					
Total Project Costs	\$182,432				
Total Rebate	\$172,999				
% of Total Construction Costs	95%				
Rebate per Unit	\$551				
Note(s)					
Project was divided into phases due to COVID-19. Property will receive solar screens, HVAC Tune-up, LED Lighting, and smart thermostats.					
Project Annual Savings at 100% Occupancy					
Kilowatt (kW) Saved	102.8 kW				
Kilowatt-hours (kWh)	274,064 kWh				
\$/kW	\$1,682/kW				
Annual Dollar Savings Per Unit <sup>3</sup>	\$82				
Scope of Work					
Measure	Rebate Amount	kW Saved	kWh Saved	\$/kW	Annual Dollar Savings Per Unit <sup>4</sup>
Solar Screens	\$18,406	32	5,469	\$576	\$2
HVAC Tune-Up	\$83,410	26.3	102,288	\$3,172	\$31
Lighting	\$16,758	17.5	11,113	\$959	\$3
Smart Thermostat	\$54,425	27.1	155,194	\$2,008	\$46
Total	\$172,999	102.8	274,064	\$1,682	\$82
Measures Performed in last 10 years at this property		Completion Date	Rebate Amount		
none					

<sup>1</sup> Source: CoStar

<sup>2</sup> Cohort Type is determined by the year the property is built and the heating type (either gas or electric)

<sup>3</sup> Calculation based on 10 cents per kWh

<sup>4</sup> Energy (kWh) and dollars (\$) saved per project varies by both the size of the project and the type of heating. Projects with electric heat generally have higher savings than projects with gas heat.



## MULTIFAMILY INCOME QUALIFIED REBATE FACT SHEET

### Lupine Terrace

**Note: Data reflects final installation and inspection; some values may have changed since original proposal scope.**

Property Name	Lupine Terrace				
Customer Name	Lupine Terrace (formerly Mason Manor Apts)				
Property Address	1137 Gunter Street				
Year Built	1966				
Average Rent per Floor Plan <sup>1</sup>	1BR \$1,045; 2BR \$1,122; 3BR \$1,161				
Number of Rentable Units	140				
Housing Type	140 Low-Income Units, Section 8 Voucher				
Water Heater Type	Electric				
Electric Utilization Intensity (EUI)	9.55 kwh/ft2				
Average Electric Utilization Intensity for cohort <sup>2</sup>	7.67 kwh/ft2				
<b>Project and Rebate</b>					
Total Project Costs	\$62,724				
Total Rebate	\$62,724				
% of Total Construction Costs	100%				
Rebate per Unit	\$448				
<b>Note(s)</b>					
Lupine Terrace will complete LED lighting retrofits, HVAC Tune-ups, and install smart thermostats in 140 units.					
<b>Project Annual Savings at 100% Occupancy</b>					
Kilowatt (kW) Saved	34.8 kW				
Kilowatt-hours (kWh)	131,144 kwh				
\$/kW	\$1,800/kW				
Annual Dollar Savings Per Unit <sup>3</sup>	\$88				
<b>Scope of Work</b>					
Measure	Rebate Amount	kW Saved	kWh Saved	\$/kW	Annual Dollar Savings Per Unit <sup>4</sup>
Smart Thermostats	\$19,350	11.2	64,373	\$1,722	\$43
HVAC Tune-Up	\$38,700	15.9	61,881	\$2,433	\$42
Lighting	\$4,674	7.7	4,890	\$608	\$3
Total	\$62,724	34.8	131,144	\$1,800	\$88
<b>Measures Performed in last 10 years at this property</b>					
Duct Remediation & Sealing	Completion Date		Rebate Amount		
	3/29/2017		\$54,922		
Water Saving Devices	3/29/2017		\$2,519		

<sup>1</sup> Source: CoStar

<sup>2</sup> Cohort Type is determined by the year the property is built and the heating type (either gas or electric)

<sup>3</sup> Calculation based on 10 cents per kWh

<sup>4</sup> Energy (kWh) and dollars (\$) saved per project varies by both the size of the project and the type of heating. Projects with electric heat generally have higher savings than projects with gas heat.



## MULTIFAMILY REBATE FACT SHEET

### Iron Horse Flats

**Note: Data reflects final installation and inspection; some values may have changed since original proposal scope**

Property Name	Iron Horse Flats				
Customer Name	Iron Horse Apartments				
Property Address	1930 West Rundberg Lane, Austin, TX 78758				
Year Built	1985				
Average Rent per Floor Plan	1BR \$1,021; 2BR \$1,346				
Number of Rentable Units <sup>1</sup>	200				
Housing Type	Market Rate				
Water Heater Type	Electric				
Electric Utilization Intensity (EUI)	9.99 kwh/ft <sup>2</sup>				
Average Electric Utilization Intensity for cohort <sup>2</sup>	10.99 kwh/ft <sup>2</sup>				
Project and Rebate					
Total Project Costs	\$85,779				
Total Rebate	\$85,779				
% of Total Construction Costs	100%				
Rebate per Unit	\$429				
Note(s)					
Iron Horse Flats will install LED lighting, smart thermostats and perform HVAC tune-up on 200 units.					
Project Annual Savings at 100% Occupancy					
Kilowatt (kW) Saved	47.2 kW				
Kilowatt-hours (kWh)	168,917kWh				
\$/kW - Estimated	\$1,817/kW				
Annual Dollar Savings Per Customer - Estimated <sup>3</sup>	\$79				
Scope of Work					
Measure	Rebate Amount	kW Saved	kWh Saved	\$/kW	Annual Dollar Savings Per Customer <sup>4</sup>
Lighting	\$9,309	13.7	8,678	\$682	\$4
Smart Thermostats	\$32,550	16.2	92,817	\$2,009	\$44
HVAC Tune-Up	\$43,920	17.3	67,422	\$2,534	\$32
Total	\$85,779	47.2	168,917	\$1,818	\$79
Measures Performed in last 10 years at this property					
Completion Date		Rebate Amount			
None					

