Fiscal Year 2022 Proposed Budget Presentation Electric Utility Commission

Austin Energy Executive Team





July 15, 2021 © 2018 Austin Energy

Agenda

- Budget Adoption Schedule
- Proposed Budget Summary
- Financial Health
- Major Business Unit Discussions
- Proposed Tariff and Fee Changes





Disclaimer

Certain information set forth in this presentation contains forecasted financial information. Forecasts necessarily involve known and unknown risks and uncertainties, which may cause actual performance and financial results in future periods to differ materiality from any projections of future performance.

Although the forecasted financial information contained in this presentation is based upon what Austin Energy management believes are reasonable assumptions, there can be no assurance that forecasted financial information will prove to be accurate, as actual results and future events could differ materially from those anticipated in such forecasts.

In addition, this presentation contains unaudited information and should be read in conjunction with the audited Comprehensive Annual Financial Reports for the City of Austin, which was published on March 18, 2021:

https://assets.austintexas.gov/financeonline/downloads/comprehensive an nual financial report/comprehensive annual financial report 2020.pdf



Fiscal Year 2022 Proposed Budget Presentation

Budget Adoption Schedule



FY 2022 Budget Adoption Schedule

- July 9 City Manager Proposed Budget Presentation
 - Proposed Budget available to the public
- July 15 Electric Utility Commission Proposed Budget Presentation
- July 22 Set public hearings
- July 27 Budget work session #1
 - Council deliberations on select topics
- July 29 Public hearing on Austin Energy rates and fee schedule
- July 29 Set max tax rate and budget & tax rate hearings
- August 3 Budget work session #2
- August 11 Budget readings and adoption
- September 30 Set FY 2022 PSA, CBC and Regulatory charge



