

AGENDA ITEM NO.: 23 AGENDA DATE: Thu 01/27/2005

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SUBJECT: Authorize execution of a 12-month service agreement with ENERGY SAVING STRATEGIES, Georgetown, TX, for small business lighting program services in an amount not to exceed \$345,674.50, with two 12-month extension options in an amount not to exceed \$345,674.50 per extension option, for a total agreement amount not to exceed \$1,037,023.50.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$201,643.46 is available in Fiscal Year 2004-2005 Approved Operating Budget of Austin Energy Conservation Rebates and Incentives Fund. Funding for the remaining five months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing

DIRECTOR'S

DEPARTMENT: for Austin Energy;

AUTHORIZATION: Vickie Schubert

FOR MORE INFORMATION CONTACT: Sandy Calles, Buyer II/322-6487

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Lowest bid of five bids received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No Subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

A solicitation was issued for the purchase of energy efficient lighting services to accomplish energy conservation goals with small business commercial electric customers.

The contract will secure the removal and recycling of existing, incandescent or older fluorescent lighting systems and provide the design, equipment and installation of retrofitted energy-efficient, fluorescent lighting systems. The Contractor will also assist Commercial Energy Management Services (CEMS) in providing energy audits and will be responsible for providing timely project proposals, project scheduling, inspection and warranty service. The Contractor will provide data in support of CEMS monthly energy savings reports. AE uses the data to track/report activity as well as the # of kilowatt hours saved through the services.

This contract is a continuation of a very successful commercial program that supports the initiatives of the Austin Energy Resource Plan and is both a peak-demand and energy-saving program. It will contribute 1-Megawatt (MW) in savings in support of the CEMS FY05 goal of 15-MW in commercial load reduction by providing energy-efficient lighting retrofit projects for Austin Energy's Small Business Customers.

MBE/WBE Solicited: 6/5 MBE/WBE Responded: 0/0

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Disposition: Adjusted version published:



Purchasing Service Agreement CITY OF AUSTIN RECOMMENDATION FOR COUNCIL ACTION

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BID TABULATION

Small Business Lighting Program Services IFB No. SL05300002

<u>Vendor</u>	Total Price
Energy Saving Strategies Georgetown, TX	\$345,674.50
Southwestern Electric Austin, TX	\$358,217.00
Keystone Horseshoe Bay, TX	\$389,997.30
AmTech Lighting Services Austin, TX	\$476,561.40
American Light Austin, TX	\$496,565.20

A complete bid tabulation is available in the Purchasing Office.

PRICE ANALYSIS

- a. Twelve notices were sent including six MBEs and five WBEs. Six solicitation packages were issued and five bids were received. MBEs and WBEs did not respond.
- b. This solicitation resulted in approximately 17% savings over the previous contract established in 2002.

APPROVAL JUSTIFICATION

- a. Lowest bid received.
- b. Austin Energy concurs with the recommended award.
- c. Advertised on the Internet.

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