

Regular Meeting of the Airport Advisory Commission

May 11, 2021

Airport Advisory Commission to be held May 11, 2021 with Social Distancing Modifications

Public comment will be allowed via telephone; no in-person input will be allowed. **All speakers must register in advance** (5/10/2021 by noon). All public comment will occur at the beginning of the meeting.

To speak remotely at the May 11, 2021 **Airport Advisory Commission Meeting**, residents must:

- Call or email the board liaison at **(512) 530-6605 or ammie.calderon2@austintexas.gov** no later than noon, (the day before the meeting). The information required is the speaker name, item number(s) they wish to speak on, whether they are for/against/neutral, and a telephone number or email address.
- Once a request to speak has been called in or emailed to the board liaison, residents will receive either an email or phone call providing the telephone number to call on the day of the scheduled meeting.
- Speakers must call in at least 15 minutes prior to meeting start in order to speak, late callers will not be accepted and will not be able to speak.
- Speakers will be placed in a queue until their time to speak.
- Handouts or other information may be emailed to **ammie.calderon2@austintexas.gov** by Noon the day before the scheduled meeting. This information will be provided to Board and Commission members in advance of the meeting.
- If this meeting is broadcast live, residents may watch the meeting here:
<http://www.austintexas.gov/page/watch-atxn-live>

Reunión del Airport Advisory Commission (Mayo 11, 2021)

La junta se llevará con modificaciones de distanciamiento social
Se permitirán comentarios públicos por teléfono; no se permitirá ninguna entrada en persona.
Todos los oradores deben registrarse con anticipación (5/10/2021 antes del mediodía). Todos los comentarios públicos se producirán al comienzo de la reunión.

Para hablar de forma remota en la reunión, los residentes deben:

- Llame o envíe un correo electrónico al enlace de la junta en **(512) 530-6605 or ammie.calderon2@austintexas.gov** a más tardar al mediodía (el día antes de la reunión). La

información requerida es el nombre del orador, los números de artículo sobre los que desean hablar, si están a favor / en contra / neutrales, y un número de teléfono o dirección de correo electrónico.

- Una vez que se haya llamado o enviado por correo electrónico una solicitud para hablar al enlace de la junta, los residentes recibirán un correo electrónico o una llamada telefónica con el número de teléfono para llamar el día de la reunión programada.
- Los oradores deben llamar al menos 15 minutos antes del inicio de la reunión para poder hablar, no se aceptarán personas que llamen tarde y no podrán hablar.
- Los oradores se colocarán en una fila hasta que llegue el momento de hablar.
- Los folletos u otra información pueden enviarse por correo electrónico a **ammie.calderon2@austintexas.gov** antes del mediodía del día anterior a la reunión programada. Esta información se proporcionará a los miembros de la Junta y la Comisión antes de la reunión.
- Si esta reunión se transmite en vivo, los residentes pueden ver la reunión aquí: **<http://www.austintexas.gov/page/watch-atxn-live>**



AIRPORT ADVISORY COMMISSION MEETING
May 11, 2021 3:00 PM
VIA VIDEOCONFERENCING

CURRENT BOARD MEMBERS:

Eugene Sepulveda, Chair	Ernest Saulmon
Scott Madole, Vice-Chair	Jonathan Coon
Jeremy Hendricks, Secretary	Billy Owens
Wendy Price Todd	Frank Maldonado
Vicky Sepulveda	

AGENDA

CALL TO ORDER

CITIZEN COMMUNICATION: GENERAL

The first three (3) speakers who register to speak no later than noon the day before the meeting will be allowed a three-minute allotment to address their concerns regarding items not posted on the agenda.

1. APPROVAL OF MINUTES

April 13, 2021 - Meeting

2. DEPARTMENT OF AVIATION WRITTEN STAFF BRIEFINGS

- a) Chief Executive Officer's Report regarding actions of the City Council regarding ABLE items, passenger traffic statistics, surface parking updates, and terminal arts.
(Prepared by Jacqueline Yaft, Chief Executive Officer)
- b) AUS March 2020 Financial Results
(Prepared by Rajeev Thomas, Deputy Chief – Finance)
- c) AUS Air Service Update
(Prepared by Jamy Kazanoff, Air Service Development)

3. ACTION ITEMS

None.

4. FOR RECOMMENDATION

- a) Authorize negotiation and execution of a multi-term contract with GateKeeper Systems, Inc. to provide ground transportation management system software, hardware support, and maintenance for up to five years for a total contract amount not to exceed \$835,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. Due to the proprietary aspects of this system, there are no other suitable vendors for a competitive bid process.)

- b) Authorize award of a multi-term contract with A & V Holdings Midco, LLC d/b/a AVI-SPL, LLC, formerly known as Audio Fidelity Communications Corporation d/b/a Whitlock, to provide visual display system monitors, mounts, and services for up to five years for a total contract amount not to exceed \$1,928,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient or no subcontracting opportunities; therefore, no subcontracting goals were established.)

- c) Authorize award and execution of a multi-term contract with Equipment Depot Texas, Inc. to provide for the maintenance, inspection, and repair of aerial lifts for up to five years for a total contract amount not to exceed \$500,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient or no subcontracting opportunities; therefore, no subcontracting goals were established.)

5. DEPARTMENT OF AVIATION VERBAL BRIEFINGS

- a) “AUS Capital Expansion and Development Program – Initial Solicitations” presented by Jacqueline Yaft, Chief Executive Officer, Tracy Thompson, Interim Chief of Development and Planning, and Shane Harbinson, Deputy Chief of Planning and Development.
- b) “AUS February 2021 Winder Storm Uri” presented by Ghizlane Badawi, Chief Operations Officer.

