



**Purchasing Supply Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 15
AGENDA DATE: Thu 06/17/2004
PAGE: 1 of 2**

SUBJECT: Authorize execution of a 12-month supply agreement with **GENERAL ELECTRIC SUPPLY**, Austin, TX, for street light lamps in an amount not to exceed \$78,305.70, with two 12-month extension options in an amount not to exceed \$78,305.70 per extension option, for a total agreement amount not to exceed \$234,917.10.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$26,101.92 is available in the Fiscal Year 2003-2004 Amended Operating Budget of the Electric Utility Department. Funding for the remaining eight months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing **DIRECTOR'S**
DEPARTMENT:for Austin Energy; **AUTHORIZATION:** Vickie Schubert

FOR MORE INFORMATION CONTACT: Karen Williams, Buyer I/322-6467

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Lowest bid of eighteen bids received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract will establish a 12-month supply agreement for street light lamps. This agreement will provide ten types of mercury vapor, high-pressure sodium, incandescent, and metal halide lamps for warehouse stock replenishment. Austin Energy will use this agreement to purchase lamps used for security and street lighting purposes. The street light lamps provide lighting in the Austin Energy service area (Hays, Travis & Williamson counties) on Austin streets, highways, and in residential areas and alleys.

MBE/WBE Solicited: 4/1

MBE/WBE Bid: 0/1



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BID TABULATION
IFB No. KW04100006
Street Light Lamps
(10 Line Items)

<u>VENDOR</u>	<u>TOTAL</u>	<u>VENDOR</u>	<u>TOTAL</u>
GENERAL ELECTRIC		Graybar	
Austin, TX	\$ 78,305.70	Austin, TX	\$ 83,077.00
Rexel Electrical		Power Supply	
Austin, TX	\$ 78,447.42	Austin, TX	\$ 85,260.40
Multisource		Dealers Electrical	
Glen Head, NY	\$ 78,612.34	Austin, TX	\$ 85,374.54
Voss Lighting		Hughes Supply	
San Antonio, TX	\$ 79,165.32	Austin, TX	\$ 86,405.84
Hill Country Electric		Utilicor	
Austin, TX	\$ 79,906.83	Mansfield, TX	\$ 88,848.20
Globe Electric (WBE)		Techline, Inc.	
Houston, TX	\$ 80,430.42	Austin, TX	\$ 91,757.00
WESCO		Southwestern Electric	
Austin, TX	\$ 80,491.82	Austin, TX	\$ 96,936.80
Priester Supply		Aero Tech Light	
Austin, TX	\$ 80,695.50	Schaumburg, IL	\$107,832.20
Sunshine Lighting		American Light	
Brooklyn, NY	\$ 81,158.10	Austin, TX	\$116,796.92

A complete bid tabulation is available in the Purchasing Office.

PRICE ANALYSIS

- Adequate competition.
- Twenty-two notices were sent, including four MBEs and one WBE. Eighteen bids were received, including one WBE. No MBEs responded.
- Price comparison of the previous contract reflects an overall decrease of 1.23% in pricing.

APPROVAL JUSTIFICATION

- Low bid.
- The Electric Utility Department concurs with the recommended awards.
- Advertised in the Austin American-Statesman and on the Internet.