

OpenGov: Budgeting and Planning

ZWAC Presentation

May 11, 2022



Agenda

- How did we get here?
- What is OpenGov?
- Why OpenGov
- How will ARR utilize the system?
- Example screenshots from the system
- ZWAC statistical reports

How did we get here?

- Budgeting of the past
- Fiscal year 2014 – Excel
- Fiscal year 2017 – Excel through SharePoint
- Fiscal Year 2022 – OpenGov with Excel
- Fiscal Year 2023 – OpenGov

What is OpenGov

- Cloud-based budgeting & performance management
- Designed exclusively for government
- Collaborative budget process
- Budget monitoring and reporting
- Dashboard and story creation

Why OpenGov

- Designed exclusively for government entities
- All the latest features and functionality
- Unlimited users (no per-user fee)
- Transparency

Dashboards

Create New Dashboard

BUDGET & REPORTING

Network

Reports

Budgets

Data

Portal

Stories

BP

Settings

Help

Billed Revenue Report

Updated 5 months ago

PRIVATE

123 139 3,225

Brent Paige

Updated 5 months ago

\$13,024.22 \$57,902.84 \$195,891.50

Performance Measure Varianc...

Updated 5 months ago

ORGANIZATION

12 10.92 7

Budget Monitoring by Unit

Updated 5 months ago

PRIVATE

\$7,480,820.87 \$808,882.80 \$808,882.80

Central Business District (CB...

Updated 5 months ago

PRIVATE

\$288,882.80 \$78,408.11 \$820,088.80

DRAFT: Intergovernmental Agr...

Updated 7 months ago

PRIVATE

1 1 1

Operating Budget & Performa...

Updated 7 months ago

ORGANIZATION

\$875,674.18 \$18,888,418.88 \$88,670.48

DRAFT: Contract Monitoring D...

Updated 7 months ago

PRIVATE

355,775.43 11,406.4 1

FY22 Approved Budget

Updated 8 months ago

ORGANIZATION

\$700,000.00 \$700,000.00 \$700,000.00

BUDGET & REPORTING

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You are in: [Dashboards](#) / Performance Measure Variance Monitoring

Performance Measure Variance Monitoring

Tell us about it...

Print Edit

KPI: Est. Percent of Curbside Collected Materials Diverted

ON TRACK Target Greater than or equal to 45.18

41.38

Variance to Goal Indicator in March 2022

KPI: Percent of Combined Services Collected

ON TRACK Target Greater than or equal to 99.891

99.85

Variance to Goal Indicator in March 2022

KPI: Lost Time Injury Rate per Equivalent Employee

PROVIDE EXP... Target Is equal to 0

0

Variance to Goal Indicator in FY2023

KPI: Percent of URO Properties Reporting Access to Recycling

TRENDING LOW Target Greater than or equal to 94

0

Variance to Goal Indicator in FY2023

KPI: Customer Satisfaction with All Curbside and HHW Services

TRENDING LOW Target Greater than or equal to 94

0

Variance to Goal Indicator in FY2023

Tons of Curbside Bulk Collected

TRENDING LOW Target Greater than or equal to 1,108.25

12

Variance to Goal Indicator in March 2022



Summary Details

☒ Show Totals ☐ Group by Variance to Goal Indicator Export CSV ▼ Manage Columns ▼

FISCAL YEAR	FISCAL MONTH	FISCAL MONTH NUMBER	ACTUAL MONTHLY RESULT	CURRENT YEAR ESTIMATE	PROGRAM NAME
2022	October	1	37.94	40.29	Waste Diversion
2022	November	2	38.33	40.29	Waste Diversion
2022	December	3	41.04	40.29	Waste Diversion
2022	January	4	37.69	40.29	Waste Diversion
2022	February	5	37.53	40.29	Waste Diversion
2022	March	6	41.38	40.29	Waste Diversion

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Reports CLASSIC

Reports NEXT GEN

Dashboards

Dashboards

Create New Dashboard

Billed Revenue Report

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Commercial ID Card Cost

CDSD Disposition

CDSD Volume

Brent Paige

Updated 5 months ago

PRIVATE

Market Costs: \$100M

OpenGov Payments

WFO

Performance Measure Varianc...

