

# Purchasing Supply Agreement CITY OF AUSTIN RECOMMENDATION FOR COUNCIL ACTION

AGENDA ITEM NO.: 21 AGENDA DATE: Thu 10/21/2004

**PAGE:** 1 of 2

**SUBJECT:** Authorize execution of a 12-month supply agreement with TECHLINE, INC, Austin, TX, in an amount not to exceed \$136,556, with three 12-month extension options in an amount not to exceed \$136,556 per extension option, for a total agreement amount not to exceed \$546,224; and with KBS ELECTRICAL DISTRIBUTORS, Austin, TX, in an amount not to exceed \$48,335, with three 12-month extension options in an amount not to exceed \$48,335 per extension option, for a total agreement amount not to exceed \$193,340 for 3 phase switchgear.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$169,483 is available in the Fiscal Year 2004-2005 Approved Operating Budget of Austin Energy. Funding for the remaining one month of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing DIRECTOR'S

**DEPARTMENT:** for Austin Energy; AUTHORIZATION: Vickie Schubert

FOR MORE INFORMATION CONTACT: Dolores Castillo, Senior Buyer/322-6466

PRIOR COUNCIL ACTION: N/A

**BOARD AND COMMISSION ACTION: N/A** 

**PURCHASING:** Low bidders meeting specifications of six bids received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

The two annual supply agreements are for seven various types of 3 phase switchgear: deadfront and livefront. Livefront switchgear have a bare metal wire connection. Deadfront switchgear have an insulated elbow connection. Switchgear provide circuit configurations and protection from a fault in the electrical system. This switchgear will be used for existing and future improvements for underground projects such as campus-type industrial, commercial, and shopping centers where there are multiple pieces of equipment and multiple customers to be protected.

MBE/WBE Solicited: 2/0 MBE/WBE Bid: 0/0

RCA Serial#: 6054 Date: 10/21/04 Original: Yes Published:

Disposition:

Adjusted version published:



# Purchasing Supply Agreement CITY OF AUSTIN RECOMMENDATION FOR COUNCIL ACTION

AGENDA ITEM NO.: 21 AGENDA DATE: Thu 10/21/2004

**PAGE:** 2 of 2

### **BID TABULATION**

IFB DC04100027
3 Phase Switchgear/7 line items

| VENDOR<br>Priester Mell*<br>Austin, TX | <u>ITEM 1</u><br>\$24,000 | ITEM 2<br>\$69,348 | <u>ITEM 3</u><br>\$22,846 | <u>ITEM 4</u><br>\$22,084 | <u>ITEM 5</u><br>\$20,918 | <u>ITEM 6</u><br>\$11,160 | <u>ITEM 7</u><br>\$17,800 |
|--|---------------------------|--------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| KBS<br>Austin, TX                      | \$28,780                  | \$82,380           | \$26,860                  | \$25,700                  | \$24,110                  | \$13,025                  | \$11,200                  |
| Hughes Supply<br>San Antonio, TX       | \$28,850                  | \$82,290           | \$26,650                  | \$25,360                  | \$25,210                  | \$13,566                  | \$11,750                  |
| Trayer<br>San Francisco, CA            | \$43,200                  | \$113,970          | \$35,600                  | \$31,470                  | \$37,990                  | \$21,600                  | \$17,800                  |
| Priester Supply<br>Austin, TX          | \$46,461                  | \$119,844          | \$31,562                  | \$24,482                  | \$39,948                  | 23,431                    | \$15,781                  |
| Techline, Inc.<br>Austin, TX           | \$27,520                  | \$62,964           | \$23,162                  | \$22,910                  | No bid                    | No bid                    | No bid                    |

<sup>\*</sup>Did not meet specifications as required by the solicitation. Priester-Mell & Nicholson submitted a bid lower in prices but prices were firm for only 60 days. Solicitation required prices to be firm throughout the contract term.

### **PRICE ANALYSIS**

- a. Adequate competition.
- b. Two notices were issued including two MBEs. Six solicitations were issued and received. MBEs did not respond. There are no known WBEs for this commodity.
- c. A price comparison with the last contract issued on July 2001 indicates these prices are on average 5% higher.

#### APPROVAL JUSTIFICATION

- a. Low bidders meeting specification.
- b. Austin Energy concurs with this award.
- c. Advertised on the Internet.

RCA Scrial#: 6054 Date: 10/21/04 Original: Yes Published:

Disposition:

Adjusted version published: