



**Purchasing Supply Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 39
AGENDA DATE: Thu 01/13/2005
PAGE: 1 of 2**

SUBJECT: Authorize execution of a 12-month supply agreement with WAYEST SAFETY, INC., Forney, TX, for Scott Health & Safety airpacks and replacement parts for the Austin Fire Department in an amount not to exceed \$950,000, with two 12-month extension options in an amount not to exceed \$950,000 per extension option, for a total agreement amount not to exceed \$2,850,000.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$633,333 is available in 2004-2005 Approved Operating Budget of the Austin Fire Department. Funding for the remaining four months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing
DEPARTMENT: for Fire;

DIRECTOR'S
AUTHORIZATION: Vickie Schubert

FOR MORE INFORMATION CONTACT: Barbara McConnell, Buyer I/972-4009

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Highest percentage discount of three bids received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

The Austin Fire Department has used Scott Health & Safety breathing air apparatus since 1986. This supply agreement will enable the Fire Department to purchase all the necessary Scott Health & Safety parts and accessories to outfit Austin firefighters with the air safety equipment necessary to maintain safe breathable air while they are involved in fire suppression and other emergency operations. The Scott Health & Safety air packs used by Austin firefighters are frequently damaged due to extreme conditions caused by firefighting. Utilization of this contract will allow the Austin Fire Department to maintain an adequate inventory of spare parts or replacement units, thus reducing downtime of firefighting equipment and providing Austin firefighters with the equipment they need to safely and adequately conduct firefighting operations.

This contract will mark the second year of a multi-year effort by the Fire Department's to replace and upgrade airpacks and breathing equipment which will meet the newly revised standards for breathing apparatus as set forth by the National Fire Protection Association (NFPA). During the 2003-2004 Fiscal Year, the Fire Department invested approximately \$500,000 for airpacks and breathing equipment.

MBE/WBE solicited: 2/7

MBE/WBE bid: 0/0



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BID TABULATION

Scott Health & Safety Airpacks and replacement parts
Estimated Annual Amount-\$950,000

<u>VENDOR</u>	<u>DISCOUNT OFF OF MANUFACTURER'S LIST PRICE</u>	
	<u>Section A</u> Replacement Parts	<u>Section B</u> Air Packs
WAYEST SAFETY, INC. Forney, TX	30%	38.25%
Dooley Tackaberry Deer Park, TX	30%	38%
Municipal Emergency Services	25%	33%

A complete bid tabulation is available in the Purchasing Office. Award was made to the vendor with the highest percentage off of the manufacturer's list price. This discount shall remain firm throughout the term of the contract.

PRICE ANALYSIS

- Adequate competition.
- Seventy-one notices sent including two MBEs and seven WBEs. Seven solicitations were issued. Three bids were received with no MBE/WBE responding.
- This contract represents a 2.8% decrease in the cost for replacement parts over the current contract.

APPROVAL JUSTIFICATION

- Highest percentage off of manufacturer's list price.
- The Austin Fire Department concurs with the recommended award.
- Advertised in the Austin American-Statesman and on the Internet.