



MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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**Purchasing Supply Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 21
AGENDA DATE: Thu 10/21/2004
PAGE: 2 of 2**

BID TABULATION

IFB DC04100027

3 Phase Switchgear/7 line items

<u>VENDOR</u>	<u>ITEM 1</u>	<u>ITEM 2</u>	<u>ITEM 3</u>	<u>ITEM 4</u>	<u>ITEM 5</u>	<u>ITEM 6</u>	<u>ITEM 7</u>
Priester Mell* Austin, TX	\$24,000	\$69,348	\$22,846	\$22,084	\$20,918	\$11,160	\$17,800
KBS Austin, TX	\$28,780	\$82,380	\$26,860	\$25,700	\$24,110	\$13,025	\$11,200
Hughes Supply San Antonio, TX	\$28,850	\$82,290	\$26,650	\$25,360	\$25,210	\$13,566	\$11,750
Trayer San Francisco, CA	\$43,200	\$113,970	\$35,600	\$31,470	\$37,990	\$21,600	\$17,800
Priester Supply Austin, TX	\$46,461	\$119,844	\$31,562	\$24,482	\$39,948	23,431	\$15,781
Techline, Inc. Austin, TX	\$27,520	\$62,964	\$23,162	\$22,910	No bid	No bid	No bid

*Did not meet specifications as required by the solicitation. Priester-Mell & Nicholson submitted a bid lower in prices but prices were firm for only 60 days. Solicitation required prices to be firm throughout the contract term.

PRICE ANALYSIS

- Adequate competition.
- Two notices were issued including two MBEs. Six solicitations were issued and received. MBEs did not respond. There are no known WBEs for this commodity.
- A price comparison with the last contract issued on July 2001 indicates these prices are on average 5% higher.

APPROVAL JUSTIFICATION

- Low bidders meeting specification.
- Austin Energy concurs with this award.
- Advertised on the Internet.