Fiscal Year 2022 Proposed Budget Presentation

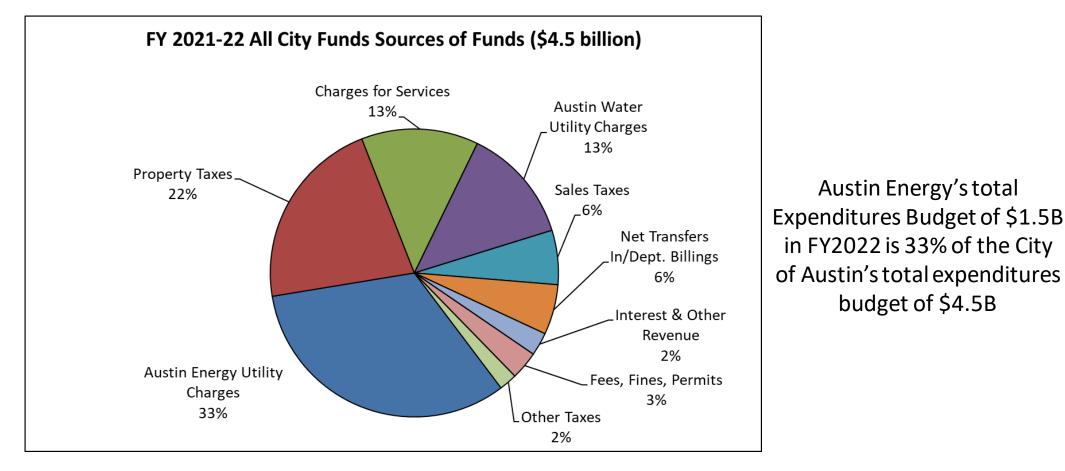
Proposed Budget Summary





Austin Energy's Share of the FY 2022 City Budget

All City Funds for FY 2022: \$4.5B







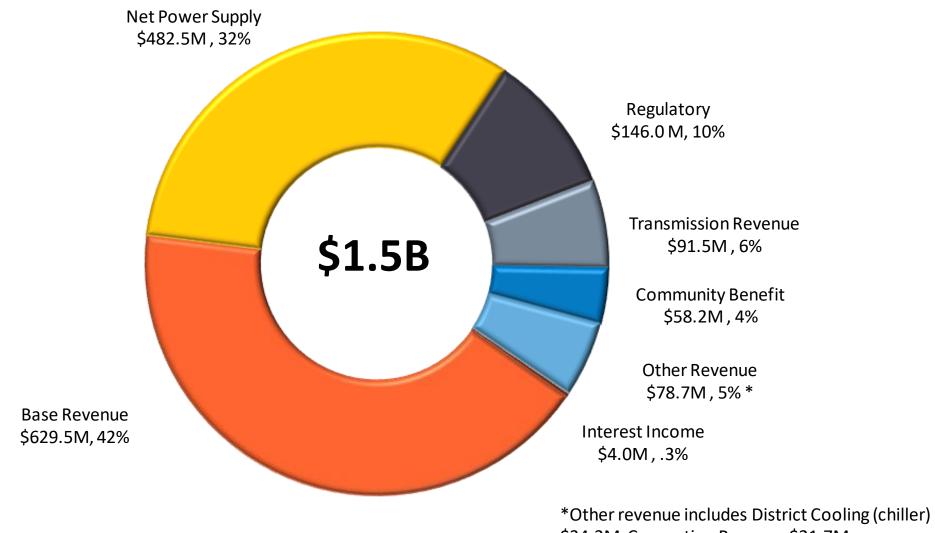
Fund Summary FY 2022

| | FY 2020 | FY 2021 | FY 2021 | FY 2022 | FY 2022 Proposed To FY 2021 | |
|-----------------------|-----------|-----------|-----------|-----------|-----------------------------------|----------|
| (\$ millions) | Actual | Amended | Estimated | Proposed | Amended | % Change |
| Beginning Balance | \$413.4 | \$394.2 | \$387.8 | \$261.0 | (\$133.2) | (34.0%) |
| Revenue/Transfers In | 1,389.9 | 1,416.0 | 1,396.4 | 1,490.3 | 74.2 | 5.2% |
| Expenditures: | | | | | | |
| Operating Expenses | 647.4 | 686.4 | 681.8 | 714.8 | 28.4 | 4.1% |
| Power Supply Expenses | 367.9 | 359.4 | 358.5 | 422.3 | 62.9 | 17.5% |
| Debt Service | 152.1 | 158.1 | 161.3 | 161.9 | 3.8 | 2.4% |
| CIP Transfer | 80.5 | 39.9 | 143.1 | 40.2 | .3 | 0.8% |
| General Fund Transfer | 111.0 | 114.0 | 114.0 | 114.0 | 0.0 | 0.0% |
| Other Transfers | 60.8 | 64.4 | 64.4 | 55.8 | (8.6) | (13.4%) |
| Reserve Transfers | (.4) | 5.0 | 0.0 | 0.0 | 5.0 | - |
| Total Expenditures | \$1,419.3 | \$1,427.2 | \$1,523.1 | \$1,509.0 | \$81.8 | 5.7% |
| Excess(Deficiency) | (\$29.5) | (\$11.2) | (\$126.8) | (\$18.8) | | |
| Ending Balance | \$387.8 | \$383.0 | \$261.0 | \$242.2 | (\$140.8) | (37.0%) |
| FTEs | 1,784 | 1,813 | 1,813 | 1,897 | 84 | 4.6% |



This information is unaudited and should be read in conjunction with the audited Comprehensive Financial Reports for the City of Austin, when published on <u>www.austintexas.gov/financeonline/finance/main.cfm</u>

FY 2022 Sources of Revenue





*Other revenue includes District Cooling (chiller) \$34.2M, Congestion Revenue \$21.7M, Infrastructure Revenue \$6.7M, Misc. Revenue \$15.3M and Product Revenue \$.8M

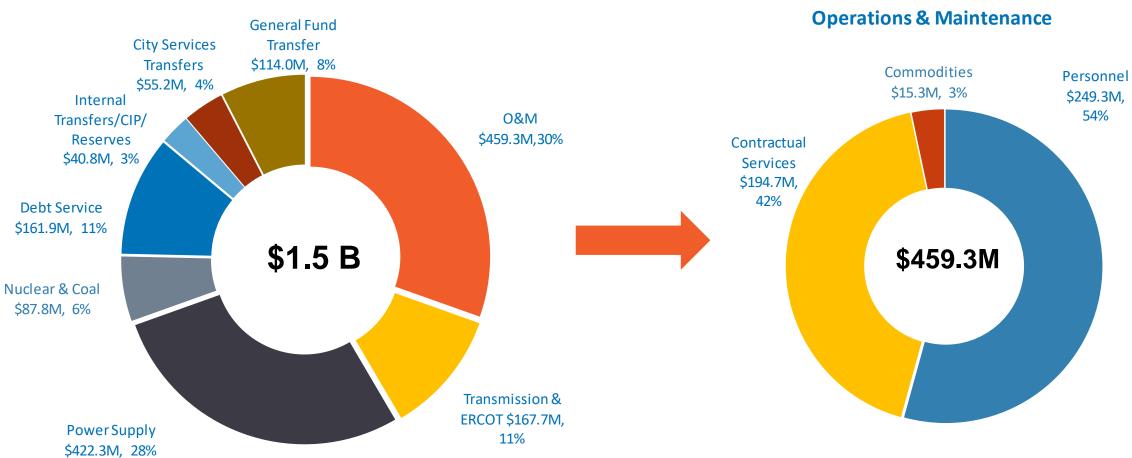


FY 2022 Revenue Budget Highlights

- Base revenue remains relatively flat
 - Customer growth projected at 1.6%
 - Energy Sales Growth Forecasted at 0.8%
 - Base rates unchanged
 - Load and revenue forecasts are based on pre-COVID expectations
- Power Supply Adjustment to be finalized in September
- Regulatory Charge to be finalized in September
 - Expected to revert to pre-COVID levels
- All Community Benefit Charges (CAP, SAL & EES) will be reviewed and updated as necessary in September
 - Customer Assistance Program (CAP) returns to a 10% discount



