



**Purchasing Contract  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.:** 46  
**AGENDA DATE:** Thu 05/27/2004  
**PAGE:** 1 of 3

**SUBJECT:** Authorize execution of three contracts with: LONGHORN INTERNATIONAL TRUCKS LTD., Austin, TX, for nine heavy trucks in an amount not to exceed \$635,601; FREIGHTLINER OF AUSTIN, Austin, TX, for six heavy trucks in an amount not to exceed \$973,458; and with POSTON EQUIPMENT SALES, INC., Pearland, TX, for one mini-derrick and trailer in an amount not to exceed \$70,599.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$113,538 is available in the Fiscal Year 2003-2004 Approved Operating Budget of the Finance and Administrative Services Department, Vehicle Acquisition Fund. Funding in the amount of \$87,667 is available in the Fiscal Year 2003-2004 Approved Operating Budget of the Aviation Department. Funding in the amount of \$119,290 is available in the Fiscal Year 2003-2004 Approved Operating Budget of the Public Works Department, Transportation Fund. Funding in the amount of \$160,611 is available in the Fiscal Year 2003-2004 Approved Capital Budget of the Solid Waste Services Department. Funding in the amount of \$133,604 is available in the Fiscal Year 2003-2004 Approved Capital Budget of the Watershed Protection and Development Review Department. Funding in the amount of \$1,064,948 is available in the Fiscal Year 2003-2004 Approved Capital Budget of the Electric Utility Department.

**FISCAL NOTE:** A fiscal note is attached.

**REQUESTING DEPARTMENT:** Purchasing  
for Aviation; Solid Waste  
Services; Austin Energy;  
Financial and Administrative  
Services; Public Works;  
Watershed Protection and  
Development Review; Financial  
and Administrative Services -  
Fleet Services;

**DIRECTOR'S  
AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Rick Fudge, Supervising Sr. Buyer/974-2033

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Lowest bids of eight bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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*This RCA requests approval of three contracts for the purchase of two new and 13 replacements of various type heavy trucks. Also included is one replacement mini-derrick and trailer. The equipment will be distributed among Watershed Protection and Development Review Department (WPDRD), Solid Waste Services Department (SWS), Public Works Department (PWD), Aviation Department, Parks and Recreation Department (PARC), and Austin Energy (AE). Included in this purchase are the following*



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pieces of equipment:

- 1 12 Cubic Yard Dump Trucks (WPDRD), Replacement
- 1 Construction Platform Truck (WPDRD), New
- 3 Truck Tractors (SWS), 2-Replacement/1-New
- 2 Truck Chassis for Asphalt Distributor Bodies (PWD), Replacement
- 1 Water Tank Truck (Aviation), Replacement
- 1 Knuckleboom Loader Truck (PARC), Replacement
- 1 Digger Derrick Truck - 45' Sheave Height (AE), Replacement
- 1 Heavy Duty Truck Chassis for Refurbished Aerial Body (AE), Replacement
- 1 50 Foot Aerial Device (AE), Replacement
- 1 65 Foot Aerial Device (AE), Replacement
- 1 100 Foot Aerial Device (AE), Replacement
- 1 30 Ton Crane Truck (AE), Replacement
- 1 Mini-derrick and Trailer (AE), Replacement

The contracts include the purchase of 16 pieces of equipment for a total dollar amount of \$1,679,658. Of the 14 replacements, all have met the replacement criteria established by the Fleet Officer. The Fleet Service Center Managers have inspected each piece of equipment to be replaced and determined that the mileage or hours of use of the equipment proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time. The two new truck requests also were sent to Fleet Services and forwarded to the appropriate ACM for approval.

Currently, WPDRD has three concrete crews with only two of these type trucks to support them. They are currently utilizing a loaner truck from Fleet Services that has 175,000 miles and is inefficient for their use. The new truck will be equipped to efficiently support the concrete crew and will include a built-in air compressor, sufficient storage boxes to secure loose equipment, built-in water tank for mixing concrete, and dry box to store unused bags of cement. Solid Waste Services is in the process of converting the Brush Curbside Collection program from chipping brush at the customer's curb, to loading it into hydraulic ejection semi-trailers and hauling the brush to Hornsby Bend Wastewater Treatment Plant. Once the brush is dumped at Hornsby Bend, it is chipped with a large stationary chipper and the resulting material is utilized in the Dillo-Dirt Program. Solid Waste Services has determined that the most efficient way to handle brush is to load and haul the brush to a single location to be chipped and reused. The new truck tractor is needed to pull a large semi-trailer, which will be used to complete the conversion to hauling brush away from the customer's curb.

