

Purchasing Supply Agreement CITY OF AUSTIN RECOMMENDATION FOR COUNCIL ACTION

AGENDA ITEM NO.: 18 AGENDA DATE: Thu 03/25/2004 PAGE: 1 of 2

SUBJECT: Authorize execution of two 12-month supply agreements with SUNVALLEY C/O TECHLINE, INC., Austin, TX for the purchase of shoebox style lighting in an amount not to exceed \$112,478.45, with four 12-month extension options in an amount not to exceed \$112,478.45 per extension option, for a total agreement amount not to exceed \$562,392.25; and with ANTIQUE STREET LAMPS, Austin, TX for the purchase of Sixth Street Replica Lighting in an amount not to exceed \$59,304, with four 12-month extension options in an amount not to exceed \$59,304, for total agreement amount not to exceed \$296,520.

<u>AMOUNT & SOURCE OF FUNDING:</u> Funding in the amount of \$85,891.22is available in the Fiscal Year 2003-2004 Approved Operating Budget of the Electric Utility Department. Funding for the remaining six months of the original contract and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing**DIRECTOR'SDEPARTMENT:** for Austin Energy;**AUTHORIZATION:** <u>Vickie Schubert</u>

FOR MORE INFORMATION CONTACT: Dolores Castillo, Senior Buyer/322-6466

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

<u>PURCHASING</u>: Low bidder meeting specifications and low bidder.

<u>MBE / WBE:</u> This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program.) No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

The two supply agreements will provide Austin Energy with ready access to shoebox style lighting and Sixth Street Replica Lighting. The first contract includes four (4) styles of shoebox lighting for various new subdivision projects constructed throughout the Austin Energy service area. Shoebox style is one piece of heavy gauge die formed aluminum construction with a separate ballast compartment that houses the lens assembly compartment lamp holder. The size is approximately 15" x 22" x 8" deep and resembles a shoebox. This type of lighting is selected by the designer/developer for a new subdivision and the cost is paid in advance to Austin Energy by the developer. Austin Energy is the installing electric service provider.

The contract for the Sixth Street replica lighting will be used only for replacement parts in the event that damage is incurred beyond repair. The supplier for the Sixth Street Lighting must provide exact replacement or identical parts. In most cases, this replacement cost will be recovered from the party responsible for the damage.

MBE/WBE Solicited: 3/2

MBE/WBE Bid: 0/0



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BID TABULATION LFB# DC03100011

<u>VENDOR</u>	Sixth Street Lighting <u>Items A-D</u> (30 Quantity)	Shoebox Style <u>Items E-H</u> (115 Quantity)
Antique Street Lamps Austin, Texas	\$59,304.00	No Bid
SunValley c/o Techline, Inc. Austin, Texas	\$50,896.14*	\$112,478.45
Power Supply Co. Austin, Texas	No Bid	\$135,590.00
Dynamic/ERT c/o Techline, Inc. Austin, Texas	No Bid	\$144,145.60
Flores-Wilson Lighting Austin, Texas	No Bid	No Bid

*Bidder did not provide technical data or literature for evaluation purposes as required by the solicitation.

PRICE ANALYSIS

a. Adequate competition.

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- b. Six notices were issued including three MBEs and two WBEs. Sever bids were issued and five bids were received. MBE/WBEs did not respond.
- c. A price comparison of items A-D with unit prices approved in March 1999, indicate a 14% increase, which is considered fair and reasonable. Items E-H are new equipment with no current purchase history.

APPROVAL JUSTIFICATION

- a. Low bidder meeting specifications on items A-D and low bid on items E-H.
- b. The Electric Utility Department concurs with this award.
- c. Advertised on the Internet.