Updated 5 months ago

ORGANIZATION

Sum of Contractable Bulk Collection

Average Lib. of Recycling per Household

Number of Changes, Requests, and Special Funds

Budget Monitoring by Unit

Updated 5 months ago

PRIVATE

Tech Collection

Showerhead SP (2024)

Person Resources

Central Business District (CB...

Updated 5 months ago

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Central Business District Volume Change

CDSD 1 agrees with Monthly Budget Range Target

Central Business District Pre

DRAFT: Intergovernmental Agr...

Updated 7 months ago

PRIVATE

BA - Consider Economy CDD Partnership

BA - CDD Bulk Collection

MSD - MSD Design Fleet Agreement

Operating Budget & Performa...

Updated 7 months ago

ORGANIZATION

Highlight Card Purchases

Total Dept Personnel

Compliance Operations

DRAFT: Contract Monitoring D...

Updated 7 months ago

PRIVATE

Employee Overtime Summary - Organizational Services

LAUNCH

1

FY22 Approved Budget

Updated 8 months ago

Revenue

Commodities

Commodities

- BUDGET & REPORTING
- Network
- Reports
- Budgets
- Data
- Portal
- Stories

You are in: [Dashboards](#) / Operating Budget & Performance Monitoring

Operating Budget & Performance Monitoring

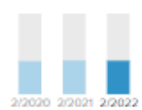
Budgeted revenue with major fee groups and budgeted expense by types and activity with highlights. KPI's and other metrics which are related to cost drivers are included for additional context.

Print Edit

Total Departmental Revenue

1/31: On Track. Dumpster & Recycling sales revenue trending high; Dumpster to Cart delayed (Recycling Rev under review) Travis Co permits read

Data Updated yesterday | [Prorated Budget](#)



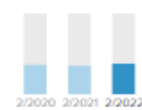
41.57%

In Revenues of \$110,998,492.00 Budgeted (Prorated) through Feb 2022

Total Departmental Expenses

1/31: Trending slightly low; \$1.4M FY21 AP; Brush is high; Clean Community Fee Revenue trending low

Data Updated yesterday | [Prorated Budget](#)



37.86%

In Expenses of \$112,282,517.00 Budgeted (Prorated) through Feb 2022

Base Fee Revenue

[FY22 Fee Inc: \$1.50] 1/31: Residential is at target level; Commercial is slightly below budget, fell slightly again

Data Updated yesterday | [Prorated Budget](#)



\$27,921,896.56 (58.73%) Remaining


\$19,623,384.44

In Revenues of \$47,545,281.00 Budgeted Through Feb 2022

Cart Fee Revenue

1/31: Total cart revenue on track; Number of Res carts under target levels; 96 Gal trending high; Commercial levels high overall

Data Updated yesterday | [Prorated Budget](#)



\$16,599,372.25 (57.94%) Remaining

\$12,049,591.75

In Revenues of \$28,648,964.00 Budgeted Through Feb 2022

Clean Community Fee Revenue

1/31: No significant variance to budget; slight increases in Jan

Data Updated yesterday



\$12,100,000.00 (53.40%) Remaining


\$12,100,000.00

In Revenues of \$29,460,000.00 Budgeted Through Feb 2022

Total Dept Personnel

1/31: [76/514] Vacancies (15%); 7 FTEs > 1 yr; 15 New FTEs; 2 PR; holidays; OT trending high at 56% of Budget