All of the requested equipment is powered by diesel fuel. There are currently no alternative fuel options available on the market for this type of equipment. The City purchases the cleanest diesel fuel available in the Austin area.



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**BID TABULATION**  
**IFB NO. RF04100014**  
**Heavy Trucks**

<b><u>Vendor</u></b>	<b><u>Units Bid</u></b>	<b><u>Units Awarded</u></b>	<b><u>Total Contract Award</u></b>
<b>Longhorn Int'l Trucks, Ltd Austin, Texas</b>	<b>15</b>	<b>9</b>	<b>\$635,601</b>
<b>Freightliner of Austin Austin, Texas</b>	<b>13</b>	<b>6</b>	<b>\$973,458</b>
<b>Poston Equipment Sales, Inc. Pearland, Texas</b>	<b>1</b>	<b>1</b>	<b>\$70,599</b>
<b>Rush Truck Center Dallas, Texas</b>	<b>2</b>	<b>0</b>	<b>N/A</b>
<b>S.D. Pitman, Inc. Redkey, Indiana</b>	<b>1</b>	<b>0</b>	<b>N/A</b>
<b>Terex Utilities South San Antonio, Texas</b>	<b>1</b>	<b>0</b>	<b>N/A</b>
<b>Temple Sterling/ Western Star Temple, Texas</b>	<b>11</b>	<b>0</b>	<b>N/A</b>
<b>Grande Truck Center, Inc. San Antonio, Texas</b>	<b>9</b>	<b>0</b>	<b>N/A</b>

A complete bid tabulation is available from the Purchasing Office.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Eighty-four notices were sent. There are no known MBE/WBEs for these commodities. Twenty-eight solicitations were issued. Seven bids were received.
- c. The current pricing represents an approximate 2.7% increase to the last purchase of these type trucks made June 2003.

**APPROVAL JUSTIFICATION**

- a. Low bidders.
- b. AE, SWS, WPRD, PARD, PWD, and Aviation Department concur with the recommended award.
- c. Advertised in the Austin American-Statesman and Internet.

**CIP  
FISCAL NOTE**

**DATE OF COUNCIL CONSIDERATION:**  
**WHERE ON AGENDA:**  
**DEPARTMENT:**

5/27/2004  
Resolution  
Solid Waste Services

**DESCRIPTION:** Authorize execution of four contracts with LONGHORN INTERNATIONAL TRUCK LTD., Austin, TX for nine heavy trucks in an amount not to exceed \$635,601; FREIGHTLINER OF AUSTIN, Austin, TX for six heavy trucks in an amount not to exceed \$973,458; RUSH TRUCK CENTER, Dallas, TX for two heavy trucks in an amount not to exceed \$173,724; and with POSITION EQUIPMENT SALES, INC., Pearland, TX for one mini-derrick and trailer in an amount not to exceed \$70,599. (Truck Tractors (3), replacement (2) new (1); Recycle Collection Trucks, Replacement (2).

**FINANCIAL INFORMATION:**

Parent Project Name:	Capital Equipment Additions
Project Authorization:	2003-04 Approved Capital Budget
Funding Source:	Current Revenue

Number: 4800-157-0100

Current Appropriation	\$ 3,855,000.00
Unencumbered Balance	\$ 1,136,536.00
Amount of This Action	<u>\$ (334,335.00)</u>
Remaining Balance	<u>\$ 802,201.00</u>

**Ref. #: 4800-157-0100**

Department Signature: \_\_\_\_\_

Date: \_\_\_\_\_

5-13-04

**CIP BUDGET**  
**Fiscal Note**

**DATE OF COUNCIL CONSIDERATION:**

5/27/2004

**WHERE ON AGENDA:**

Resolution

**DEPARTMENT:**

Electric Utility Department

**SUBJECT:** Authorize execution of four contracts with LONGHORN INTERNATIONAL TRUCKS LTD., Austin, TX for nine heavy trucks in an amount not to exceed \$635,601; FREIGHTLINER OF AUSTIN, Austin, TX for six heavy trucks in an amount not to exceed \$973,458; RUSH TRUCK CENTER, Dallas, TX for two heavy trucks in an amount not to exceed \$173,724; and with POSTON EQUIPMENT SALES, INC., Pearland, TX for one mini-derrick and trailer in an amount not to exceed \$70,599.

