



- Traditional Procurement Methods
- Alternative Procurement Methods
- Summary and Q&A



Bauerle Ranch Par

## Design/Bid/Build

City of Austin (Owner)

Architect/ Engineer

**Most Commonly Used** 

Lowest Cost, Responsive/Responsible **Bidder Awarded** 

General Contractor

### **Professional Services**

6-8 months – Issuance to Execution

#### **Stand-Alone RFQ**

 Single professional service provider contracts with the City for a specific project.

#### **Rotation Lists**

 Rotation List contracting allows the City to always have a group of qualified consultants available to perform a specific type of recurring work in a timely manner to meet the project and operational needs of the City.

### **Evaluation Criteria For Professional Services**

Consideration Item #	Title	Maximum Point Value
1	MBE/WBE PROCUREMENT PROGRAM (YES/NO)	N/A
2	TURNED IN ALL REQUIRED DOCUMENTS (YES/NO)	N/A
3a	TEAM'S STRUCTURE	10
3b	TEAM'S PROJECT APPROACH	20
4	EXPERIENCE OF KEY PERSONNEL (PMgr = 10; ProjProf = 6; ProjPrin = 4)	20
5	PRIME FIRM'S COMPARABLE PROJECT EXPERIENCE	15
6	MAJOR SCOPES OF WORK – COMPARABLE PROJECT EXPERIENCE	15
7	TEAM'S EXPERIENCE WITH AUSTIN ISSUES	10
8	CITY OF AUSTIN'S EXPERIENCE WITH PRIME FIRM	10
9	INTERVIEWS (OPTIONAL)	15
	TOTAL  Note: #3a, #3b, #4-#7, #9 may be edited by the Project Manager (PM)	115

### **Construction: Invitation for Bid**

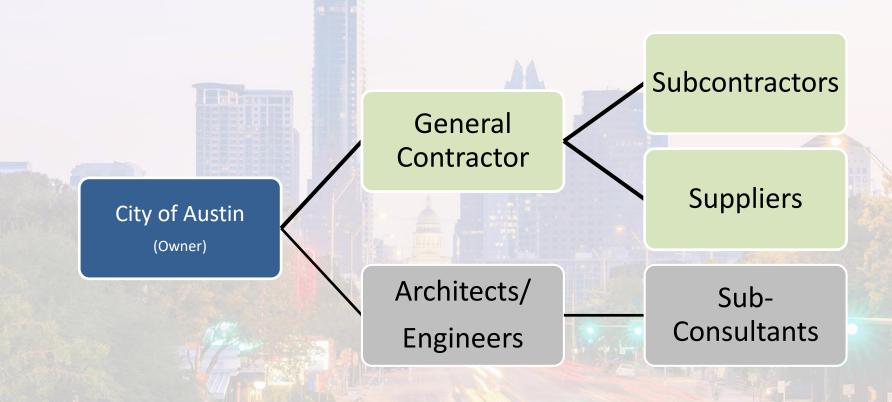
130 days – Issuance to Execution

- Lowest responsible bidder is determined by:
  - Low Bid
  - City's MBE/WBE Program, solicitation goals met or Good Faith Efforts demonstrated
  - Experience, resources and safety

### **Alternative Delivery Procurement Methods**

Competitive Sealed Proposals (CSP)
Construction Manager at Risk (CMR)
Design Build (DB)
Job Order Contracting (JOC)