Data Updated yesterday



\$28,540,508.14 (50.54%) Remaining

\$19,398,416.86

In Expenses of \$47,938,925.00 Budgeted Through Feb 2022

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- Help

BUDGET & REPORTING

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Filters

Views

Departmental Discretionary Personnel: YoY

Budget v. Actual YTD by Program - March

Total Departmental Expenses

FY21 Q3YTD Overtime

FY21 YTD Q3 by Expense Type

Overtime by Program YTD

FY21 Travel and Training

FY21 Bad Debt Expense

Total Department Expenses - Prior Month

Overtime by Program - Prior Month

Highlight: Employee Travel and Training - Prior Month

Highlight: Bad Debt Expense - Prior Month

Highlight: Compost Overtime

FY21 Q4 Story: Personnel

Toll Charges

Recycling Processing Costs

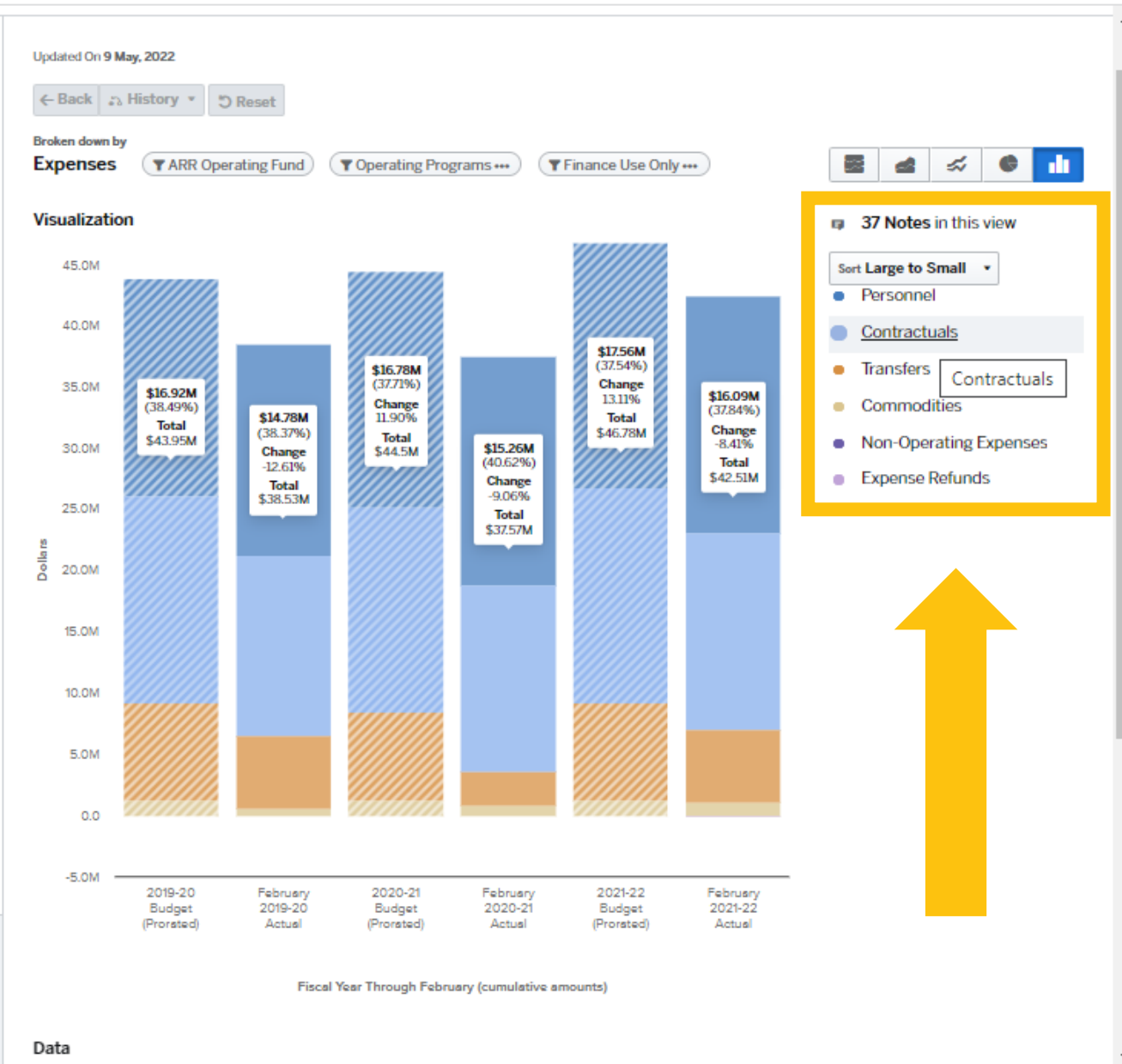
Services - Medical Surgical

+ Save view

CONFIGURE REPORT

Settings

Set default state



⬇️

BUDGET & REPORTING

🌐

Network

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Reports

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Budgets

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Data

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Portal

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Stories

BP

Settings

🔧

Help

Filters

Views