**FINANCIAL INFORMATION:**

Parent Project Name:       **Distribution**  
Project Authorization:      2003-2004 Approved Capital Budget

Current Appropriation	\$ 187,219,444.00	
Unencumbered Balance		\$ 25,244,088.83
Amount of This Action		<u>(550,422.00)</u>
Remaining Balance		<u><u>\$ 24,693,666.83</u></u>

**Use of Remaining Balance:**

Remaining funds will be used for design, construction, equipment, and material acquisition to complete the project.

**Use of Any Remaining Funds After Completion of Project:**

No remaining funds anticipated at this time.

Director, Planning and Budget

Signature: \_\_\_\_\_



Date: \_\_\_\_\_

5/12/04

**CIP BUDGET**  
**Fiscal Note**

**DATE OF COUNCIL CONSIDERATION:**  
**WHERE ON AGENDA:**  
**DEPARTMENT:**

5/27/2004  
Resolution  
Electric Utility Department

**SUBJECT:** Authorize execution of four contracts with LONGHORN INTERNATIONAL TRUCKS LTD., Austin, TX for nine heavy trucks in an amount not to exceed \$635,601; FREIGHTLINER OF AUSTIN, Austin, TX for six heavy trucks in an amount not to exceed \$973,458; RUSH TRUCK CENTER, Dallas, TX for two heavy trucks in an amount not to exceed \$173,724; and with POSTON EQUIPMENT SALES, INC., Pearland, TX for one mini-derrick and trailer in an amount not to exceed \$70,599.

**FINANCIAL INFORMATION:**

Parent Project Name:       **Transmission**  
Project Authorization:      2003-2004 Approved Capital Budget

Current Appropriation	\$ 127,475,734.00	
Unencumbered Balance		\$ 13,893,681.76
Amount of This Action		<u>(514,526.00)</u>
Remaining Balance		<u>\$ 13,379,155.76</u>

**Use of Remaining Balance:**

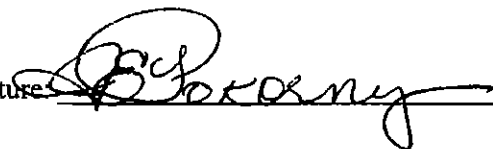
Remaining funds will be used for design, construction, equipment, and material acquisition to complete the project.

**Use of Any Remaining Funds After Completion of Project:**

No remaining funds anticipated at this time.

Director, Planning and Budget

Signature



Date: 5/12/04

## CIP BUDGET FISCAL NOTE

**DATE OF COUNCIL CONSIDERATION:** 27-May-04  
**WHERE ON AGENDA:**  
**DEPARTMENT:** Watershed Protection & Development Review

Description: Authorize execution of four contracts with LONGHORN INTERNATIONAL TRUCKS LTD., Austin, TX for nine heavy trucks in an amount not to exceed \$635,601; FREIGHTLINER OF AUSTIN, Austin, TX for six heavy trucks in an amount not to exceed \$973,458; RUSH TRUCK CENTER, Dallas, TX for two heavy trucks in an amount not to exceed \$173,724; and with POSTON EQUIPMENT SALES, INC., Pearland, TX for one mini-derrick and trailer in an amount not to exceed \$70,599.

### FINANCIAL INFORMATION:

	<b>MAINTENANCE EQUIPMENT</b>
Project Name:	<b>REPLACE</b>
Project Authorization:	2003-2004 Amended Capital Budget
Funding Source:	Drainage Utility Funding
Fund/Agency/Orgn:	4850-617-7003

Total Current Appropriation	\$7,133,000.00
Unencumbered Balance	\$617,992.00
Amount of this Action	<u>(\$133,604.00)</u>
Remaining Balance	<u><u>\$484,388.00</u></u>

Financial Approval: Scott L. Loeferly Date: 5/11/04