



**Purchasing Contract  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.:** 26  
**AGENDA DATE:** Thu 08/12/2004  
**PAGE:** 1 of 1

**SUBJECT:** Authorize execution of Amendment No. 2 to the contract with MARCONI COMMUNICATIONS, INC.. (formerly Fore Systems, Inc., dba Marconi Services), Warrendale, PA, for a 36-month contract to continue maintenance services of the City's asynchronous transfer mode communications network in an amount not to exceed \$168,000, for a revised total contract amount not to exceed \$425,600.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$14,000 is available in the Fiscal Year 2003-2004 Approved Operating Budget of the Transportation, Planning & Sustainability Department. Funding for the remaining 35-months of the original contract period is contingent upon funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

<b>REQUESTING</b>	Purchasing	<b>DIRECTOR'S</b>
<b>DEPARTMENT:</b>	for Transportation, Planning and Sustainability;	<b>AUTHORIZATION:</b>

**FOR MORE INFORMATION CONTACT:** Vic Chanmugam\_ C.P.M., Specialist Senior Buyer, Tel: 974-2030

**PRIOR COUNCIL ACTION:** August 23, 2001 - Approved 36-month maintenance contract for ATM network.

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** N/A

**MBE / WBE:** This contract was awarded in compliance with Chapter 2-9 of the City Code (Minority owned and Women owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.

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Amendment No. 2 will provide for continuation of maintenance services for the City's asynchronous transfer mode (ATM) communications network that transfers information from intersections equipped with traffic signals to a centralized traffic management center at Toomey Road.

On August 23, 2001, Council approved a 36 month contract to Fore Systems, Inc., dba Marconi Services (now Marconi Communications, Inc.) for maintenance of the ATM network for \$257,600. This contract expires on 8/26/04. The price quoted by the company to maintain the network for the next 36-months is \$168,000. This pricing is only available with a 36-month commitment. This decrease in pricing from the previous contract follows a reduction from \$22,000 per quarter to \$15,000 per quarter in May 2003 (Amendment No. 1).

Marconi, as the original equipment manufacturer, is a sole source supplier for these services. This contract will provide direct factory support as well as network operations center (NOC) support services. Direct factory support includes repair management and replacement of parts causing recurring failures. NOC includes remote monitoring, trouble isolation, and notification of events to the customer.