

10-21-04

#26

| EVALUATION MATRIX<br>AIR SERVICE MARKET EVALUATION AND DEVELOPMENT AT ABIA<br>RFP NO. LT04300036 |   |  |  |   |
|--|---|--|--|---|
| EVALUATION FACTORS   | Campbell-Hill<br>Aviation Group<br>Alexandria, VA | Barry Clark &<br>Associates<br>Roanoke, TX | Global Aviation<br>Associates<br>Washington, D.C | S H & E<br>International Air<br>Transport<br>Consultancy<br>Cambridge, MA |
| Experience & Qualifications of<br>Proposers and Subcontractors-30 points                         | 28  | 24   | 21   | 23  |
| Proposed plan to complete scope of<br>work-20 points   | 19  | 17   | 14   | 16  |
| Experience of key individuals,<br>including references-20 points                                 | 19  | 18   | 16   | 17  |
| Time Required to Perform Scope of<br>Services-10 points  | 8   | 8  | 6  | 2   |
| Cost - 1 study and 1 presentation-20<br>points   | 18  | 12   | 20   | 5   |
| TOTAL POINTS   | 92  | 79   | 77   | 63  |