Funding Needed for Austin Energy Operations FY 2022









FY 2022 Operating Expense Highlights

- Power supply expenses to be finalized in September
- City-wide across the board, cost of living increase in wages 2%; \$3.75M
- One-time \$500 employee payout \$882k
- 85 new FTEs for a net impact of \$4.6M; 1 FTE transferred to City of Austin Financial Services Department; Increasing FY22 count to 1,897 FTEs
- Insurance cost per FTE reduced from \$14,760 to \$12,546



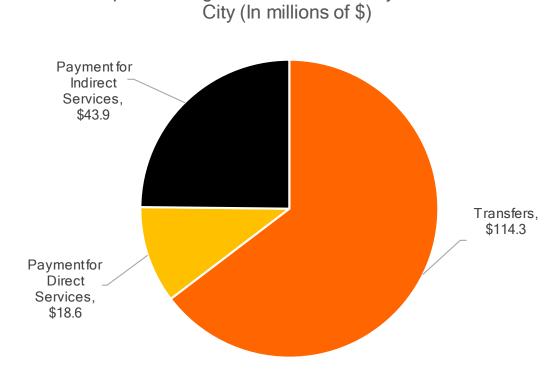


Winter Storm URI Budget Ramifications

- Work is underway on a number of initial After Action Findings using current contracts, vendor relationships and funding. This includes a continued focus on vegetation management, software upgrades (outage map/text notifications), Austin Energy/Austin Water improvement team, exploration of feeder sectionalizing and AMI load shed, and plant weatherization/heat tracing
- The full Austin Energy After Action Report is expected in Fall 2021 and may impact spending in the future
- Regulatory changes, a summary of which will be discussed in a separate presentation, may also impact future spending
- The 2022 PSA balance and rate will be addressed when the rate is set in September; the new rate would will go into effect November 1st.

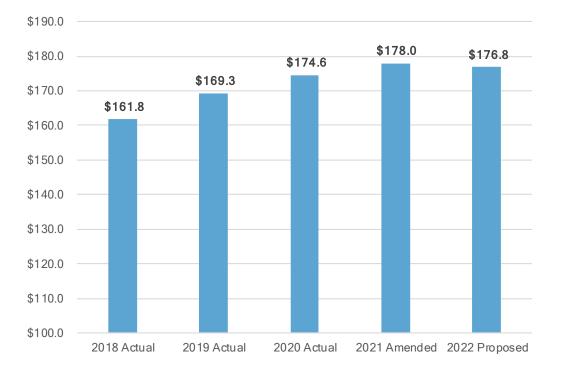






FY2022

Proposed Budget: Transfers and Payments to the







Capital Improvement Plan 5-Year Spend Plan

In millions of \$

| Business Unit | FY 2021 Approved | FY 2022 | FY 2023 | FY 2024 | FY 2025 | FY 2026 | 2022 – 2026 Total |
|---------------------------|---------------------|---------|---------|---------|---------|---------|----------------------|
| Distribution | \$91.0 | \$124.4 | \$114.1 | \$97.7 | \$101.9 | \$101.1 | \$539.1 |
| Distribution Substation | 16.9 | 23.1 | 10.5 | 33.9 | 11.1 | 9.0 | 87.7 |
| Transmission* | 36.3 | 56.6 | 39.8 | 59.9 | 36.9 | 36.3 | 229.4 |
| Electric Service Delivery | 144.2 | 204.1 | 164.4 | 191.5 | 149.9 | 146.4 | 856.2 |
| Power Production | 27.3 | 36.6 | 34.2 | 28.1 | 17.9 | 22.7 | 139.5 |
| District Cooling* | 48.6 | 40.6 | 8.4 | 0.7 | 0.3 | 0.2 | 50.2 |
| General | 136.5 | 38.7 | 28.7 | 8.2 | 7.5 | 6.7 | 89.9 |
| Total | \$356.5 | \$320.0 | \$235.7 | \$228.5 | \$175.6 | \$176.0 | \$1,135.8 |

* Recovery of capital expenditures is not a component of retail rates



Financing the Capital Improvement Plan

In millions of \$

| Business Unit | FY 2021 Approved | FY 2022 | FY 2023 | FY 2024 | FY 2025 | FY 2026 | 2022 - 2026 Total |
|---------------------------------------|---------------------|---------|---------|---------|---------|---------|----------------------|
| Total Capital Improvement Plan | \$356.5 | \$320.0 | \$235.7 | \$228.5 | \$175.6 | \$176.0 | \$1,135.8 |
| | | | | | | | |
| Debt | 211.9 | 184.3 | 125.7 | 108.4 | 80.4 | 89.5 | 588.3 |
| Cash | 107.9 | 96.2 | 70.5 | 80.7 | 55.3 | 46.5 | 349.2 |
| Contribution in aid of construction | 36.7 | 39.5 | 39.5 | 39.4 | 39.9 | 40.0 | 198.2 |
| Total | \$356.5 | \$320.0 | \$235.7 | \$228.5 | \$175.6 | \$176.0 | \$1,135.8 |
| | | | | | | | |
| Debt % | 59.4% | 57.6% | 53.3% | 47.5% | 45.8% | 50.9% | 51.8% |
| Cash % | 30.3% | 30.1% | 29.9% | 35.3% | 31.5% | 26.4% | 30.7% |
| Contribution in aid of construction % | 10.3% | 12.3% | 16.8% | 17.2% | 22.7% | 22.7% | 17.5% |