## **Competitive Sealed Proposal Team Structure**



# **Competitive Sealed Proposal (CSP)**

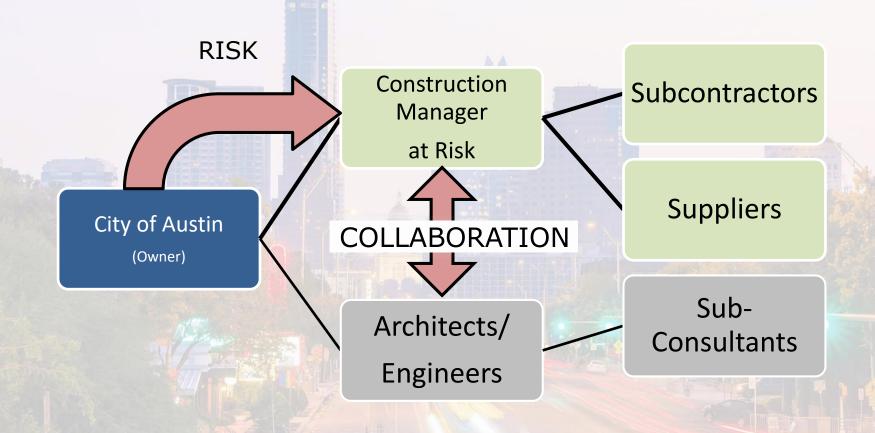
6-7 months – Issuance to Contract Execution

#### **BENEFITS:**

- Most similar to traditional (Design/Bid/Build)
- Contractor selected by Best Value
- Cost proposals are clarified and can be negotiated for changes in scope or schedule

- Council approval required for use of the methodology
- \$1.5M budget limitation for civil work
- Requires complete drawings & specifications
- Not recommended for schedule-sensitive work
- Evaluation Panel Requirements

### **Construction Manager at Risk Team Structure**



# **Construction Manager-at-Risk (CMR)**

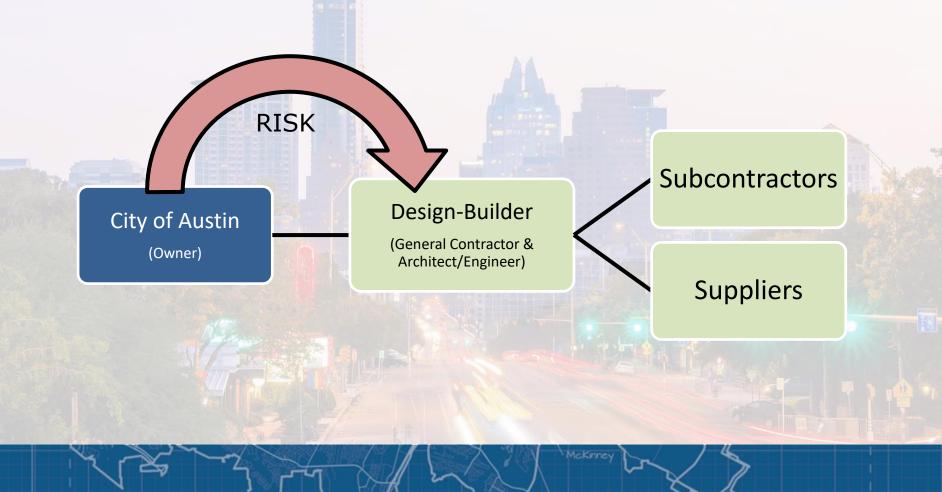
9-11 months – Issuance to Execution

#### **BENEFITS:**

- Best Value
- Construction Manager (CM) is on-board during design phase to collaborate on constructability and cost savings
- Construction can start before design is complete
- CM is responsible for construction (Minimizing need for change orders)
- City reviews CM's processes "Open Book Method"
- Recommended for larger complex projects with time sensitive schedules

- Council approval required for use of the methodology
- Two solicitations required (A/E & CM)
- A/E evaluated experience working with a CMR
- CMR Fee, General Conditions Stipulated Sum, Pre-Construction Phase Estimate
- One-step Selection Process
- Evaluation Panel Requirements
- Requires increased involvement by the Project Manager





