





**Purchasing Service Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 23
AGENDA DATE: Thu 01/27/2005
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BID TABULATION

Small Business Lighting Program Services
IFB No. SL05300002

<u>Vendor</u>	<u>Total Price</u>
Energy Saving Strategies Georgetown, TX	\$345,674.50
Southwestern Electric Austin, TX	\$358,217.00
Keystone Horseshoe Bay, TX	\$389,997.30
AmTech Lighting Services Austin, TX	\$476,561.40
American Light Austin, TX	\$496,565.20

A complete bid tabulation is available in the Purchasing Office.

PRICE ANALYSIS

- Twelve notices were sent including six MBEs and five WBEs. Six solicitation packages were issued and five bids were received. MBEs and WBEs did not respond.
- This solicitation resulted in approximately 17% savings over the previous contract established in 2002.

APPROVAL JUSTIFICATION

- Lowest bid received.
- Austin Energy concurs with the recommended award.
- Advertised on the Internet.