<sup>1</sup> Source: ApartmentTrends.com (<https://www.apartmenttrends.com/>)

<sup>2</sup> Cohort Type is determined by the year the property is built and the heating type (either gas or electric)

<sup>3</sup> Calculation based on 10 cents per kWh

<sup>4</sup> Energy (kWh) and dollars (\$) saved per project varies by both the size of the project and the type of heating. Projects with electric heat generally have higher savings than projects with gas heat.



## MULTIFAMILY REBATE FACT SHEET

### Monterey Ranch

**Note: Data reflects the proposal scope prior to installation and is subject to change pending final installation and inspection.**

Property Name	Monterey Ranch				
Customer Name	NORTHLAND MONTEREY RANCH LLC				
Property Address	4701 STAGGERBRUSH RD				
Year Built	1996				
Average Rent per Floor Plan <sup>1</sup>	1BR \$957   2BR \$1,123   3BR1,357				
Number of Rentable Units	1,070				
Housing Type	Market rate				
Water Heater Type	Electric				
Electric Utilization Intensity (EUI)	10.19 kwh/ft2				
Average Electric Utilization Intensity for cohort <sup>2</sup>	10.89 kwh/ft2				
<b>Project and Rebate</b>					
Total Project Costs - Estimated	TBD				
Total Rebate - Estimated	\$107,411				
% of Total Construction Costs	TBD				
Rebate per Unit - Estimated	\$100				
<b>Note(s)</b>					
Monterey Ranch will install solar screens for 476 units.					
<b>Project Annual Savings at 100% Occupancy</b>					
Kilowatt (kW) Saved - Estimated	194.4 kW				
Kilowatt-hours (kWh) - Estimated	33,247 kWh				
\$/kW - Estimated	\$553/kW				
Annual Dollar Savings Per Unit - Estimated <sup>3</sup>	\$3				
<b>Scope of Work</b>					
Measure	Rebate Amount - Estimated	kW Saved – Estimated	kWh Saved – Estimated	\$/kW	Annual Dollar Savings Per Unit <sup>4</sup>
Solar Screens	\$107,411	194.4	33,247	\$553	\$3
<b>Measures Performed in last 10 years at this property</b>					
Duct Remediation & Sealing	Completion Date		Rebate Amount		
	12/20/2011		\$192,333		

<sup>1</sup> Source: CoStar

<sup>2</sup> Cohort Type is determined by the year the property is built and the heating type (either gas or electric)

<sup>3</sup> Calculation based on 10 cents per kWh

<sup>4</sup> Energy (kWh) and dollars (\$) saved per project varies by both the size of the project and the type of heating. Projects with electric heat generally have higher savings than projects with gas heat.





## MULTIFAMILY REBATE FACT SHEET

### Lantower Tech Ridge

**Note: Data reflects the proposal scope prior to installation and is subject to change pending final installation and inspection.**

Property Name	Lantower Tech Ridge				
Customer Name	Lantower Residential				
Property Address	14233 The Lakes Blvd				
Year Built	2016				
Average Rent per Floor Plan <sup>1</sup>	1BR \$987   2BR \$1,326				
Number of Rentable Units	375				
Housing Type	Market Rate				
Water Heater Type	Electric				
Electric Utilization Intensity (EUI)	9.07 kwh/ft <sup>2</sup>				
Average Electric Utilization Intensity for cohort <sup>2</sup>	7.67 kwh/ft <sup>2</sup>				
Project and Rebate					
Total Project Costs - Estimated	TBD				
Total Rebate - Estimated	\$151,500				
% of Total Construction Costs	TBD				
Rebate per Unit - Estimated	\$404				
Note(s)					
Lantower Tech Ridge will install smart thermostats and perform HVAC Tune-Ups at 375 units.					
Project Annual Savings at 100% Occupancy					
Kilowatt (kW) Saved - Estimated	68.9 kW				
Kilowatt-hours (kWh) - Estimated	328,210 kWh				
\$/kW - Estimated	\$2,198/kW				
Annual Dollar Savings Per Unit - Estimated <sup>3</sup>	\$82				
Scope of Work					
Measure	Rebate Amount - Estimated	kW Saved – Estimated	kWh Saved – Estimated	\$/kW	Annual Dollar Savings Per Unit <sup>4</sup>
HVAC Tune-Up	\$95,250	36.3	141,079	\$2,626	\$35
Smart Thermostat	\$56,250	32.7	187,131	\$1,722	\$47
Total	\$151,500	68.9	328,210	\$2,198	\$82
Measures Performed in last 10 years at this property					
n/a	Completion Date		Rebate Amount		

<sup>1</sup> Source: CoStar

<sup>2</sup> Cohort Type is determined by the year the property is built and the heating type (either gas or electric)

<sup>3</sup> Calculation based on 10 cents per kWh

<sup>4</sup> Energy (kWh) and dollars (\$) saved per project varies by both the size of the project and the type of heating. Projects with electric heat generally have higher savings than projects with gas heat.