



Austin

**Habitat**  
**for Humanity®**

we build **strong, stable, and self-reliant** communities.

# OUR VISION AND MISSION

## MISSION

Seeking to put God's love into action, Austin Habitat for Humanity brings people together to build homes, communities, and hope.

## VISION

A world where everyone has a decent place to live.

we build **strong, stable, and self-reliant** communities.



# Austin Habitat for Humanity

Austin Habitat for Humanity was established in 1985 in Austin, Texas.

We serve five Central Texas counties: Travis, Hays, Caldwell, Bastrop, and Blanco.

We build high-quality new homes and sell them at affordable cost to families who complete our process, including housing counseling and “sweat equity” volunteering.

We provide housing counseling for people wanting to buy a home.



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# Changing Lives with Affordable Housing

Austin Habitat for Humanity has built more than 500 homes since 1985; repaired almost 400 homes; and empowered 12,000 community members with housing education and counseling.

All of our families are low-to-moderate income, earning up to 80% of the Area Median Family Income.

We build high-quality new homes and sell them at an affordable cost to families who complete our process, including housing counseling, and “sweat equity” volunteering.

Benefits of homeownership and stable housing include better health, educational achievement, and asset building over generations.

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# Housing Counseling

Housing Counseling is required for all Habitat homebuyers, and also offered to members of the community.

The Housing Counseling program is the first step for all Habitat homebuyers.

Each family receives group education and one-on-one counseling to identify and overcome barriers to success, like low credit scores and/or high levels of debt.

We provide housing counseling for the community to help anyone create a budget, buy a home, and assist with foreclosure prevention.



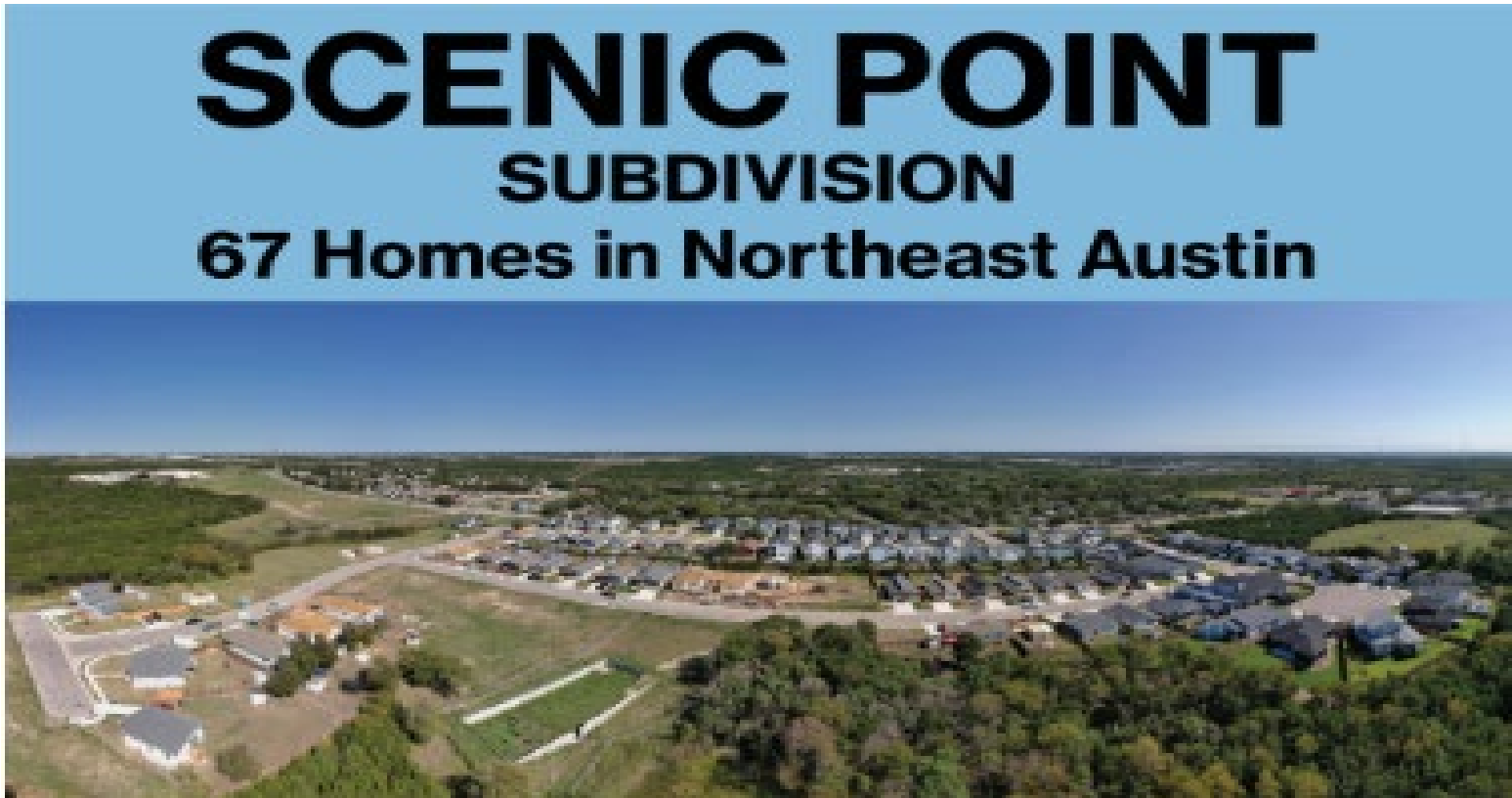


# Past Project: Mueller



we build **strong, stable, and self-reliant** communities.

