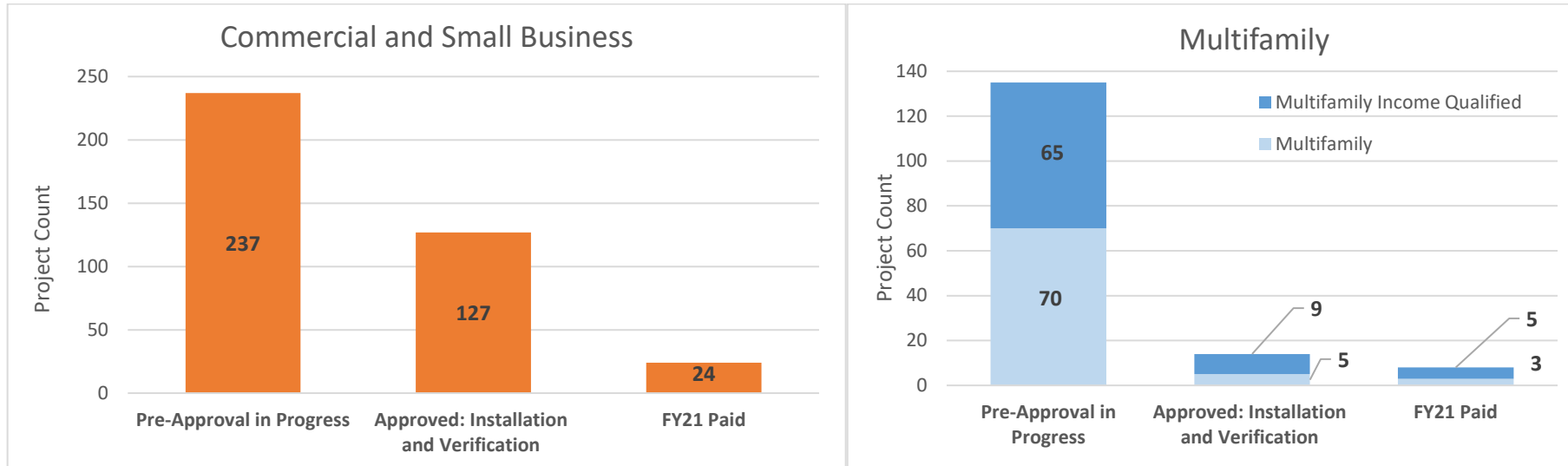


**Figure 1: Commercial and Multifamily Project Pipeline**



**Project Pipeline Notes:**

1. Figures includes all leads and applications, regardless of estimated rebate amount.
2. “Pre-Approval in Progress” includes: 1) customer/contractor submitted leads; 2) applications in development but not yet submitted to Austin Energy; and 3) applications submitted to Austin Energy that are under review for eligibility and approval of project scope.
3. “Approved: Installation and Verification” includes projects: 1) approved with installation underway; and 2) where installation is complete and final inspection and quality review are ongoing.
4. “FY21 Projects Paid” includes projects in which the check or payment has been distributed to the customer in FY21
5. In coordination with the customer and contractor, Austin Energy periodically removes leads and new applications that do not proceed to Installation.
6. **Multifamily COVID-19 Note:** Multifamily projects are allowed to proceed. Tenant approval will be obtained for all interior upgrades. Projects will proceed in phases to limit contractor time spent in tenant spaces.
7. **Commercial & Small Business COVID-19 Note:** Program staff continue to process rebate payments. Inspections are proceeding with remote video software; limited in-person inspections occur when absolutely necessary.

Multifamily & Commercial Project Pipeline – Monthly Report  
12/4/2020

**Table 1: Multifamily and Multifamily Income Qualified – Estimated RCA Project Pipeline** (for estimated rebates  $\geq$ \$62k)

| Program                      | Latest Workflow | Enrollment #              | Location Name         | Installation Address           | Council District | Estimated kW savings | Estimated kWh savings | Estimated \$ Incentive | Measures Planned  | Total # of Units |
|------------------------------|-----------------|---------------------------|-----------------------|--------------------------------|------------------|----------------------|-----------------------|------------------------|---|------------------|
| Multifamily Income Qualified | Paid            | 1183402                   | Lupine Terrace*       | 1137 GUNTER ST                 | 1                | 34.8                 | 131,144               | \$62,724               | Lighting, Smart Thermostat, HVAC Tune-Up,                                       | 140              |
| Multifamily Income Qualified | Installation    | 1203275                   | Bent Tree Apartments* | 8405 BENT TREE RD              | 10               | 98.3                 | 231,788               | \$82,263               | Air Conditioner Replacement and Smart Thermostats                               | 126              |
| Multifamily Income Qualified | Installation    | 1203807                   | Huntington Meadows*   | 7000 DECKER LN                 | 1                | 56.3                 | 206,305               | \$97,860               | Lighting, Smart Thermostat, HVAC Tune-Up  | 200              |
| Multifamily                  | Installation    | 1190747, 1205154          | Nalle Woods*          | 4700 N CAPITAL OF TEXAS HWY SB | 10               | 57.0                 | 263,247               | \$98,886               | Phase 1 (unoccupied) and Phase 2 (occupied): HVAC Tune-Up and Smart Thermostats | 238              |
| Multifamily                  | Installation    | 1201740, 1201741, 1190308 | Monterrey Ranch*      | 4701 STAGGERBRUSH RD           | 8                | 194.4                | 33,247                | \$107,410              | Solar Screens   | 1,070            |
| Multifamily                  | Installation    | 1205826, 1207373, 1207491 | Lantower Tech Ridge*  | 14233 The Lakes Blvd           | 7                | 68.9                 | 328,210               | \$151,500              | Smart Thermostats and HVAC Tune-Up  | 375              |

\* projects in which the RCA Fact Sheet was submitted in a prior month's report

Multifamily & Commercial Project Pipeline – Monthly Report  
12/4/2020

**Table 2: Commercial and Small Business – Estimated RCA Project Pipeline** (for estimated rebates  $\geq$ \$62k)

| Program    | Latest Workflow | Enrollment Number | Location Name        | Installation Address       | Council District | Estimated kW savings | Estimated kWh savings | Estimated \$ Incentive | Measures Planned |
|------------|-----------------|-------------------|----------------------|----------------------------|------------------|----------------------|-----------------------|------------------------|------------------|
| Commercial | Installation    | 1195942           | Costco*              | 4301 W WILLIAM CANNON DR A | 8                | 252                  | 713,089               | \$ 62,488              | Lighting         |
| Commercial | Installation    | 1179740           | Atria Senior Living* | 9306 GREAT HILLS TRL       | 10               | 220                  | 839,176               | \$63,335               | Lighting         |
| Commercial | Installation    | 1201470           | Lowe's #1948*        | 12611 SHOPS PKWY Unit 200  | ETJ              | 234.4                | 664,837               | \$62,247               | Lighting         |

\* projects in which the RCA Fact Sheet was submitted in a prior month's report

Notes:

1. Rebates, kW, and kWh are subject to change pending final installation scope and site inspections.
2. The above pipeline includes projects that, upon completion of the pre-installation inspection, exceed \$62k in estimated rebates. RCA Fact Sheets will be provided for these projects based on the approved scope.
3. Estimated kW and kWh savings include estimated transmission and distribution system losses.