6. NEW BUSINESS

- a) Review of Commission Recommendations and Actions to discuss with appointing

City Council Member

- b) Future Agenda Items
- c) Next scheduled meeting June 8, 2021 at 3:00 PM.

ADJOURNMENT

The City of Austin is committed to compliance with the Americans with Disabilities Act. Reasonable modifications and equal access to communications will be provided upon request. Meeting locations are planned with wheelchair access. If requiring Sign Language Interpreters or alternative formats, please give notice at least 2 days before the meeting date. Please call Ammie Calderon, Aviation Department, at (512) 530-6605 for additional information; TTY users route through Relay Texas at 711.

For more information on the Airport Advisory Commission, please contact Tracy Thompson at (512) 530-5023.



AIRPORT ADVISORY COMMISSION

ITEM 2. APPROVAL OF MINUTES

APRIL 13, 2021 - MEETING





**AIRPORT ADVISORY COMMISSION
REGULAR MEETING MINUTES
TUESDAY, APRIL 13, 2021**

The Airport Advisory Commission convened in a Virtual Regular Meeting on Tuesday, April 13, 2021.

CALL TO ORDER

Eugene Sepulveda, Chair called the Commission Meeting to order at 3:08 p.m.

Commission Members in Attendance:

Eugene Sepulveda – Chair	Jonathan Coon
Scott Madole – Vice-Chair	Jeremy Hendricks
Vicky Sepulveda - Secretary	
Billy Owens	
Frank Maldonado	
Wendy Price Todd	

Commission Members Absent:

Brian Stoller

Aviation Staff in Attendance:

Jacqueline Yaft	Brian Long
Tracy Thompson	Steve Khanoyan
Ghizlane Badawi	David Smythe-Macaulay
Rajeev Thomas	Shane Harbinson
Jamy Kazanoff	Mookie Patel

CITIZENS COMMUNICATIONS:

None

1. APPROVAL OF MINUTES

- a) The minutes from the meeting of March 9, 2021 were approved on Commission Member Hendricks motion, Commission Member Coon seconds on a vote. Motion passed on a 8-0-0-1 vote. Commission Members Stoller and Madole were absent at this vote.

2. DEPARTMENT OF AVIATION STAFF WRITTEN BRIEFINGS

- a) Chief Executive Officer's Report regarding Allegiant to establish Crew and Aircraft Base in Austin, Air Service, Revenue and Finance, AUS Hilton Hotel Resiliency Program, and Storm Uri. (Prepared by Jacqueline Yaft, Chief Executive Officer)
- b) AUS February 2021 Financial Results (Prepared by Rajeev Thomas, Deputy Chief – Finance)
- c) AUS Air Service Update (Prepared by Jamy Kazanoff, Air Service Development)

3. ACTION ITEMS

- a) Nominate and vote for Airport Advisory Commission officers.

Eugene Sepulveda – **Chair**

A motion to approve was made by Commission Member Coon and Commission Member V. Sepulveda seconds. Motion passed on a 8-0-0-1 vote. Commission Member Stoller was absent at this vote.

Scott Madole – **Vice Chair**

A motion to approve was made by Commission Member Hendricks and Commission Member V. Sepulveda seconds. Motion passed on a 8-0-0-1 vote. Commission Member Stoller was absent at this vote.

Jeremy Hendricks – **Secretary**

A motion to approve was made by Commission Member E. Sepulveda and Commission Member Todd seconds. Motion passed on a 8-0-0-1 vote. Commission Member Stoller was absent at this vote

4. FOR RECOMMENDATION

- a) Authorize the negotiation and execution of a loan agreement and related documents with Austin-Bergstrom Landhost Enterprises, Inc., to address hotel operating expense shortfalls and certain required administrative expenses under the 2017 Bond Indenture for calendar years

2020 through 2022, as a result of the financial impact of COVID-19 on the hotel enterprise, in an amount not to exceed \$2,600,000.

A motion to approve was made by Commission Member Todd motion, Commission Member Madole seconds on a vote. Motion passed on a 8-0-0-1 vote. Commission Member Stoller was absent at this vote.

- b) Approve an ordinance amending the Fiscal Year 2020-2021 Aviation Department Operating Fund to establish the Subordinate Obligation Fund and transfer the appropriation of \$2,645,601 from the Capital Fund to the Subordinate Obligation Fund.

A motion to approve was made by Commission Member Todd motion, Commission Member Maldonado seconds on a vote. Motion passed on a 8-0-0-1 vote. Commission Member Stoller was absent at this vote.

- c) Authorize execution of Change Order #11 to the Competitive Sealed Proposal construction contract with JE Dunn Construction Company, for the ABIA Consolidated Maintenance Facility project in the amount of \$12,081,945, for a revised contract amount not to exceed \$74,233,124 plus additional contingency in the amount of \$1,826,846 for a total contract amount not to exceed \$76,059,970.

[Note: This change order will be awarded in compliance with 49CFR Part 26 and City Code Chapter 2-9A. Current participation to date is 13.20 % DBE.]

Prior to issuance of a notice to proceed, the Prime contractor will submit their subcontractor utilization plan that will demonstrate how they will use their approved subcontractors in accordance with the established procedures and the DBE Procurement Ordinance and Rules.

A motion to approve was made by Commission Member Madole motion, Commission Member Maldonado seconds on a vote. Motion passed on a 8-0-0-1 vote. Commission Member Stoller was absent at this vote.

5. DEPARTMENT OF AVIATION VERBAL BRIEFINGS

None

6. NEW BUSINESS

- a) Review of Commission Recommendations and Actions to discuss with appointing City Council Member

- Passenger traffic continues a slow return to pre-pandemic levels, though the winter storm interrupted this and was costly.

- 2021-2022 budget assumed a continued and accelerated recovery.
 - Many new direct flights announced.
 - Elected officers for the coming year.
 - Requesting increased investment in the cargo facility by extending existing contract for opportunity for a grant.
- b) Future Agenda Items
- c) Next scheduled meeting May 11, 2021 at 3:00 p.m.

ADJOURNMENT

Eugene Sepulveda, Chair adjourned the meeting at 4:26 p.m.

The City of Austin is committed to compliance with the Americans with Disabilities Act. Reasonable modifications and equal access to communications will be provided upon request. Meeting locations are planned with wheelchair access. If requiring Sign Language Interpreters or alternative formats, please give notice at least 2 days before the meeting date. Please call Ammie Calderon, Aviation Department, at (512) 530-6605 for additional information; TTY users route through Relay Texas at 711.

For more information on the Airport Advisory Commission, please contact Tracy Thompson at (512) 530-5023.



AIRPORT ADVISORY COMMISSION

ITEM 2a. DEPARTMENT OF AVIATION WRITTEN STAFF BRIEFINGS

Chief Executive Officer's Report regarding actions of the City Council regarding ABLE items, passenger traffic statistics, surface parking updates, and terminal arts.
(Prepared by Jacqueline Yaft, Chief Executive Officer)





MEMORANDUM

TO: Chair Eugene Sepulveda and Airport Advisory Commissioners

FROM: Jacqueline Yaft, Chief Executive Officer, Department of Aviation

DATE: May 11, 2021

SUBJECT: Austin-Bergstrom International Airport (AUS) Update

To keep Airport Advisory Commission members apprised of updates from the Department of Aviation, we intend to share monthly updates with you. Please accept the following memo as the latest update from Aviation staff. We thank you for your continued support, especially as AUS navigates the challenges we continue to face due to the effects of the pandemic.

Austin-Bergstrom International Airport remains as committed to the health and safety of passengers and employees as ever and we continue to implement health and safety protocols and adapt to the required operational changes. We look forward to providing you with regular updates of our AUS operations.

Council Action in regards to ABLE Items

During the April 22, 2021 City of Austin Council meeting, the following two items were approved on consent:

- **Item 4** – Amended Articles of Incorporation
- **Item 6** – Establishment of a subordinate obligation fund

The following items were postponed until June 3, 2021 providing time for a future briefing at the Audit Finance Committee:

- **Item 3** – Amendments to the bylaws
- **Item 5** – Approval of a loan agreement

Update on passenger traffic

In a positive trend for aviation since the start of the pandemic, the number of passengers continues to rebound. On Sunday, May 2, 2021, AUS had 20,059 outbound passengers, the highest number in 418 days. This number is 80.9% of the passenger count as the same Sunday in 2019, reflecting a robust return to air travel despite diminished corporate demand and continued international border restrictions.

Additionally, Tuesday, May 4 was the first Tuesday in 7 weeks (spring break) to exceed 10,000 outbound passengers and only the second time in 420 days. More information can be found in the Air Service Report.

Reopening of Surface Parking Lots

As air travel continues to rebound, garage parking at AUS has become inadequate to meet demand. As such, several surface parking lots will be reopening to accommodate passengers and employees. On Friday, May 21, 2020, the Employee Parking lot (J – Lot) will reopen. Employees currently parking on Level 3 of the Red Garage will move back to the J-Lot. Walking to the terminal is encouraged for both health and COVID-19 safety precautions, however, a 24/7 shuttle bus service will operate. During the ride, masks will be required and social distancing protocols will limit bus capacity to 10 riders.

Additionally, the two passenger economy surface lots (Lots B and C) closest to the terminal are anticipated to reopen on June 1. A process known as ‘smart loading’ will be utilized. Incoming passenger vehicles will be directed by a customer service representative to a specific spot. This method will minimize the space used for parking and allow for a reduction of pick up locations needed and loading time, saving time and fuel. Additionally, signage will allow passengers to walk to the terminal if they so choose.

Live music returns to the Barbara Jordan Terminal

As a well-known staple of the AUS Experience, we were thrilled to bring back live music to the Barbara Jordan Terminal in April. Clear barriers were installed for the safety of performers at the Asleep at the Wheel mainstage, the 24 Diner stage, and Huts Music stage. A solo stage at Taco Deli is expected to open this month. AUS provides musicians who want to sing with ‘Singer’s Masks’ developed for vocalists by Broadway professionals to help contain droplets while allowing space around the mouth to sing comfortably.

Dates, times, and locations for performances are determined by the City’s COVID-19 status (stage 3 or below), passenger count, concession hours of operation, and available funding. This is evaluated on a monthly basis for any changes. For May, performances can be seen on Monday, Thursday, and Friday afternoons.



AIRPORT ADVISORY COMMISSION

ITEM 2b. DEPARTMENT OF AVIATION WRITTEN STAFF BRIEFINGS

b) AUS March 2021 Financial Results
(Prepared by Rajeev Thomas, Deputy Chief – Finance)





MEMORANDUM

TO: Airport Advisory Commissioners

FROM: Rajeev Thomas, Deputy Chief - Finance, Aviation Department

DATE: May 5, 2021

SUBJECT: Austin-Bergstrom International Airport (AUS) Update

COVID-19 Financial Impact and March 2021 Financial Results

March's passenger numbers were 3.6% higher than March 2020 which was partially affected by the pandemic. For the first time since the pandemic, AUS enplaned passengers crossed the 300k mark and came in at 362,085. Compared to 2019 enplanements, March was the first month since the pandemic to hit the 50% passenger level of 2019. For the previous 3 months we had averaged 36% of 2019 passengers.

