



**Purchasing Contract  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.:** 20  
**AGENDA DATE:** Thu 08/12/2004  
**PAGE:** 1 of 2

**SUBJECT:** Authorize execution of a contract with HILL COUNTRY FENCE, INC., Austin, TX, for the purchase and installation of fencing for the Austin Water Utility in an amount not to exceed \$245,072.45.

**AMOUNT & SOURCE OF FUNDING:** Funding is available in Fiscal Year 2003-2004 Approved BCP Participation Certificate Fund Budget of the Austin Water Utility.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing  
**DEPARTMENT:** for Austin Water Utility;

**DIRECTOR'S**  
**AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Stephen T. Aden, Supervising Senior Buyer, 974-2021

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Lowest bid of eight bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract is for the purchase and installation of fencing at seven of nine sites within the City of Austin's Balcones Canyonlands Preserve. The contract will provide for the installation of various types of fencing including game fencing, high tensile game fencing, and five strand barbed wire fencing at various locations within the Double J and T, Jester, Ivanhoe, and Cortana tracts of the Preserve. The game fence will provide three important functions for the City's preserve land: 1) the fence will define the City's property line and, in conjunction with signage, will establish a legal no trespassing statement, 2) limit illegal access and illegal activity on City land, and 3) aid in the City's BCP white-tailed deer population control management program.

The recommended contractor, Hill Country Fence, Inc. has constructed several fences for the Austin Water Utility and is familiar with the area.

MBE/WBE solicited: 4/6

MBE/WBE bid: 1/2



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**BID TABULATION**  
Installation of Fencing  
Balcones Canyonlands Preserve - (9 Sites)  
IFB No. SA04300045

<b><u>VENDOR</u></b>	<b><u>TOTAL BID</u></b>	<b><u>TOTAL AWARD</u></b>
Hill Country Fence, Inc. Spicewood, TX	\$308,445.80	\$254,072.45 (7 Sites)
Anchor Fence New Braunfels, TX	\$346,799.36	\$11,649.00* (2 Sites)
A&R Demolition, Inc. Austin, TX	\$309,868.90	
Roadway Specialties, Inc. (WBE/FR) Austin, TX	\$407,188.15	
AAA Fence Co. Austin, TX	\$415,055.75	
D. Shaffer Concrete Co. (WBE/FR) Pflugerville, TX	\$459,680.75	
Sparkles Trucking (MBE/FII) Dale, TX	\$461,014.00	
Construction Rent-A-Fence Thrall, TX	\$474,138.60	

\*Administrative award – install five strand barbed wire fencing at two sites of the Double J & T tract.

Complete bid tabulation is available in the Purchasing Office.

**PRICE ANALYSIS**

- Adequate competition
- Twenty-two notices were sent including six MBEs and four WBEs. Eleven solicitations were issued, including two MBEs and two WBEs. Eight bids were received, including one MBE and two WBEs.
- There is not historical data for cost comparison.

**APPROVAL JUSTIFICATION**

- Low bidders.
- Austin Water Utility concurs with the recommended award.
- Advertised in the Austin American-Statesman and Internet.