



**Purchasing Contract
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

AGENDA ITEM NO.: 26
AGENDA DATE: Thu 08/26/2004
PAGE: 1 of 3

SUBJECT: Authorize execution of a contract with GT DISTRIBUTORS, INC., Austin, TX, for tactical body armor for the Austin Police Department in an amount not to exceed \$70,967.30.

AMOUNT & SOURCE OF FUNDING: Funding is available in the Fiscal Year 2003-2004 Approved Operating Budget of the Austin Police Department.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing
DEPARTMENT: for Police;

DIRECTOR'S
AUTHORIZATION: Vickie Schubert

FOR MORE INFORMATION CONTACT: Mick Osborne, Sr. Buyer/974-2995

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Lowest bid meeting specification of ten bids received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract is for the purchase of 50 Level IIIA ballistic resistant tactical body armor vests and ceramic plates for the officers of the Austin Police Department assigned to the Organized Crime Unit, SWAT and the Explosive Ordinance Detail. This body armor provides full torso front, side, back, shoulder (bicep), neck area and groin protection. Officers of these units primarily conduct investigations that involve narcotics trafficking, serving felony warrants and responding to unsecured explosives. To minimize the risk of injury or death, high risk protective body armor is worn, which provides added protection, compared with the standard issue body armor worn by officers in other units. These vests will replace vests that have expired or will be expiring this fiscal year. It is critical that these vests be replaced to ensure the safety of the officers.

MBE/WBE solicited: 1/0

MBE/WBE bid: 1/0



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**BID TABULATION
TACTICAL BODY ARMOR
IFB NO. MO04100132**

<u>VENDOR</u>	<u>TOTAL BID</u>
GT DISTRIBUTORS, INC. AUSTIN, TX	\$70,967.30
RBR Tactical Armor Richmond, VA	\$47,482.00 *
Officers Only Ogden, UT	\$52,950.00 *
Central Police Supply Houston, TX	\$61,323.50 **
Manny Trevino Enterprises San Antonio, TX	\$63,016.33 *
Miller Uniforms & Emblems, Inc. Austin, TX	\$64,021.00 *
Code Blue Police Supply San Antonio, TX	\$66,104.23 *
Bull Tactical Outfitters (MBE-FH) Austin, TX	\$76,805.00 **
Gator Hawk Armor Ventura, CA	\$83,140.00
Sterling's Public Safety Uniforms & Equipment San Antonio, TX	\$100,674.50

*Did not meet specifications.

**Non-responsive. Did not submit the required technical information.

A complete bid tabulation is available in the Purchasing Office.



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PRICE ANALYSIS

- a. Adequate competition.
- b. Seventy-one notices were sent including one MBE. There are no WBE firms listed under this commodity code. Fifteen solicitations were issued including one MBE. Ten bids were received including one MBE. One "no bid" response was received.
- c. The bid pricing represents an approximate 63% increase over the previous purchase from April, 2002. This increase is due to changes in the specification that require a higher level of protection and coverage than previously specified.

APPROVAL JUSTIFICATION

- a. Lowest responsive bid meeting specification.
- b. The Austin Police Department concurs with the recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.