



**Purchasing Supply Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 31  
AGENDA DATE: Thu 07/28/2005  
PAGE: 1 of 3**

**SUBJECT:** Authorize execution of two 12-month supply agreements with AIRGAS SOUTHWEST, Austin, TX and UNITED RENTAL TRENCH SAFETY, Austin, TX for the purchase of multi-gas detection monitors for the Austin Water Utility in amounts not to exceed \$63,351 and \$65,548.66 respectively, with two 12-month extension options in amounts not to exceed \$63,351 and \$65,548.66 respectively for each extension option, for total contract amounts not to exceed \$190,053 and \$196,645.98 respectively.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$21,484 is available in Fiscal Year 2004-2005 Approved Operating Budget for the Austin Water Utility. Funding for the remaining ten months of the original contracts and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing **DIRECTOR'S**  
**DEPARTMENT:**for Austin Water Utility; **AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Stephen Aden, Supervising Senior Buyer/974-2021.

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Lowest bids of eleven bids received.

**MBE / WBE:** These contracts will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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These supply agreements are for the purchase of various multi-gas detection monitors for the Austin Water Utility. The Austin Water Utility's Field Operations and Treatment Operations employees need this multi-gas detection equipment for operating in hazardous environments. This equipment will allow employees to detect potentially harmful or life threatening gases and take appropriate action. This gas detection equipment will update the Utility's current ageing equipment.

MBE/WBE solicited: 0/2

MBE/WBE bid: 0/1



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**BID TABULATION  
IFB # SA05100061  
(7 line items)**

<b><u>VENDOR</u></b>	<b><u>TOTAL BID</u> <u>Number Items Bid</u></b>	<b><u>TOTAL AWARD</u> <u>Number Items Awarded</u></b>
<b>Airgas Southwest Austin, TX</b>	<b>\$168,022.28 7</b>	<b>\$63,351.00 1</b>
<b>United Rental Trench Safety Austin, TX</b>	<b>\$167,997.61 7</b>	<b>\$65,548.66 5</b>
<b>Security Safety &amp; Supply Houston, TX</b>	<b>\$152,751.15 7</b>	<b>\$ 4,415.00 * 1</b>
<b>Health Consultants Inc. Houston, TX</b>	<b>\$191,495.20 7</b>	
<b>Alamo Iron Works San Antonio, TX</b>	<b>\$108,779.00 2</b>	
<b>Kinlock Equipment &amp; Supply Pasadena, TX</b>	<b>\$82,941.75 2</b>	
<b>Globe Electric Co. (WBE/FA) Houston, TX</b>	<b>\$111,921.90 4</b>	
<b>Wayest Safety, Inc. Forney, TX</b>	<b>\$87,130.28 5</b>	
<b>Thermo Electron Corp. Franklin, MA</b>	<b>\$147,368.75 2</b>	
<b>Municipal Emergency Services Houston, TX</b>	<b>\$100,675.00 2</b>	
<b>T A Pelsue Company Englewood, CO</b>	<b>\$127,825.00 2</b>	

\* An administrative award will be made to Security Safety & Supply in an amount of \$4,415.00.  
A complete bid tabulation is available in the Purchasing Office



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**PRICE ANALYSIS**

- a. Adequate competition.
- b. Fifty-One notices were sent including one WBE. There were no MBE firms listed under this commodity code. Twelve bids were issued, including one to a WBE firm. Eleven bids were received.
- c. There is no previous contract to make a price comparison for this purchase.

**APPROVAL JUSTIFICATION**

- a. Low bidders.
- b. The Austin Water Utility concurs with the recommended awardees herein.
- c. Advertised in the Austin American-Statesman and on the Internet.