



**Purchasing Contract  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.:** 28  
**AGENDA DATE:** Thu 06/10/2004  
**PAGE:** 1 of 2

**SUBJECT:** Authorize execution of a 12-month supply agreement with PHILIPS MEDICAL SYSTEMS, Seattle, WA, for the purchase of automated external defibrillators and supplies for the Austin Fire Department and the City of Austin/Travis County Emergency Medical Services Department in an amount not to exceed \$90,000, with three 12-month extension options in an amount not to exceed \$90,000 per extension option, for a total agreement amount not to exceed \$360,000.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$12,600 is included in the Fiscal Year 2003-2004 Approved Operating Budget of the Austin Fire Department. Funding in the amount of \$15,000 is included in the Fiscal Year 2003-2004 Approved Operating Budget of the City of Austin/Travis County Emergency Medical Services Department. Funding for the remaining nine months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing  
**DEPARTMENT:** for Fire; Emergency  
Medical Services;

**DIRECTOR'S**  
**AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Vikie DeLuyck, MSW, Buyer II 972-4014

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Sole Source.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This supply agreement is for Automated External Defibrillators (AED's) and supplies. Approximately thirty replacement AED units will be purchased annually through this agreement. The Austin Fire Department and Austin/Travis County Emergency Medical Services Department will be able to order AED units and supplies for emergency medical first-responder personnel and City of Austin facilities.

Emergency medical first-responders in Travis County (Austin Fire Department, City of Austin /Travis County Emergency Medical Services Department, Travis County Sheriff's Office, and all volunteer fire departments) operate under the medical license of Dr. Edward Racht, Medical Director for the City of Austin and Travis County. Dr. Racht has determined that, in order to maintain consistency and clinical efficacy throughout the emergency response system, defibrillator treatment must be provided with only Phillips AED equipment. This is critical for the following reasons:

- o Current staff received training specifically for the Philips AED equipment;
- o Philips AED software provides patient management data to personnel after the AED has been used



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in an emergency situation; and

- Established protocols within the Austin/Travis County EMS Response Network (approximately 1800 individuals) are based on the Philips AED equipment.