



**Purchasing Supply Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 14  
AGENDA DATE: Thu 04/01/2004  
PAGE: 1 of 2**

**SUBJECT:** Authorize execution of a 12-month supply agreement with CIBA SPECIALTY CHEMICALS CORPORATION, Suffolk, VA for liquid emulsion polymer for sludge dewatering for the Austin Water Utility in an amount not to exceed \$117,500, with two 12-month extension options in an amount not to exceed \$122,500 for the first extension option and \$129,000 for the second extension option, for a total agreement amount not to exceed \$369,000.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$58,750 is available in the Fiscal Year 2003-2004 Approved Operating Budget of the Austin Water Utility. Funding for the remaining six months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing **DIRECTOR'S**  
**DEPARTMENT:** for Austin Water Utility; **AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Stephen T. Aden, Supervising Senior Buyer/974-2021

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Low bid of four bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract establishes an annual supply agreement with Ciba Specialty Chemicals Corporation, to provide polymer products for dewatering anaerobically digested sludge for the Austin Water Utility. The polymer will be delivered to and used at the Hornsby Bend Biosolids Management Facility, which handles the treatment and reuse of all of the City's biosolids (sewage sludge) from the three major wastewater treatment plants and several small package plants around the City. Polymer is used in the treatment process to dewater and thicken sludge at the facility. After the sludge has been properly treated, it is either spread over 1,200 acres of City-owned open land currently planted in Coastal Bermuda grass or it is composted and sold as Dillo Dirt. This is an environmentally safe method of removing sludge from the facility.

MBE/WBE solicited: 0/1

MBE/WBE bid: 0/0



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**BID TABULATION**

IFB NO. SA04100019  
Liquid Emulsion Polymer  
(235,000 lbs.)

<b><u>Vendor</u></b>	<b><u>UNIT PRICE</u></b>	<b><u>TOTAL BID PRICE</u></b>
<b>Ciba Specialty Chemicals Suffolk, VA</b>	<b>\$0.50</b>	<b>\$117,500</b>
Ondeo Nalco Naperville, IL	\$0.539	\$126,665
Polydyne Inc. Riceboro, GA	\$0.55	\$129,250
Stockhausen Inc. Greensboro, NC	\$0.58	\$136,300

**PRICE ANALYSIS**

- Adequate competition.
- Thirty-seven notices were sent including one WBE firm. Six solicitations were issued, none of which were MBE or WBE firms. Four bids were received. Two "No-Bids" were received.
- This contract represents a 15% decrease in cost over the previous contract for polymer awarded November 2002.

**APPROVAL JUSTIFICATION**

- Low bidder.
- The Austin Water Utility concurs with the recommended award herein.
- Advertised in the Austin American-Statesman and Internet.