Financial Health





Average Residential Customer Bill Impact

Unbundled 5-Tier Inclining Block Energy Rate (Inside City of Austin) Customer

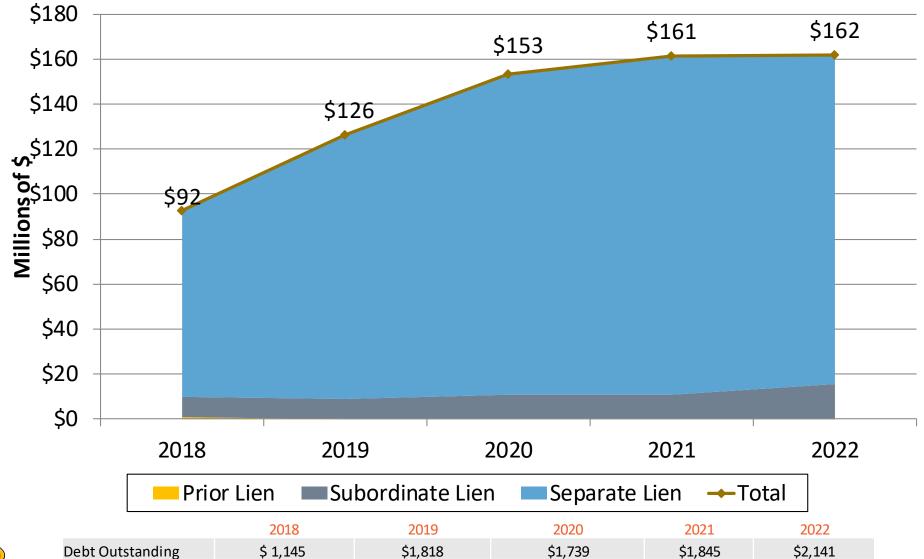
| Average Monthly Bill | Energy (kWh) | FY 2021 | FY 2022 | \$ Change from BY2021 (Budget) | n % Change |
|--|--------------|---------|---------|--------------------------------------|---------------|
| Customer Charge | | \$10.00 | \$10.00 | \$- | 0.00% |
| Base Electricity Charge | 860 | \$35.01 | \$35.01 | \$- | 0.00% |
| Power Supply Adjustment (PSA)* | 860 | \$26.47 | \$ TBD | | |
| Community Benefit Charge (CBC)* | 860 | \$4.44 | \$ TBD | | |
| Regulatory Charge * | 860 | \$8.68 | \$ TBD | | |
| Total Monthly Bill | 860 | \$84.60 | \$ TBD | \$ | TBD% |
| Total CAP Customer Discounted Bill* | 860 | \$62.29 | \$ TBD | \$ | TBD% |

* The PSA, Regulatory Charge and Community Benefit Charges will be updated with final proposed rates in September 2021.





Debt Service by Fiscal Year FY 2018-2022







Austin Energy Financial Health

| | 2021 Minimum | 2020 Actual | 2021 Estimate | 2022 Forecast |
|---|-----------------|----------------|------------------|------------------|
| Standard & Poor's (S&P) credit rating on separate-lien revenue bonds | AA | AA | AA | AA |
| Working Capital | \$117M | \$405M | \$264M | \$273M |
| Days Cash on Hand (Fitch) | 150 days | 232 | 194 | 180 |
| Debt Service Coverage (before GFT) * | 2.5X | 2.3 | 2.3 | 2.2 |
| Debt Service Coverage (after GFT) * | 2.0X | 1.3 | 1.5 | 1.4 |
| Debt to Capitalization | 50% | 52% | 54% | 56% |
| NetIncome | \$10M | (\$35M) | (\$41M) | (\$19M) |



* Debt service coverage ratios presented do not include imputed debt associated with power purchase agreements



Austin Energy Financial Health - Reserves

| 2021 Minimum | 2020 Actual | 2021 Estimate | 2022 Forecast |
|-----------------|--|--|--|
| \$117M | \$405M | \$264M | \$273M |
| \$106M | \$107M | \$107M | \$107M |
| \$89M | \$110M | \$110M | \$110M |
| \$102M | \$70M | \$70M | \$70M |
| \$414M | \$594M | \$644M | \$641M |
| | Minimum \$117M \$106M \$89M \$102M | Minimum Actual \$117M \$405M \$106M \$107M \$89M \$110M \$102M \$70M | MinimumActualEstimate\$117M\$405M\$264M\$106M\$107M\$107M\$89M\$110M\$100M\$102M\$70M\$70M |

| | 2021 Estimate | 2022 Forecast |
|-----------------------------|------------------|------------------|
| Non-Nuclear Decommissioning | \$38M | \$32M |