Departmental Discretionary Personnel: YoY

Budget v. Actual YTD by Program - March

Total Departmental Expenses

FY21 Q3YTD Overtime

FY21 YTD Q3 by Expense Type

Overtime by Program YTD

FY21 Travel and Training

FY21 Bad Debt Expense

Total Department Expenses - Prior Month

Overtime by Program - Prior Month

Highlight: Employee Travel and Training - Prior Month

Highlight: Bad Debt Expense - Prior Month

Highlight: Compost Overtime

FY21 Q4 Story: Personnel

Toll Charges

Recycling Processing Costs

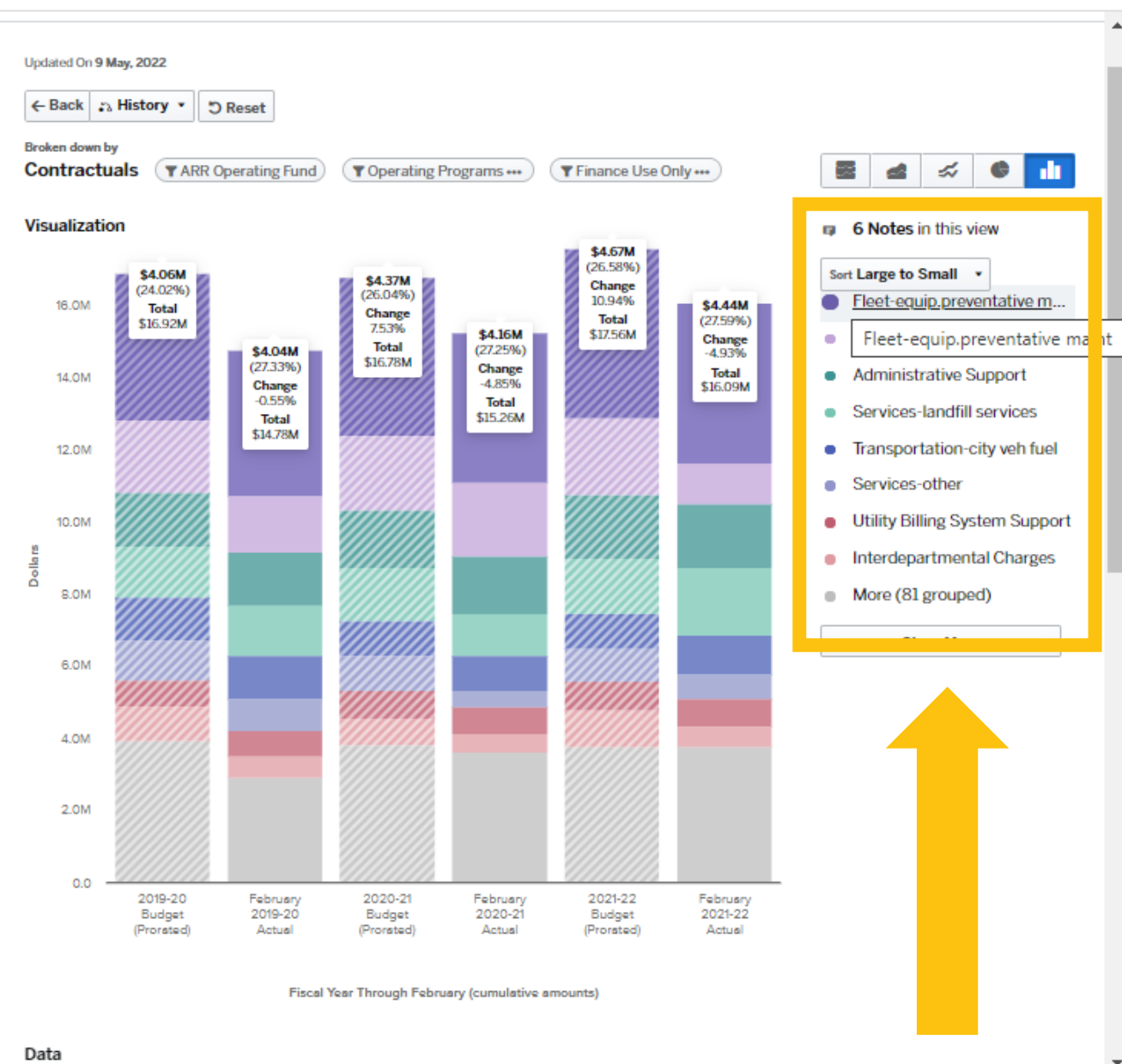
Services - Medical Surgical

+ Save view

CONFIGURE REPORT

⚙️ Settings >

🏠 Set default state >



Single Stream Recycling Statistical Report

To: Zero Waste Advisory Commission

CURRENT DATE

Overview of Contracts

The City of Austin is currently in 20-year contracts with Balcones Resources (Balcones) and Texas Disposal Systems (TDS) for the City's curbside single stream recycling processing. The agreements require the vendors to receive collected materials intended for recycling and to operate a materials recovery facility for the purposes of accepting, sorting, processing, and marketing the City's collected material. Under the terms of the current agreements, Balcones receives 60% of the City's collected material on an annual basis while Texas Disposal Systems receives 40%.

Processing cost per ton is established during the recycling contract reset period that occurs every five years. The City receives revenue and pays processing costs to both vendors. The basis for revenue is the composition percentage of each class of recyclable material. This is determined during semi-annual composition studies that occur at each vendor's facility.



Questions



Single Stream Recycling Statistical Report

To: Zero Waste Advisory Commission

CURRENT DATE

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Prior to the latest contract reset that occurred in October 2021 both vendors had the same revenue share formula. However, during that reset period Balcones Resources agreed to a new revenue share formula. The following is each vendors' current revenue share formula:

Texas Disposal Systems: (Revenue Percent x Value of Recyclable Material) - Processing Fee

Balcones Resources: (Gross Value of Recyclable Material - Processing Fee) x Revenue Percent

Note: Colors associated with each vendor are consistent throughout the report. Balcones amounts are represented by dark blue. TDS amounts are represented by light blue. Colors related to prior periods within charts are muted. Values displayed at the bottom of graphs are reflective of the most current period.