# Current Project: Scenic Point



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# Future Projects

## **MONTOPOLIS**

**TOWNHOME CONDOS**

**6 Duplexes/12 Homes on .69 acres**



## **PERSIMMON**

**126 Townhomes/Condos on  
14.65 Acres in Southeast Austin**



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**HOME  
BASE**

we build **strong, stable, and self-reliant** communities.

Austin  
 **Habitat for Humanity®**



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# What is HomeBase?

HomeBase is the consulting arm and Real Estate Brokerage for Austin Habitat for Humanity.

Originally incorporated in 2005 as Austin Community Land Trust, HomeBase joined the Austin Habitat family in 2011. Our mission is to be a one-stop-shop for all things affordable homeownership. To that end, we work closely with public, private, and non-profit partners to ensure the availability and sustainability of affordable housing in Central Texas.

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Our combination of experience and flexibility means we are able to plug in and meet affordable housing program needs.

Services Offered:

- Market & sell new affordable homes
- Assist with long-term affordability compliance
- Pre-development consulting on pricing, program, & product
- Monitor & enforce compliance with private restrictive covenants
- Ensure appropriate valuation from CADs
- Manage resales of affordable units
- Source compliant mortgage financing

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## Portfolio Snapshot

Community	Developer	# of Units	Product Type								
				60% MFI Units	80% MFI Units	100% MFI Units	Pre-Dev Consulting	Subsidy Application	Buyer Qualification	Initial Sale	ReSales
Canopy at WGG	Momark	88	8-Plex		🏠	🏠	🏠	🏠	🏠	🏠	🏠
Westgate Grove	Momark	61	Single Family Detached Condos		🏠		🏠	🏠	🏠	🏠	🏠
Croslin Court	JESE RE	20	Townhome		🏠		🏠	🏠	🏠	🏠	
Addie at Westlake	Legacy	3	Row Home	🏠					🏠	🏠	
Frank/Willa	StoryBuilt	5	Stacked-Flats		🏠				🏠	🏠	
44East	IntraCorps	13	Condominium		🏠		🏠		🏠	🏠	
Axiom East	Pearlstone	3	Condominium		🏠				🏠	🏠	
Cascade Condominiums	Pearlstone	12	Condominium		🏠	🏠			🏠	🏠	

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Austin Habitat for Humanity

the store that builds homes,  
communities, and hope



# 30 Years of ReStore



## Comal ReStore

Located on Comal Street, this ReStore opened in 1992 as the first in the nation.



## Ben White ReStore

ReStore relocated in 2015, with this location serving as the flagship and corporate headquarters.

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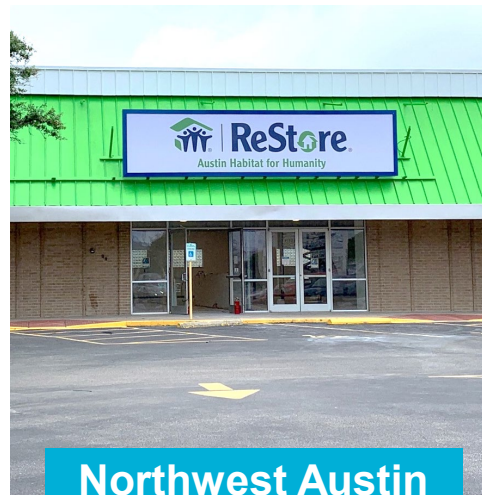
# Current ReStore Locations



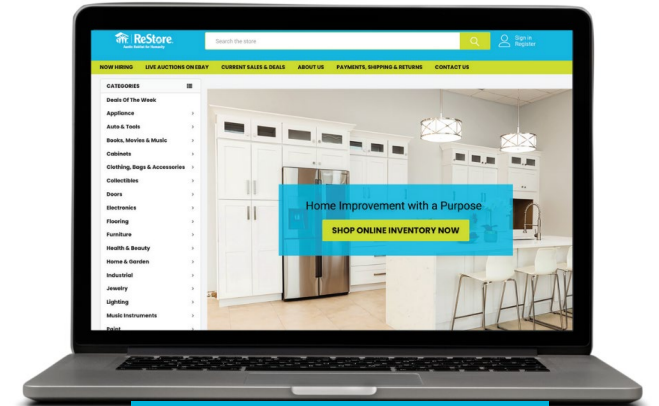
South Austin  
Opened 2015



San Marcos  
Opened 2018



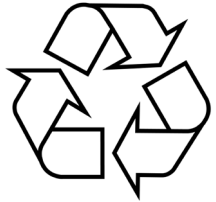
Northwest Austin  
Opened 2021



Online  
Launched 2020

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## ReStore Impact



Over 40 million pounds of reusable material diverted since 1992



Around 100 ReStore community donation partnerships



#1 grossing ReStore in the nation  
(Ben White ReStore)



Over 400,000 items are given a second life annually through resale



Employs over 60 people, with 17 new jobs created from most recent store opening and more to come

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# Future and Growth of ReStore



## **Retail Processing Center – South Hwy 183**

Broke ground November 2021; Expected to open by  
EOY 2022



## **ReStore #4 – Pflugerville**

Purchased land in Gattis Crossing Shopping Center;  
Projected to open in 2024

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# Q & A

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