## **Design-Build (DB)**

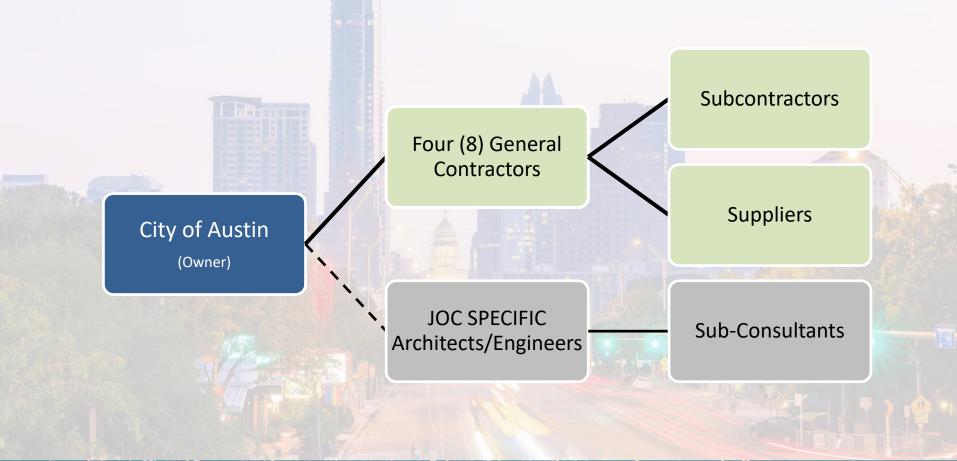
11-13 months – Solicitation to Execution

#### **BENEFITS:**

- Design-Builder is a single firm to perform both design and construction
- Contractor selected by Best Value
- Construction starts before design is complete (saves time)
- Fewer Change Orders, fewer delays, expected higher quality of results
- Recommended for time sensitive projects

- Council approval required for use of methodology
- Requires Design Criteria Manual which is solicitated separately
- Professional Engineer needed to represent the Owner
- Two-step Selection Process
- Evaluation Panel Requirements

### **Job Order Contracting Team Structure**



### **Job Order Contracting (JOC)**

10 weeks from 100% Design

#### **BENEFITS:**

- Contractor selected by Best Value
- Multiple Contractors on a Rotation List
- Multiple Job Orders performed simultaneously
- Contract can extend to multiple terms
- Unit Price Book for cost control
- Recommended for time-sensitive, minor construction, renovation or repair work of facilities

- Requires knowledgeable City resources to administer base contract and individual job orders.
- Recommended for projects less than \$300,000.

# **Evaluation Criteria for Alternative Delivery Methods**

Delivery Type	Criteria Title	Point Values
CSP / CMR / DB	MBE / WBE Procurement Program	YES / NO
CSP / CMR / DB	Safety Records	YES / NO
CSP / CMR / DB	Offeror's Financial Capability	YES / NO
CSP / CMR / DB	Required Documentation	YES / NO
CSP / CMR / DB	Contractor's Comparable Experience / CMR Experience / DB Experience	20 / 25 /15
CSP	Past Performance on City of Austin Projects	10
CSP	Key Personnel Comparable Experience	20
CSP / CMR / DB	Major Subcontractor's Experience / Major Subconsultants/Subcontractors-DB	10 / 10 / 15
CSP	Organizational Structure and Business Practices	15
CSP	Quality of Goods and Services by Sustainability	10
CMR / DB	Experience CMR/DB Team Members	30 / 30
CMR / DB	Team Structure	10 / 15
CMR	Work Approach and Delivery Schedule	15
CMR / DB	Reputation, Quality of Goods and Services and Business Practices	15 / 20
CMR / DB	Team Experience with Austin-Area Issues	10 / 10
CMR / DB	Local Business Presence (non-federally funded projects)	5
CSP / CMR	Price / Proposed Fees	30 / 30
CSP / CMR / DB	Service-Disabled Veteran Business Enterprise	3% evaluated criteria
CSP / CMR	Optional Interview	15 / 25
DB	Step 2 - Shortlist maximum of 5 Offerors	
	Mandatory Interviews	30
	Proposed Fees	30

