



**Purchasing Supply Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.:** 16  
**AGENDA DATE:** Thu 04/01/2004  
**PAGE:** 1 of 2

**SUBJECT:** Approve execution of a 12-month supply agreement with OLD WORLD INDUSTRIES, INC., Northbrook, IL, for de-icing and anti-icing materials in an amount not to exceed \$640,500, with two 12-month extension options in an amount not to exceed \$640,500 per extension option, for a total agreement amount not to exceed \$1,921,500.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$ 320,250 is available in the Fiscal Year 2003-2004 Approved Operating Budget of the Aviation Department. Funding for the remaining six months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing  
**DEPARTMENT:** for Aviation;

**DIRECTOR'S**  
**AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Lydia Torres, Buyer II/530-7615

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Only bid received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This supply agreement is for the purchase of anti-icing materials (liquid) and de-icing materials (dry) for use on the runways and taxiways at the Austin Bergstrom International Airport.

These materials will help to insure the airport remains operational during periods of inclement weather including freezing precipitation. The Aviation Department may purchase up to 100,000 gallons of liquid anti-icing material and up to 300,000 pounds of de-icing material. The liquid material will be used on the runway as an anti-icing agent, which will prevent ice from forming. The dry material will be primarily used on the taxiways for de-icing and will be applied to break up ice that forms on the pavement. In addition, this dry material will prevent re-icing from occurring.

Some material will be stored on site and be readily available in the event of unexpected weather conditions. This material is not listed as a hazardous waste and can be disposed of in a sanitary landfill. The material is approved for use and complies with Federal Aviation Administration requirements.

MBE/WBE solicited: 2/2

MBE/WBE bid: 0/0



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IFB No. I.T041000039  
PRICE ANALYSIS

- a. Only bid received. Approximately five to seven vendors were contacted. Vendors contacted do not provide this material. The previous contract had two vendors. Only one of the previous contract's vendors bid on the material. The other vendor did not want to bid again, explaining that very little material had been purchased by the City the past three years.
- b. Seventy-two notices were sent including two MBEs and two WBEs. Three bids were issued with no MBEs or WBEs responding.

**APPROVAL JUSTIFICATION**

- a. Only bid received.
- b. Aviation Department concurs with the recommended award.
- c. Advertised in the Austin American-Statesman and Internet.