Please find attached the March 2021 financial results for AUS. As you will see, March 2021 enplanements were 3.6% higher or 12,628, higher than March 2020. March 2021 enplanements Year to Date (YTD) are down 60.94% over prior year. Cargo volume increased 25.70% versus March 2020, and YTD cargo volume is 26.72% higher than the prior year. Excluding mail and belly freight, YTD cargo volume is up 45.89% over prior year.

Operating revenues decreased 14.4% over the prior year month or (\$2.07M), and lower by 31.3% or (\$29.2M) March YTD. Year to Date revenues are 6.4% higher or \$3.8M above budget. The lower revenues year over year were driven by lower landing weights (down 49%) as well as less parking and ground transportation services provided. Lower revenues are also a result of lower food, beverage, and retail concessions as well as lower rental car revenues and other rentals and fees.

Our continued focus on operational efficiencies and expense reductions is tracking to our year end expense targets. Accordingly, March's aviation related operating expenses were \$4.4M favorable to the budget YTD, and 22.7% or \$11.9M lower than prior

YTD. The City of Austin allocated costs were in line with the airport's budget and debt service costs were as forecasted. Overall, March 2021 net income was \$1.3M versus \$1.2M for March 2020. YTD net income is (\$4.8M), and (\$17.4M) lower than prior year due to lower revenue (\$29.2M). March YTD net income is \$8.4M higher than budgeted due to higher revenue and lower expenses than budget. The Airport received YTD \$21.9M in Cares Act reimbursement funds for debt service of which \$3.6M was received in March; which is not reflected in the numbers above.

Attachments:

March 2021 - AAC Financial Report

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
Airport Operating Fund 5070
Income Statement - For Internal Use Only
Fiscal Year to Date for 6 Month(s) ended March 31, 2021

	FY 2021	Budget	FY 2021	CYE	Year to Date	Y-T-D to Budget		Y-T-D to CYE	
	Amended Budget	Seasonalized 6 month(s)	CYE	Seasonalized 6 month(s)	w/ Accruals	Variance Fav (Unfav)	% Variance Fav (Unfav)	Variance Fav (Unfav)	% Variance Fav (Unfav)
REVENUE									
AIRLINE REVENUE									
Landing Fees	16,720,000	8,341,891	17,426,753	8,661,751	9,003,451	661,560	7.9%	341,700	3.9%
Terminal Rental & Other Fees	37,697,000	18,688,353	43,679,223	21,970,918	23,628,491	4,940,138	26.4%	1,657,573	7.5%
TOTAL AIRLINE REVENUE	54,417,000	27,030,245	61,105,976	30,632,670	32,631,942	5,601,698	20.7%	1,999,273	6.5%
NON-AIRLINE REVENUE									
Parking	21,107,271	9,929,625	18,337,134	6,922,378	7,894,597	(2,035,028)	(20.5%)	972,219	14.0%
Ground Transportation for Hire	4,487,041	2,177,568	2,019,053	749,505	1,000,518	(1,177,050)	(54.1%)	251,013	33.5%
Rental Cars	11,069,553	5,458,552	11,026,850	5,513,425	5,687,016	228,464	4.2%	173,591	3.1%
Food & Beverage	11,467,350	5,236,879	11,553,113	5,776,557	5,557,787	320,908	6.1%	(218,770)	(3.8%)
Retail	5,215,748	2,371,118	5,215,748	2,607,874	2,929,401	558,282	23.5%	321,527	12.3%
Advertising	1,750,000	968,799	1,897,783	948,892	953,064	(15,735)	(1.6%)	4,173	0.4%
Other Concessions, Rentals & Fees	14,598,015	6,476,368	14,812,320	6,954,446	7,362,105	885,737	13.7%	407,659	5.9%
TOTAL NON-AIRLINE REVENUE	69,694,978	32,618,910	64,862,001	29,473,075	31,384,488	(1,234,422)	(3.8%)	1,911,413	6.5%
Interest Income	1,208,114	604,057	318,429	159,215	82,178	(521,879)	(86.4%)	(77,037)	(48.4%)
TOTAL REVENUE	125,320,092	60,253,212	126,286,406	60,264,959	64,098,608	3,845,396	6.4%	3,833,649	6.4%
OPERATING REQUIREMENTS									
Fac Mgmt, Ops and Airport Security	59,744,143	27,198,560	57,964,074	26,311,158	26,344,012	854,548	3.1%	(32,853)	(0.1%)
Airport Planning and Development	5,391,192	2,528,189	5,303,206	2,484,196	1,967,487	560,702	22.2%	516,709	20.8%
Support Services	25,641,391	11,830,685	25,759,382	11,823,139	10,259,669	1,571,016	13.3%	1,563,470	13.2%
Business Services	8,046,651	3,263,702	4,329,647	1,800,791	1,838,873	1,424,828	43.7%	(38,082)	(2.1%)
TOTAL OPERATING EXPENSES	98,823,377	44,821,135	93,356,309	42,419,285	40,410,041	4,411,095	9.8%	2,009,244	4.7%
Debt Service									
GO Debt Service Fund	507	254	507	254	254	0	0.0%	0	0.0%
2013 Prosperity Bank Loan	5,412,895	2,706,108	5,412,895	2,706,108	2,706,108	(0)	(0.0%)	(0)	(0.0%)
2014 Bond Issuance	7,077,844	3,538,778	7,077,844	3,538,778	3,538,778	(0)	(0.0%)	(0)	(0.0%)
2017 Bond Issuance	10,034,715	5,017,358	10,034,715	5,017,358	5,017,358	0	0.0%	0	0.0%
2019 Refunding Bonds	15,470,348	7,800,877	15,459,157	7,795,068	7,794,934	5,944	0.1%	134	0.0%
2019 New Money	8,471,750	2,844,125	8,471,751	2,844,125	2,844,125	(0)	(0.0%)	(0)	(0.0%)
TOTAL Net Debt Service	46,468,059	21,907,500	46,456,869	21,901,690	21,901,556	5,944	0.0%	134	0.0%
OTHER REQUIREMENTS									
Workers' Compensation	435,740	217,870	435,740	217,870	217,872	(2)	(0.0%)	(2)	(0.0%)
Citywide Administrative Support	6,328,330	3,164,165	6,328,330	3,164,165	3,164,160	5	0.0%	5	0.0%
Communications & Technology Mgmt	1,879,259	939,630	1,879,259	939,630	939,630	(1)	(0.0%)	(1)	(0.0%)
Accrued Payroll	166,126	83,063	166,126	83,063	83,063	0	0.0%	0	0.0%
Additional Retirement Contribution	350,754	175,377	350,754	175,377	0	175,377	100.0%	175,377	100.0%
CTECC	307,939	153,970	307,939	153,970	153,972	(3)	(0.0%)	(3)	(0.0%)
Trunked Radio Allocation	301,150	150,575	301,150	150,575	150,576	(1)	(0.0%)	(1)	(0.0%)
Public Works Capital Projects Mgmt Fund	3,793,554	1,896,777	3,793,554	1,896,777	1,896,777	0	0.0%	0	0.0%
TOTAL OTHER REQUIREMENTS	13,562,852	6,781,426	13,562,852	6,781,426	6,606,050	175,376	2.6%	175,376	2.6%
TOTAL REQUIREMENTS	158,854,288	73,510,061	153,376,030	71,102,401	68,917,647	4,592,414	6.2%	2,184,754	3.1%
EXCESS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS									
	(33,534,196)	(13,256,849)	(27,089,624)	(10,837,442)	(4,819,039)	8,437,810	(63.6%)	6,018,403	(55.5%)
CARES Act Reimbursement (Parking)									
	0	0	0	0	0	0	N/A	0	N/A
CARES Act Reimbursement (Debt Service)									
	(30,950,446)	(21,907,500)	(30,950,446)	(21,901,690)	(21,906,097)	(1,402)	0.0%	4,407	(0.0%)
TOTAL CARES ACT REIMBURSEMENT	(30,950,446)	(21,907,500)	(30,950,446)	(21,901,690)	(21,906,097)	(1,402)	0.0%	4,407	(0.0%)
EXCESS (DEFICIT) OF TOTAL AFTER CARES ACT	(2,583,750)	8,650,651	3,860,822	11,064,249	17,087,059	8,436,408	97.5%	6,022,810	54.4%

