



**Purchasing Supply Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 22  
AGENDA DATE: Thu 04/01/2004  
PAGE: 1 of 3**

**SUBJECT:** Authorize execution of a 12-month supply agreement with EIP, Inc., Vero Beach, FL for disposable plastic liners in an amount not to exceed \$60,501, with two 12-month extension options in an amount not to exceed \$60,501 per extension option, for a total agreement amount not to exceed \$181,503.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$30,250 is available in the Fiscal Year 2003-2004 Approved Operating Budget of various City departments. Funding for the remaining six months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing  
**DEPARTMENT:** for Aviation; Austin  
Water Utility; Financial  
and Administrative  
Services - Building  
Services;

**DIRECTOR'S  
AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Sydney Ceder, Buyer II/(512) 974-2035

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Lowest bid meeting specifications of five received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract establishes a reliable source for the annual supply of various sizes of disposable, low-density polyethylene/linear low density polyethylene (LDPE/LLDPE) plastic liners to be utilized by seven City departments for trash collection and disposal. This type blend of plastic has a thinner liner, which results in less plastic used in the product, but still provides the same heavy-duty strength needed. These plastic liners are designed for heavy-duty industrial use and will be utilized by maintenance crews as general purpose trash containers for loose litter pickup, or as liners for garbage cans, janitor cars, drums and other waste containers of this type.

These bags are made from post consumer waste, in this instance; plastic pipes that have already served a function are being recycled into material used to make these plastic bags.

The nine user departments are Aviation (45%), Austin Water (21%), Finance and Administrative Services Department, Building Services Division (11%), Parks and Recreation Department (11%), Austin Fire Department (4%), Austin Energy (4%), Austin Convention Center (2%) and Solid Waste Services Department (2%).



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PAGE: 2 of 3**

MBE/WBE Solicited: 0/0

MBE/WBE Bid: 0/0



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PAGE: 3 of 3**

**BID TABULATION  
Disposable Plastic Liners  
(6 line items)**

| <b><u>Vendor</u></b>                             | <b><u>Line 1<br/>(20-30 Gallon Bag)</u></b> | <b><u>Line 2<br/>(55 Gallon Bag)</u></b> | <b><u>Total Price for Items 1 &amp; 2</u></b> |
|--|---|--|---|
| <b>EIP, Inc.<br/>Vero Beach, Florida</b>         | <b>\$34,068.00</b>                          | <b>\$26,432.88</b>                       | <b>\$ 60,500.88</b>                           |
| Central Poly Corporation**<br>Linden, New Jersey | \$45,298.75                                 | \$32,576.25                              | \$ 77,875.00                                  |
| Interboro Packaging<br>Montgomery, New York      | \$48,931.00                                 | \$32,249.00                              | \$ 81,180.00                                  |
| All American Poly<br>Piscataway, New Jersey      | \$62,792.00                                 | \$46,112.50                              | \$108,904.50                                  |
| Gulf Coast Paper Co., Inc.<br>Austin, Texas      | \$36,322.50                                 | \$21,196.88*                             | \$ 57,519.38                                  |

\*Did not meet specifications. Samples submitted by vendor did not pass load capacity tests as required in the solicitation.

\*\*An administrative award will be made to Central Poly Corporation for Item 3 (8-10 gallon bag), Item 4 (44" X 47" 55 gallon bag), Item 5 (36" X 58" 55 gallon bag) and Item 6 (33 gallon bag) in the amount of \$27,830.50.

A complete bid tabulation is available in the Purchasing Office.

**PRICE ANALYSIS**

- Adequate competition.
- Eight notices were sent. There were no known MBE/WBEs. Nine bids were issued. Five bids were received.
- There is a 40% decrease in the unit price for Items 1 & 2 and a 25% decrease in the unit price for Items 3-6 from the previous contract awarded in July 2000. The City has changed its plastic liners specification to accept an LDPE/LLDPE (Low Density Polyethylene/Linear Low Density Polyethylene) material composition blend instead of only an LDPE material composition blend (100% virgin material). The new LDPE/LLDPE blend provides the same strength as an LDPE blend, but with a thinner liner that requires less plastic and less plastic results in a lower price per unit. Based upon the City's annual forecast usage of plastic liners, the change in blend will save the City \$56,610 per year, or 39% from the previous contract.



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PAGE: 4 of 3**

**APPROVAL JUSTIFICATION**

- a. Low bid meeting specification.
- b. Aviation Department, Austin Water Utility, Financial and Administrative Services Department, Building Services Division, Austin Convention Center, Austin Fire Department, Parks and Recreation Department, Austin Energy, Solid Waste Services Department and Materials Management Division concur with the recommended award.
- c. Advertised in the Austin American-Statesman and the Internet.