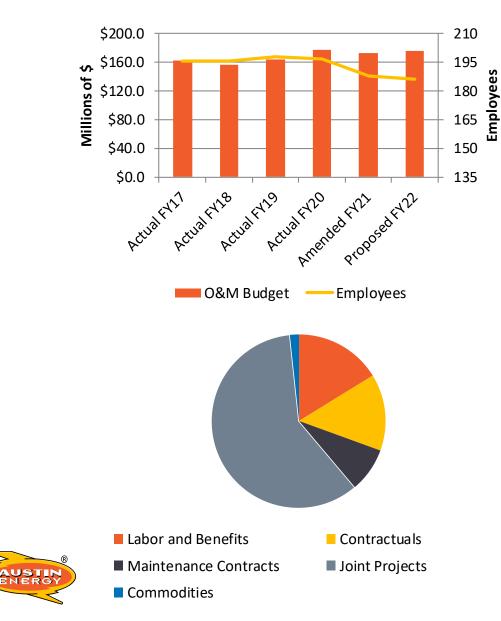


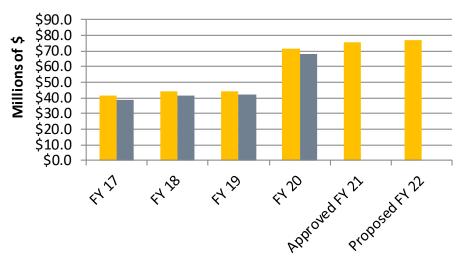
Fiscal Year 2022 Proposed Budget Presentation

Major Business Unit Discussions



FY 2022 Power Generation & District Cooling Budget Summary







- STP , FPP & Nacogdoches- O&M budget increased by \$3M due to increase in planned outage and maintenance expense
- District Cooling O&M proposed budget for FY22 \$19.4M 2 new plants coming online in FY22 - MEC2 & ACC Highland
- \$4M reduction in FY22 related to Decker O&M
- District Cooling Mueller Energy Center Plant No. 2 capital expenses of \$19.5M
- Sand Hill Energy Center capital expenses of \$19.1M
- District Cooling Downtown Tower 5C Customer Connection capital expenses of \$6.6M
- District Cooling Domain Switchgear Upgrade capital expenses of \$4.2M 23

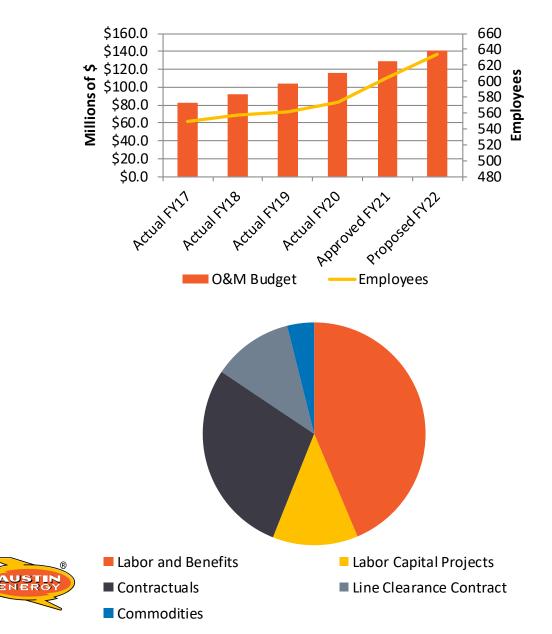


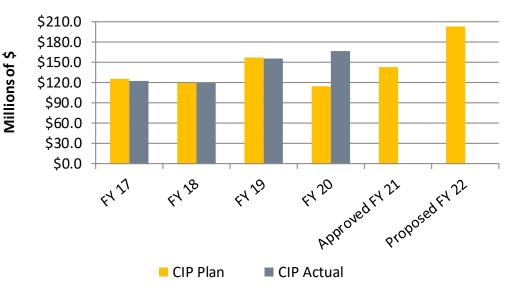
FY 2022 Power Generation & District Cooling CIP Highlights 5-Year Spend Plan

| | FY 2021 Approved | FY 2022 | FY 2023 | FY 2024 | FY 2025 | FY 2026 | 2022 – 2026 Total |
|--|---------------------|---------|---------|---------|---------|---------|----------------------|
| District Cooling - Mueller Energy Center Plant No. 2 | \$1.8 | \$19.5 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$19.5 |
| Sand Hill Energy Center Capital Program | \$13.1 | \$19.1 | \$19.1 | \$13.3 | \$7.5 | \$10.4 | \$69.5 |
| District Cooling - Downtown - Tower 5C Customer Connection | \$0.3 | \$6.6 | \$0.9 | \$0.0 | \$0.0 | \$0.0 | \$7.5 |
| District Cooling - Domain - Switchgear Upgrade | \$6.0 | \$4.2 | \$0 | \$0 | \$0 | \$0 | \$4.2 |



