



**Purchasing Service Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 28
AGENDA DATE: Thu 06/09/2005
PAGE: 1 of 2**

SUBJECT: Authorize execution of a 12-month supply agreement with WESTCOAST ROTOR INC., Gardena, CA, for repair parts for Robbins & Myers Progressive Cavity Pumps for the Austin Water Utility in an amount not to exceed \$50,000, with two 12-month options in an amount of \$50,000 per extension option, for a total contract amount not to exceed \$150,000.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$12,500 is available in the Fiscal Year 2004-2005 Approved Operating Budget of the Austin Water Utility. Funding for the remaining nine months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing **DIRECTOR'S**
DEPARTMENT:for Austin Water Utility; **AUTHORIZATION:** Vickie Schubert

FOR MORE INFORMATION CONTACT: Stephen T. Aden, Supervising Senior Buyer, 974-2021.

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Lowest bid of four bids received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract establishes an annual supply agreement with Westcoast Rotor Inc. to provide repair parts for Robbins & Myers Progressive Cavity Pumps for the Austin Water Utility. These repair parts are needed for the pumps that pump sludge at two wastewater treatment plants. The repair parts will be delivered to and used at the Hornsby Bend Biosolids Facility and the Walnut Creek Wastewater Treatment Plant. Without these parts, the pumps would not be able to pump effectively.

MBE/WBE solicited: 1/1/

MBE/WBE bid: 1/0



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BID TABULATION
(19 items for price comparison)
IFB No. SA05100045

<u>VENDOR</u>	<u>LOW ITEMS</u>	<u>AMOUNT</u>	<u>DISCOUNT OFF PRICE LIST</u>
Westcoast Rotor Gardena, CA	14 of 19	\$9,679.00	58%
Pierce Pump Co. Dallas, TX	5 of 19	\$9,625.20	70%
ACCA Pumps Inc. (MBE/MH) Katy, TX		\$13,127.60	30-40%
Arnet Clean Power Mesa, AZ		\$25,742.10	10%

The estimated annual expenditures for this contract are \$50,000 and were evaluated on the total unit price of nineteen items. Complete bid tabulation is available in the Purchasing Office.

PRICE ANALYSIS

- Adequate competition.
- Thirty-nine notices were sent including one MBE and one WBE firm. Seven bids were issued including one MBE. Four bids were received including one MBE.
- Although Pierce Pump Co., provided the lowest overall price and the greatest discount, a review of the individual items show that Westcoast Rotor was low on 14 of the 19 items listed. In addition, a comparison of the list price of both firms revealed that Pierce Pumps List price was 28% higher than those of Westcoast Rotor. Based on the analysis, Westcoast Rotor offers the lowest prices overall to the City of Austin.
- A price comparison of twelve like items of the previous contract prices awarded July 2002, reflects an overall increase of 1%. This increase could be attributed to rising fuel cost and decrease in volumes estimated to be purchased.

APPROVAL JUSTIFICATION

- Overall low bidder.
- The Austin Water Utility concurs with the recommended award herein.
- Advertised in the Austin American-Statesman and Internet.