Note: Columns may not add to totals shown because of rounding

ENPLANEMENTS	Passengers	% Inc/(Dec)
March, 2021 (Month over Month)	362,085	3.61%
March, 2021 - Year-to-Date	1,507,785	-60.94%

**CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
INCOME STATEMENT COMPARISON THIS YEAR VS. LAST YEAR**

**This month - This Year vs. Last Year
FY21 (Mar 21) vs FY20 (Mar 20)**

**Fiscal YTD - This Year vs. Last Year
FY21 (Oct 20 - Mar 21) vs FY20 (Oct 19 - Mar 20)**

	FY21 Mar-21	FY20 Mar-20	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance	FY21 YTD Mar-21	FY20 YTD Mar-20	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
Airline Revenue								
Landing Fees	1,963,356	2,934,126	(970,771)	(33.1%)	9,003,451	16,966,166	(7,962,715)	(46.9%)
Terminal Rental & Other Fees	4,262,025	5,019,139	(757,114)	(15.1%)	23,628,491	27,118,228	(3,489,737)	(12.9%)
Total Airline Revenue	6,225,380	7,953,266	(1,727,885)	(21.7%)	32,631,942	44,084,394	(11,452,452)	(26.0%)
Non-Airline Revenue								
Parking	1,811,048	1,917,845	(106,797)	(5.6%)	7,894,597	18,865,957	(10,971,360)	(58.2%)
Ground Transportation for Hire	240,742	309,029	(68,286)	(22.1%)	1,000,518	3,439,422	(2,438,904)	(70.9%)
Rental Cars	1,019,373	1,073,400	(54,027)	(5.0%)	5,687,016	7,678,546	(1,991,530)	(25.9%)
Food & Beverage	926,108	942,597	(16,488)	(1.7%)	5,557,787	6,060,794	(503,007)	(8.3%)
Retail	498,753	443,976	54,777	12.3%	2,929,401	2,645,990	283,411	10.7%
Advertising	158,149	355,515	(197,366)	(55.5%)	953,064	1,441,533	(488,468)	(33.9%)
Other Concessions, Rentals & Fees	1,425,674	1,296,128	129,546	10.0%	7,362,105	8,441,432	(1,079,326)	(12.8%)
Total Non-Airline Revenue	6,079,847	6,338,488	(258,641)	(4.1%)	31,384,488	48,573,673	(17,189,185)	(35.4%)
Interest Income	7,698	93,930	(86,233)	(91.8%)	82,178	612,007	(529,830)	(86.6%)
Total Operating Revenue	12,312,925	14,385,684	(2,072,759)	(14.4%)	64,098,608	93,270,075	(29,171,467)	(31.3%)
Operating Requirements								
Fac Mgmt, Ops and Airport Security	3,796,190	4,517,113	720,923	16.0%	26,344,012	29,366,229	3,022,218	10.3%
Airport Planning and Development	285,815	603,378	317,564	52.6%	1,967,487	3,083,664	1,116,177	36.2%
Support Services	1,866,131	1,959,261	93,130	4.8%	10,259,669	12,324,138	2,064,469	16.8%
Business Services	307,481	1,212,029	904,549	74.6%	1,838,873	7,528,758	5,689,885	75.6%
Total Operating Expense	6,255,617	8,291,782	2,036,165	24.6%	40,410,041	52,302,790	11,892,749	22.7%
Debt Service								
GO Debt Service Fund	42	0	(42)	N/A	254	0	(254)	N/A
2013 Prosperity Bank Loan	451,131	450,600	(531)	(0.1%)	2,706,108	2,705,000	(1,108)	(0.0%)
2014 Bond Issuance	589,844	589,827	(17)	(0.0%)	3,538,778	3,538,760	(18)	(0.0%)
2017 Bond Issuance	836,226	836,173	(53)	(0.0%)	5,017,358	4,945,139	(72,219)	(1.5%)
2019 Refunding Bonds	1,277,299	1,401,081	123,782	8.8%	7,794,934	7,643,179	(151,755)	(2.0%)
2019 New Money	474,021	324,200	(149,821)	(46.2%)	2,844,125	1,707,300	(1,136,825)	(66.6%)
Total Debt Service	3,628,564	3,601,881	(26,683)	(0.7%)	21,901,556	20,539,378	(1,362,178)	(6.6%)
Other Requirements								
Workers' Compensation	36,312	38,282	1,970	5.1%	217,872	229,692	11,820	5.1%
Citywide Administrative Support	527,360	479,138	(48,222)	(10.1%)	3,164,160	2,874,828	(289,332)	(10.1%)
Communications & Technology Mgmt	156,605	151,494	(5,111)	(3.4%)	939,630	908,964	(30,666)	(3.4%)
Accrued Payroll	13,844	29,543	15,699	53.1%	83,063	177,256	94,193	53.1%
Operating Reserve	0	283,342	283,342	100.0%	0	1,700,050	1,700,050	100.0%
CTECC	25,662	17,126	(8,536)	(49.8%)	153,972	102,756	(51,216)	(49.8%)
Trunked Radio Allocation	25,096	26,436	1,340	5.1%	150,576	158,616	8,040	5.1%
Public Works Capital Projects Mgmt Fund	316,130	283,281	(32,849)	(11.6%)	1,896,777	1,699,686	(197,091)	(11.6%)
Total Other Requirements	1,101,008	1,308,641	207,633	15.9%	6,606,050	7,851,848	1,245,798	15.9%
Total Requirements	10,985,189	13,202,305	2,217,115	16.8%	68,917,647	80,694,015	11,776,368	14.6%
SURPLUS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	1,327,736	1,183,379	144,356	12.2%	(4,819,039)	12,576,059	(17,395,098)	(138.3%)
CARES Act Reimbursement (Parking)	0	0	0	N/A	0	0	0	N/A
CARES Act Reimbursement (Debt Service)	(3,629,535)	0	3,629,535	N/A	(21,906,097)	0	21,906,097	N/A
Total CARES Act	(3,629,535)	0	3,629,535	N/A	(21,906,097)	0	21,906,097	N/A
TOTAL SURPLUS (DEFICIT) AFTER CARES ACT	4,957,271	1,183,379	3,773,891	318.9%	\$ 17,087,059	\$ 12,576,059	\$ 4,510,999	35.9%