FY 2022 Electric System Delivery Budget Summary





- Rapid growth has continued in the Austin region and requires staffing increases
- 29 new FTEs included in FY 2022 Proposed Budget; CIAC (Customer reimbursements) will offset some financial impact
- \$2.2M Increase for Distribution Design North and South contractors to keep up with growth
- \$1.7M Smart grid and network maintenance and security
- \$1M Pole inspection contract
- \$1M Increase for computer hardware maintenance for replacing and upgrading current systems

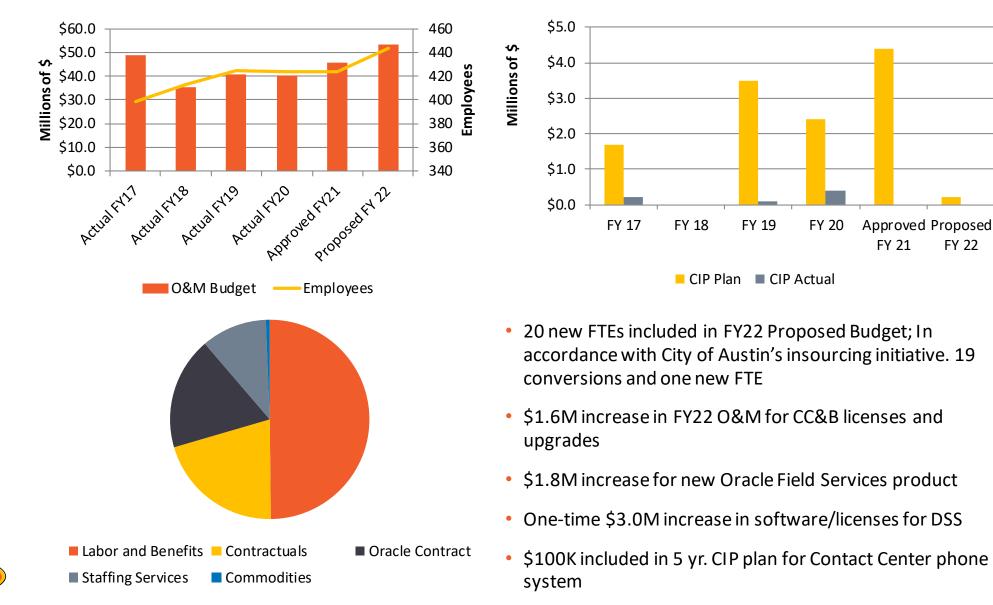


FY 2022 Electric Service Delivery CIP Highlights 5-Year Spend Plan

| | FY 2021 Approved | FY 2022 | FY 2023 | FY 2024 | FY 2025 | FY 2026 | 2022 – 2026 Total |
|---------------------------------|---------------------|---------|---------|---------|---------|---------|----------------------|
| Meter Replacements | \$15.3 | \$16.6 | \$11.2 | \$8.7 | \$8.7 | \$8.7 | \$53.9 |
| Rainey Street Substation | \$8.6 | \$15.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$15.0 |
| Overhead Reliability Program | \$7.0 | \$10.0 | \$10.0 | \$10.0 | \$10.0 | \$0.0 | \$40.0 |
| Cistern Substation | \$0.0 | \$6.6 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$6.6 |
| Dunlap AT2(672MVA) Addition | \$2.1 | \$4.5 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$4.5 |

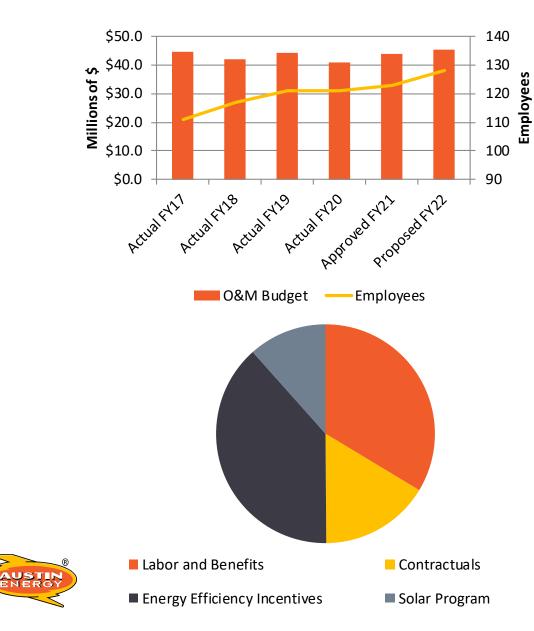


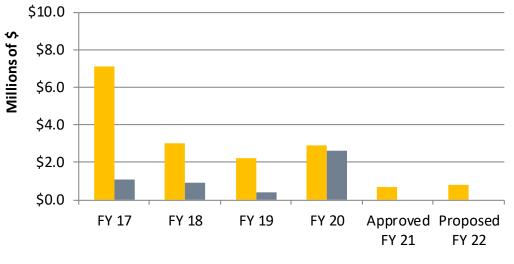
FY 2022 Customer Care & Customer Account Management Budget



