



**Purchasing Supply Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 29
AGENDA DATE: Thu 06/10/2004
PAGE: 1 of 2**

SUBJECT: Authorize execution of a 12-month supply agreement with CASCO INDUSTRIES, Shreveport, LA, for replacement fire hoses in an amount not to exceed \$51,770, with two 12-month extension options in an amount not to exceed \$51,770 per extension option, for a total agreement amount not to exceed \$153,310.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$12,943 is available in the Fiscal Year 2003-2004 Approved Operating Budget of the Austin Fire Department. Funding for the remaining nine months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing
DEPARTMENT: for Fire;

**DIRECTOR'S
AUTHORIZATION:** Vickie Schubert

FOR MORE INFORMATION CONTACT: Vikie DeLuyck, MSW, Buyer, 972-4014

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Lowest bid of six bids received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This supply agreement will provide replacement fire hoses for use on all City of Austin fire trucks. Fire hoses are used in 1¾", 2", 3" and 5" diameters to combat residential and commercial fires. Approximately 12 percent of in-service fire hoses are replaced each year due to both normal wear and damage incurred while fighting fires.

The contract award is based on two of the three categories solicited: 1) Section A - 1¾" and 2" fire hoses, and 2) Section B - 50' sections of 3" fire hoses, 100' sections of 3" fire hoses and 100' sections of 5" fire hoses. The third category, Section C - 1" and 1½" forestry hoses will not be awarded because none of the bids meet specifications. The Fire Department intends to revise the specifications and rebid Section C.



**Purchasing Supply Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 29
AGENDA DATE: Thu 06/10/2004
PAGE: 2 of 2**

**BID TABULATION
FIRE HOSES
IFB NO. VD04100004**

<u>VENDOR NAME</u>	<u>SECTION A</u>	<u>SECTION B</u>	<u>SECTION C***</u>
CASCO Industries Shreveport, LA	\$8,520	\$43,250	
NAFECO/Wilson Decatur, AL	\$8,570	\$40,590*	
Metro Fire Houston, TX	\$8,900	\$48,070	
AAA Fire and Safety Austin, TX	\$9,110	\$45,030	
Four Alarm Houston, TX	\$9,210	\$45,800	
Hose Accessory Houston, TX	**	**	

*Hose did not meet specifications.

**Specifications required the 1¾" and 2" hoses to be available in the colors red or yellow. Vendor bid a different price for each color of hose. As a result, this vendor's bid could not be compared to other bids for the same items.

***Section C – 1" and 1½" forestry hoses will not be awarded because none of the bids meet specifications. Specification will be revised and this item will be re-bid.

PRICE ANALYSIS

- Adequate competition.
- Forty-three notices were sent, including two M/WBEs. Six bids were issued. Six bids were received with no M/WBE responses. Four "no bids" were received.
- The current contract is with the recommended vendor, CASCO Industries. The new rates are approximately 30% less than the current contract prices.

APPROVAL JUSTIFICATION

- Low bidder.
- The Austin Fire Department concurs with the recommended award.
- Advertised in the Austin American-Statesman and on the City web site.