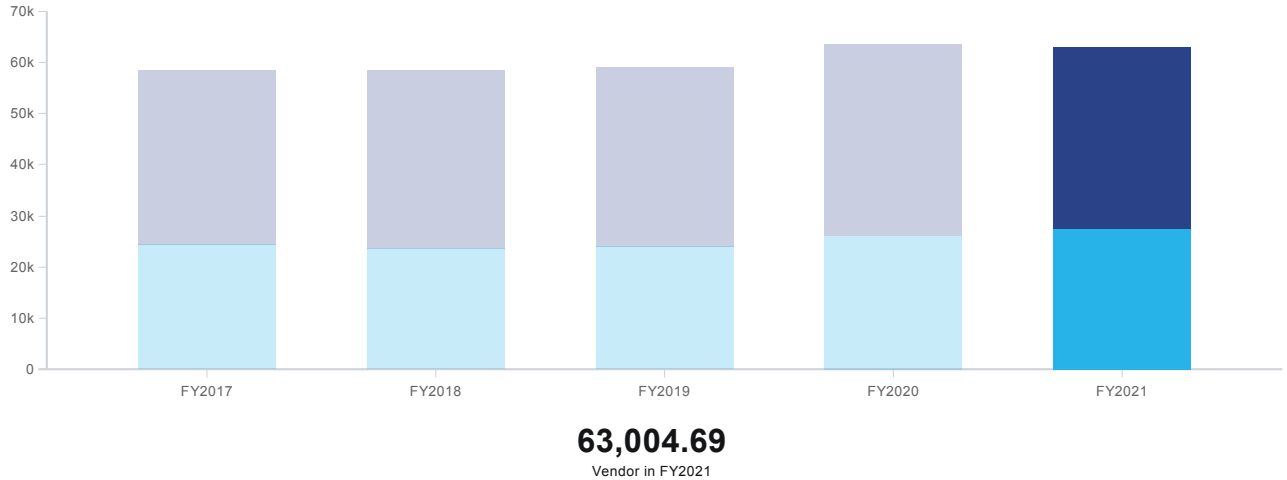
Tonnage of Curbside Recycling by Vendor

Historical Annual Recycling Tonnages by Vendor

Curbside Recycling by Vendor: 5 Year Annual History

Light Blue: Texas Disposal Systems
Dark Blue: Balcones Resources

Data Updated 16 weeks ago



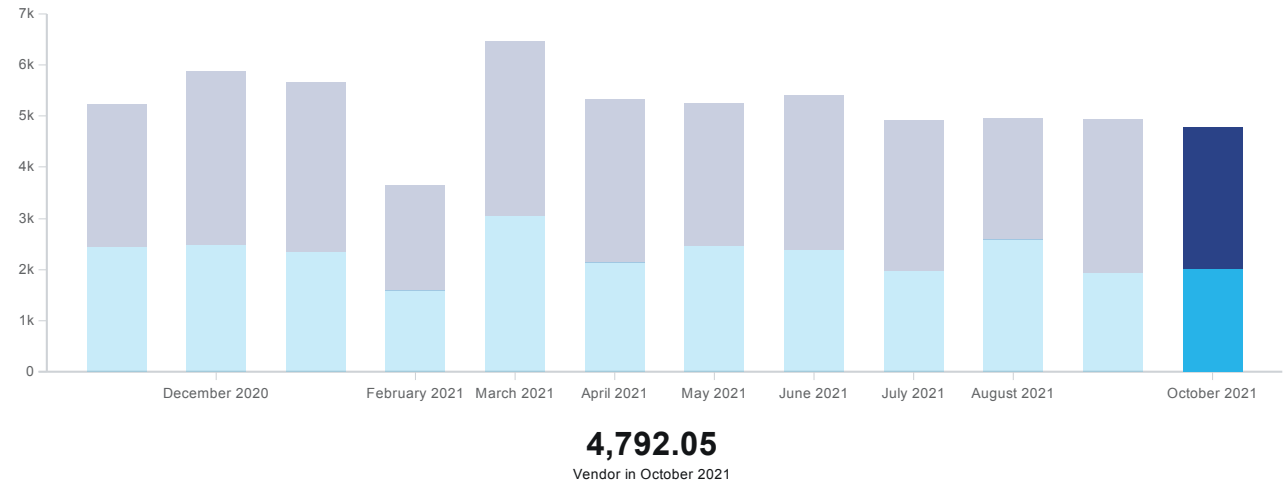
Vendor	FY2017	FY2018	FY2019	FY2020	FY2021
Tons Delivered					
BALCONES	34,201.13	35,096.77	35,302.74	37,341.30	35,507.33
TDS	24,488.10	23,550.38	23,986.85	26,089.28	27,497.36
TONS DELIVERED	58,689.23	58,647.15	59,289.59	63,430.58	63,004.69

Current Monthly Curbside Collection Tonnages by Vendor

Curbside Recycling by Vendor: 12 Month History

Light Blue: Texas Disposal Systems
Dark Blue: Balcones Resources

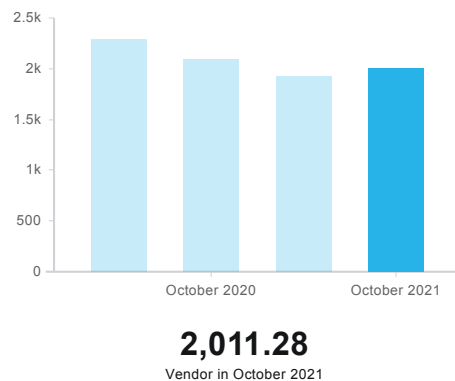
Data Updated 16 weeks ago



TDS: Year over Year - 2 Months

Tons delivered to Texas Disposal Systems - current and prior month for two years.

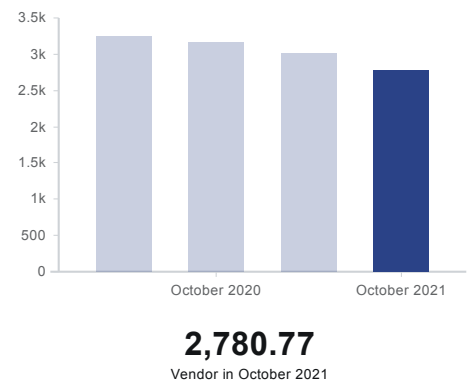
Data Updated 16 weeks ago



Balcones: Year over Year - 2 Months

Tons delivered to Balcones Resources - current and prior month for two years.