ENERG

FY 2022 Customer Energy Solutions Budget Summary







- FY22 proposed budget meets or exceeds all Council and GenPlan goals
- Solar incentive budget totals \$5.25M 12 MW target
- 5 new FTEs in FY22 proposed budget; Energy Efficiency 4 New FTEs and Key Accounts 1 New FTE
- \$2.1M included in 5 yr. CIP plan for EV Charging Stations Growth

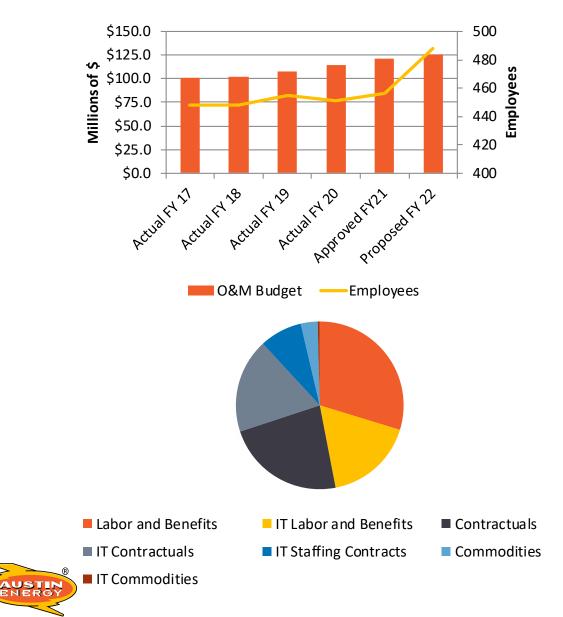
Energy Efficiency Programs

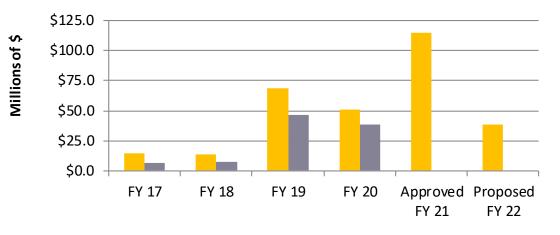
Community Benefits Charge: Energy Efficiency Services Incentives

| CBC - ENERGY EFFICIENCY INCENTIVES BUDGET | | | | | | | |
|--|--------------------|------------|------|-------------------|--------------------------------------|-----------|--|
| | FY 2021 | | | FY 2022 | VARIANCE | | |
| COMPONENT | APPROVED BUDGET | | | ROPOSED UDGET* | PROPOSED FY22 TO APPROVED FY21 | | |
| | | | | | | | |
| AE Weatherization - D.I. | \$ | 1,277,000 | \$ | 1,577,000 | | 300,000 | |
| Multi-Family Rebates | \$ | 900,000 | \$ | 900,000 | | - | |
| Multi-Family WX-D.I. | \$ | 1,800,000 | \$ | 1,800,000 | | - | |
| Loan Options | \$ | 100,000 | \$ | 100,000 | | - | |
| Commercial-Existing Construction | \$ | 2,250,000 | \$ | 2,250,000 | | - | |
| Small Businesses | \$ | 1,100,000 | \$ | 1,100,000 | | - | |
| Res. Solar Program | \$ | 2,500,000 | \$ | 2,500,000 | | - | |
| Comm Solar Performance Based Incentive | \$ | 2,750,000 | \$ | 2,750,000 | | - | |
| Residential Power Partner-Aggr | \$ | 1,499,910 | \$ | 1,499,910 | | | |
| Load Coop | \$ | 1,850,000 | \$ | 2,000,000 | | 150,000 | |
| Home Performance w Energy Star | \$ | 1,500,000 | \$ | 1,600,000 | | 100,000 | |
| School Based Education | \$ | 200,000 | \$ | 200,000 | | - | |
| Appliance Efficiency Program | \$ | 1,800,000 | \$ | 1,500,000 | | (300,000) | |
| Water Heater Timers | \$ | 200,000 | \$ | - | | (200,000) | |
| Direct Install Partners and Events | \$ | 100,000 | \$ | 150,000 | | 50,000 | |
| SPUR Strategic Partnership w/Utilities & Retailers | \$ | 1,150,000 | \$ | 1,000,000 | | (150,000) | |
| Municipal Conservation Program | \$ | 60,000 | \$ | 60,000 | | - | |
| TOTAL INCENTIVES | \$ | 21,036,910 | \$ 2 | 0,986,910 | \$ | (50,000) | |