Note: Columns may not add to totals shown because of rounding

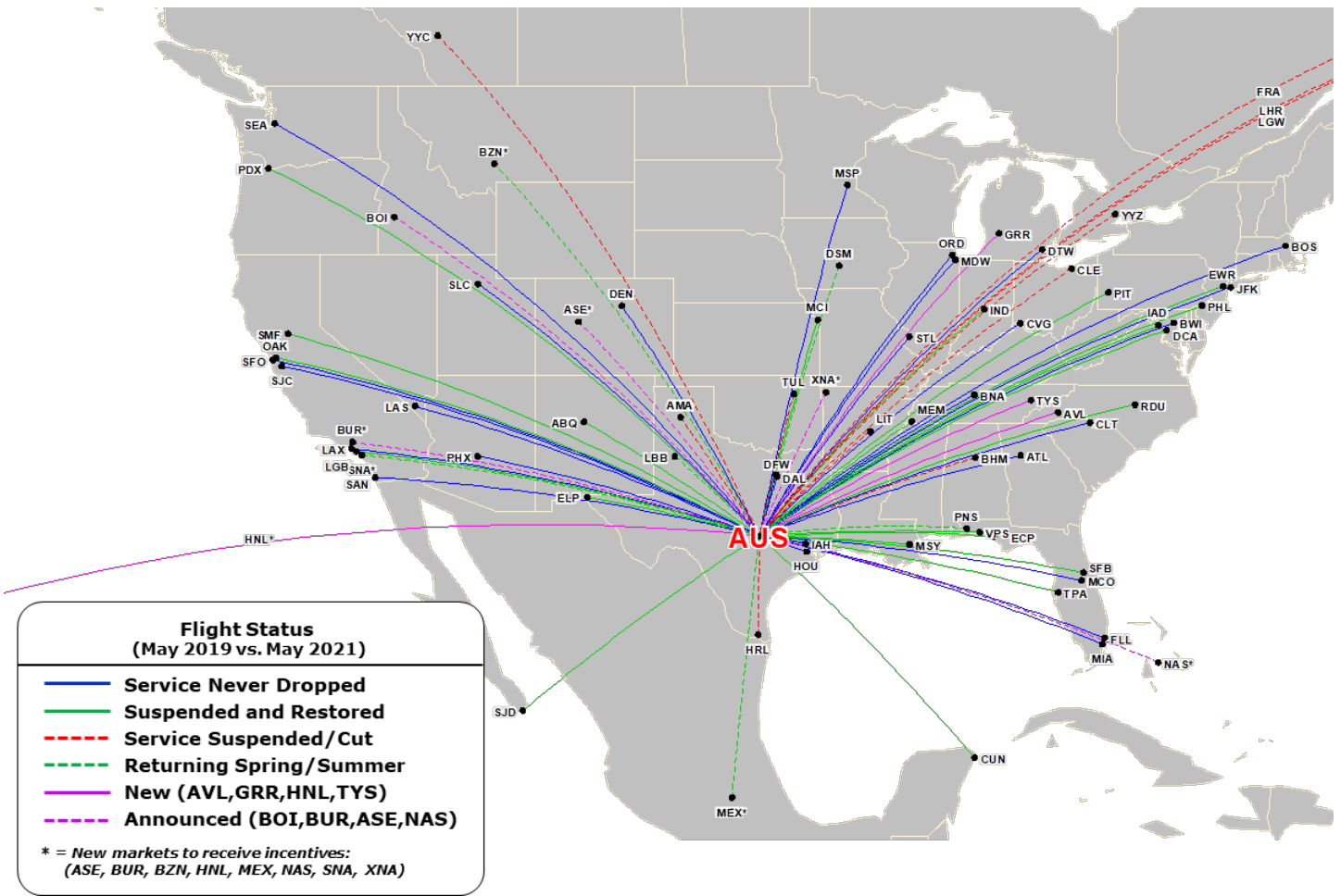


AIRPORT ADVISORY COMMISSION

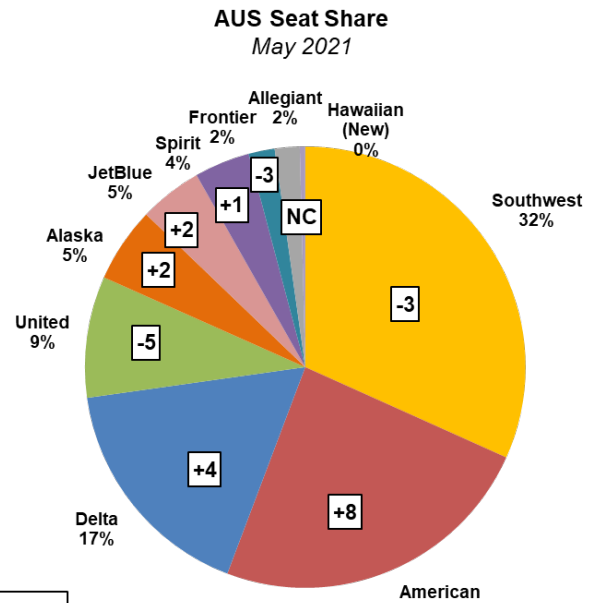
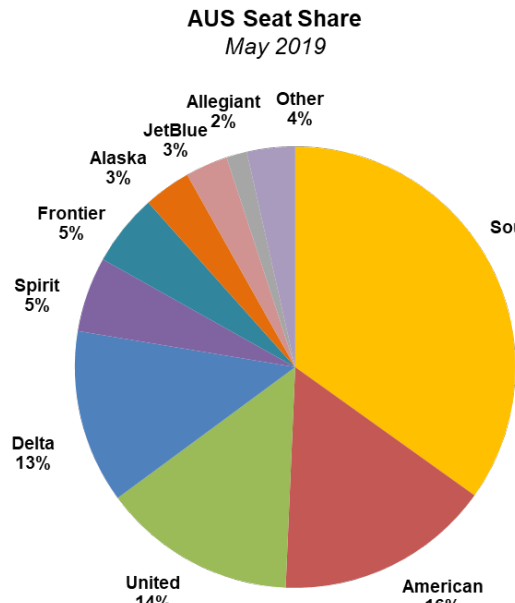
ITEM 2c. DEPARTMENT OF AVIATION WRITTEN STAFF BRIEFINGS

c) AUS Air Service Update
(Prepared by Jamy Kazanoff, Air Service Development)





AUS capacity shares by airline in May 2021 are somewhat similar to May 2019. American and Delta’s capacity shares are up 8 and 4 percentage points respectively while both Southwest and United’s shares are down slightly. Alaska, American and Southwest’s capacity shares will rise as newly announced service is implemented this summer.



Point Change
NC = No Change



AIRPORT ADVISORY COMMISSION

ITEM 4a. RECOMMENDATIONS

Authorize negotiation and execution of a multi-term contract with GateKeeper Systems, Inc. to provide ground transportation management system software, hardware support, and maintenance for up to five years for a total contract amount not to exceed \$835,000.

SUBJECT:

Authorize negotiation and execution of a multi-term contract with GateKeeper Systems, Inc., to provide ground transportation management system software and hardware support and maintenance, for five years for a total contract amount not to exceed \$835,000.

MBE/WBE:

Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established.

LEAD DEPARTMENT: Purchasing Office

CLIENT DEPARTMENT: Aviation

FISCAL NOTE:

Funding in the amount of \$82,675 is available in the Fiscal Year 2020-2021 Operating Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

PURCHASING:

Sole Source

PRIOR COUNCIL ACTION:

FOR MORE INFORMATION CONTACT:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov or to Cedric Zachary at 512-978-1528 or Cedric.Zachary@austintexas.gov

BOARD AND COMMISSION ACTION: May 11, 2021 – To be reviewed by the Airport Advisory Commission.

ADDITIONAL BACKUP INFORMATION (RCA BODY)

The contract will provide ground transportation management system software and hardware support and maintenance for the Ground Transportation Vehicle Monitoring and Revenue System (GTVMS) at Austin-Bergstrom International Airport (ABIA). This system consists of integrated software and hardware that tracks taxis, buses and other ground transportation vehicles as they pass through the airport roadway. The system manages and automates the dispatch and fee collection for various ground transportation vehicles at ABIA. The system consists of an integration between GateKeeper Systems, Inc. Commercial Vehicle Management System and Transcore hardware placed along the airport's main roadway. An additional integrated software module provides management and revenue collection for transportation networking companies (TNC) operating at ABIA.