Data Updated 16 weeks ago



Vendor	September 2020	October 2020	September 2021	October 2021
Tons Delivered				
BALCONES	3,248.67	3,176.88	3,006.21	1,286.17
TDS	2,294.06	2,094.01	1,930.38	2,011.28
TONS DELIVERED	5,542.73	5,270.89	4,936.59	3,297.45

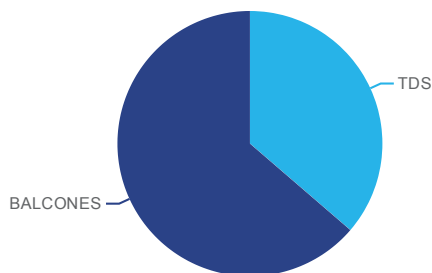
Curbside Recycling Costs and Revenue by Vendor

What is the cost of curbside recycling processing?

Processing Cost by Vendor

Amounts displayed are only related to the month of (INSERT HERE).

Data Updated 16 weeks ago



\$389,488.42

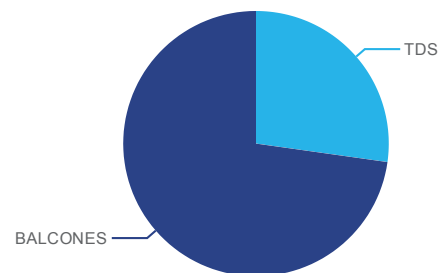
Vendor from FY2022

What revenue is received from curbside recycling?

Revenue Share by Vendor

Amounts displayed are only related to the month of (INSERT HERE).

Data Updated 16 weeks ago



\$443,494.89

Vendor from FY2022

Curbside recycling in Austin is collected in a single cart and therefore materials delivered to the vendor which have resale value must be sorted and prepared for secondary markets. This processing cost is assessed by the vendors and paid by the City per ton of recyclables delivered. The gross amount above is recognized as "Collection Costs" expense within Austin Resource Recovery's operating fund.

Vendors compensate the City for an estimated portion of the resale value of recyclable material collected via revenue sharing. The gross amount above is recognized as "Recycling Sales" revenue within Austin Resource Recovery's operating fund.

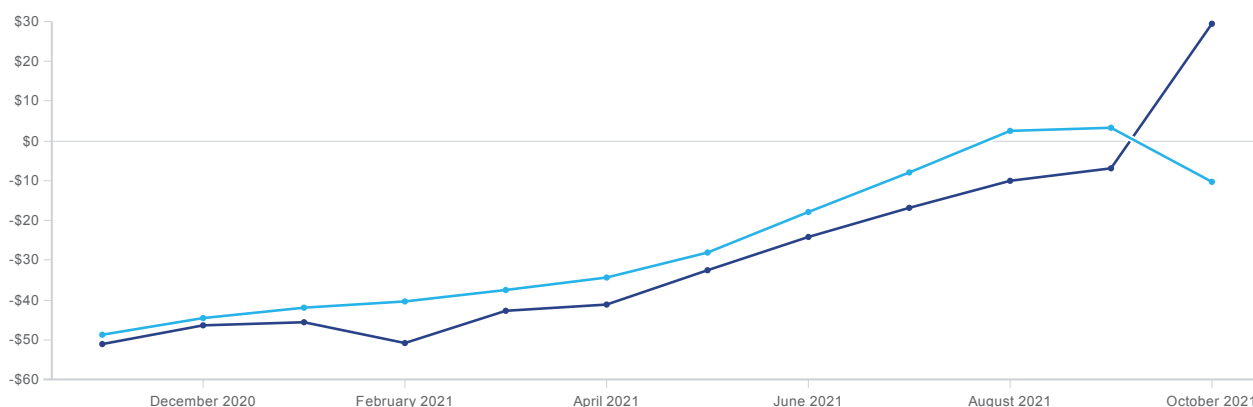
Net Value to the City per Ton by Vendor

The graph below divides the net monthly revenue from each vendor by the tonnages delivered to each vendor in a given month, compensating for the difference in value generated from the amount of recyclables delivered. The differences in net value to the city per ton in a given month (below) are the result of contractual differences in processing rates and revenue sharing terms.

Net Revenue Due to the City per Ton

Due to cost being displayed as negative numbers, lower values in the visual display show higher cost to the City.

Data Updated 16 weeks ago



[Austin Resource Recovery](#)

[Texas Disposal Systems](#)

[Balcones Resources](#)

[OpenGov](#)