FY 2022 Support Services Budget Summary

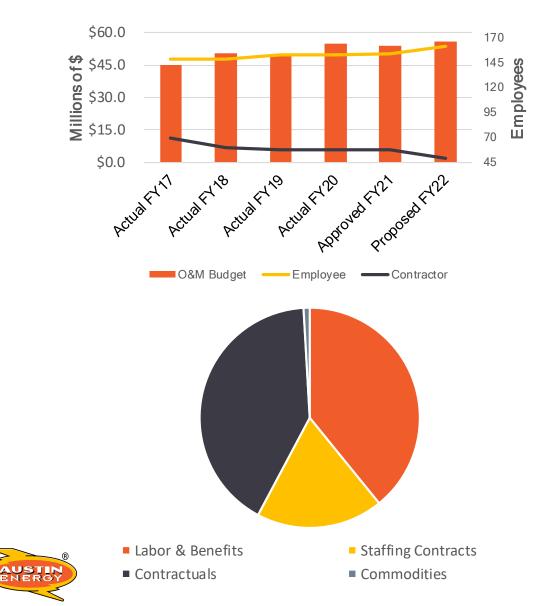


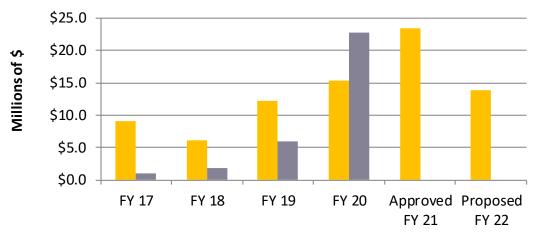


CIP Plan CIP Actual

- 31 new FTEs included in FY22 Proposed Budget; Facilities positions added as a result of moving from leased space to the new AE Headquarters
- \$35.0M included in 5 yr. CIP plan (FY 2022 & FY 2023) for New AE warehouse using COA Public-Private Partnership
- Insurance premiums increased by \$1.24M (38%), primarily in property insurance as a result of recent disaster claims within the pool
- The Support Services Information Technology budget is detailed on the next slide

FY 2022 Information Technology Budget Summary







- 7 new FTEs included in FY22 Proposed Budget
- O&M increase related to two technology initiatives, Strategic Infrastructure Transformation & Identity Governance Program (infrastructure, data center, security, cloud readiness, business continuity)
- CIP IT Infrastructure Transformation program at \$6.3M in FY2022; Identity Compliance System at \$730K in FY2022

Fiscal Year 2022 Proposed Budget Presentation

Proposed Tariff and Fee Changes



FY 2022 Tariff and Fee Changes

| Fee Schedule Changes | Current | Proposed |
|---|--------------|--------------|
| Hit and Damaged Pad Mount Transformer | \$ 8,670.00 | \$ 9,810.00 |
| Hit and Damaged Streetlight Pole | \$ 6,040.00 | \$ 5,570.00 |
| Hit and Damaged Utility Pole | \$ 13,460.00 | \$ 12,020.00 |
| Impacted Streetlight Pole (without replacement) | \$ 600.00 | \$ 560.00 |
| Impacted Utility Pole (without replacement) | \$ 1,350.00 | \$ 1,200.00 |
| Return Trip / Customer Initiation Fee | \$ 300.00 | \$ 300.00 |
| Shared Solar Set Up | - | \$ 17.00 |

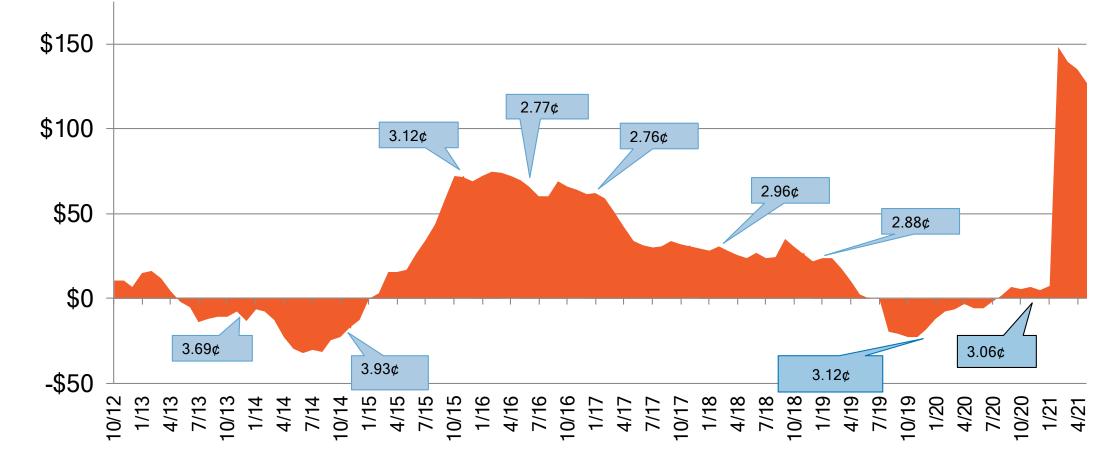
Tariff Changes:

- CAP discount rate returned to pre-COVID rate of 10%
- The PSA, Regulatory Charge and Community Benefit Charges will be updated with final proposed rates in September 2021.





Average PSA and Over (Under) Balance



O/U Balance



Millions



Customer Driven. Community Focused.SM



Confidential & Proprietary ©2018 Austin Energy. All rights reserved. Austin Energy and the Austin Energy logo and combinations thereof are trademarks of Austin Energy, the electric department of the City of Austin, Texas. Other names are for informational purposes only and may be trademarks of their respective owners.