The system is critical to the business operations of the airport and therefore it is important for the airport to maintain the systems to ensure reliable operations. Additionally, proper maintenance of the hardware will ensure that it meets its 15 – 20 year life cycle thus reducing the need for early replacement.

GateKeeper Systems, Inc. is the sole provider of the GateKeeper system that offers GTVMS, taxi dispatch, and TNC management in a single, integrated, software and hardware solution package.

Strategic Outcome: Mobility



AIRPORT ADVISORY COMMISSION

ITEM 4b. RECOMMENDATIONS

Authorize award of a multi-term contract with A & V Holdings Midco, LLC d/b/a AVI-SPL, LLC, formerly known as Audio Fidelity Communications Corporation d/b/a Whitlock, to provide visual display system monitors, mounts, and services for up to five years for a total contract amount not to exceed \$1,928,000.

Posting Language

Authorize award of a multi-term contract with A & V Holdings Midco, LLC d/b/a AVI-SPL, LLC, formerly known as Audio Fidelity Communications Corporation d/b/a Whitlock, to provide visual display system monitors, mounts and services, for up to five years for a total contract amount not to exceed \$1,928,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Aviation.

Fiscal Note

Funding in the amount of \$700,000 is available in the Fiscal Year 2020-2021 Capital Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 8100 SAP1001 for these goods and services. The solicitation issued on September 21, 2020 and it closed on October 13, 2020. Of the four offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

Prior Council Action:

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Suthee Paksangkanay, at 512-974-2953 or Suthee.Paksangkanay@austintexas.gov or Jane Neal, at 512-974-3398 or Jane.Neal@austintexas.gov.

Council Committee, Boards and Commission Action:

May 11, 2021 - To be reviewed by the Airport Advisory Commission.

Additional Backup Information:

The contract will provide commercial grade visual display system monitors, mounts, installation services, and controller software in support of the Airport's Flight Information Display System. The visual display monitors provide airline flight information and status updates to the traveling public and airport operations staff throughout Austin-Bergstrom International Airport (ABIA).

This contract replaces the previous contract that expired November 2020. The recommended contractor will be a new provider to ABIA for these goods and services. The requested annual authorization amount for this contract was determined using departmental estimates based on historical spend, utilization and failure rates of the existing display monitors, and to accommodate growth of the system and requests for displays by ABIA tenants. The contractor will provide all equipment, materials, software, labor, and design as required in the scope of work for complete installation and operational hardware for ABIA.

The current visual display monitors have been in continual 24/7/365 service in the terminal for over seven years for a total of 61,320 hours of service and are beginning to fail. Without this contract, ABIA will not be able to obtain the visual display monitors necessary to replace failing monitors in a timely manner to ensure superior customer experience to travelers passing through ABIA.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$1,314,000
Optional Extension 1	1 yr.	\$ 307,000
Optional Extension 2	1 yr.	\$ 307,000
TOTAL	5 yrs.	\$1,928,000

Note: Contract Authorization amounts are based on the City’s estimated annual usage.

Strategic Outcome(s):

Mobility.



AIRPORT ADVISORY COMMISSION

ITEM 4c. RECOMMENDATIONS

Authorize award and execution of a multi-term contract with Equipment Depot Texas, Inc. to provide for the maintenance, inspection, and repair of aerial lifts for up to five years for a total contract amount not to exceed \$500,000.

Posting Language

Authorize award of a multi-term contract with Equipment Depot Texas, Inc., to provide for the maintenance, inspection, and repair of aerial lifts, for up to five years for a total contract amount not to exceed \$500,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Aviation.

Fiscal Note

Funding in the amount of \$33,334 is available in the Fiscal Year 2020-2021 Operating Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 8100 PAT1046 for these goods and services. The solicitation issued on February 15, 2021 and it closed on March 9, 2021. Of the two offers received, the recommended contractor submitted the only responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

Prior Council Action:

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Paul Trimble, at 512-974-1714 or Paul.Trimble@austintexas.gov.

Council Committee, Boards and Commission Action:

May 11, 2021 – To be reviewed by the Airport Advisory Commission.

Additional Backup Information:

The contract is for the maintenance, inspection, and repair services of aerial lifts used at Austin-Bergstrom International Airport. An aerial lift is any vehicle-mounted work platform that can move vertically and/or horizontally and is used to elevate personnel. Aerial lifts have replaced ladders and scaffolding on many job sites due to their mobility and flexibility.

The previous contract for aerial lift maintenance and inspection services expired on May 21, 2020. A previous solicitation was cancelled in March 2020 due to the COVID-19 pandemic. The recommended contractor was the provider under the previous contract. Authorization amounts are based upon historical spending and forecasted needs.

Failure to maintain the existing lifts will have a negative impact on City operations including airport operations and service to the travelling public.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$300,000
Optional Extension 1	1 yr.	\$100,000
Optional Extension 2	1 yr.	\$100,000
TOTAL	5 yrs.	\$500,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Safety.



AIRPORT ADVISORY COMMISSION

ITEM 5a. DEPARTMENT OF AVIATION VERBAL STAFF BRIEFINGS

“AUS Capital Expansion and Development Program – Initial Solicitations” presented by Jacqueline Yaft, Chief Executive Officer, Tracy Thompson, Interim Chief of Development and Planning, and Shane Harbinson, Deputy Chief of Planning and Development.





AIRPORT ADVISORY COMMISSION

ITEM 5b. DEPARTMENT OF AVIATION VERBAL STAFF BRIEFINGS

“AUS February 2021 Winter Storm Uri” presented by Ghizlane Badawi.

