





**Purchasing Supply Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 12
AGENDA DATE: Thu 05/13/2004
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**BID TABULATION
AIR CONDITIONER FILTERS,
IFB NO. MO04100054
(109 different sizes/types)**

<u>VENDOR</u>	<u>TOTAL BID</u>
STAR AIR, INC. ROUND ROCK, TX	\$56,554.51
Koch Filter Corporation Houston, TX	\$61,047.90
Read Industrial Supply (WBE-FR) Cedar Park, TX	\$70,113.07
Air Sanitation, Inc. Austin, TX	\$80,870.74
JF Filtration, Inc. Austin, TX	\$85,503.64

A complete bid tabulation is available in the Purchasing Office.

PRICE ANALYSIS

- a. Adequate competition.
- b. Fifty-three notices were sent, including two MBEs and two WBEs. Fourteen solicitations were issued, including no MBEs and two WBEs. Five bids were received with no MBEs and one WBE responding. Three "no bids" were received.
- c. A comparison of common line items with the previous contract shows an average 18% reduction in price. This can be attributed to 1) increased quantities due to the addition of the Palmer Events Center to the contract and 2) aggressive bidding by Star Air, who recently expanded to the Austin area.

APPROVAL JUSTIFICATION

- a. Low bid.
- b. Building Services and Austin Convention Center concur with the recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.